

HAYWARD CITY COUNCIL

RESOLUTION NO. 19-

Introduced by Council Member \_\_\_\_\_

RESOLUTION AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND EXECUTE A MASTER PROFESSIONAL SERVICES AGREEMENT WITH MOVES THE NEEDLE FOR LEAN INNOVATION TRAINING FOR CITY EXECUTIVES AND STAFF

WHEREAS, the City of Hayward is in the process of facilitating an organizational cultural shift toward utilizing Lean Innovation methods and values to drive program development and evaluation; and,

WHEREAS, since fiscal year 2016, the City has contracted with Moves the Needle, Inc. to facilitate various trainings, boot camps, and seminars on Lean Innovation methods and ways to develop and scale its processes throughout the organization; and,

WHEREAS, the City has expended a total of \$444,295 on Moves the Needle trainings for line staff, managers, department directors, executives and the City Council since fiscal year 2016; and,

WHEREAS, projects that have utilized this process are yielding hundreds of thousands of dollars in savings for the City through newly identified efficiencies and reduced staff time on programs and projects that ultimately do not resolve resident pain points; and,

WHEREAS, the trainings covered by this contract will pertain to “Prioritization Sprints” which will assist several departments in assessing and prioritizing their workloads while analyzing total headcount needs; and,

WHEREAS, this work also involves the development of standard operating procedures and materials to increase the City’s internal capacity to train other employees, further reducing the City’s reliance on Moves the Needle to conduct these trainings.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Hayward that the City Manager is hereby authorized and directed to negotiate and execute a master professional services agreement with Moves the Needle for various lean innovation trainings as identified in the accompanying staff report for an amount not to exceed one hundred thousand dollars (\$100,000).

IN COUNCIL, HAYWARD, CALIFORNIA \_\_\_\_\_, 2019

ADOPTED BY THE FOLLOWING VOTE:

AYES:           COUNCIL MEMBERS:  
                  MAYOR:

NOES:           COUNCIL MEMBERS:

ABSTAIN:       COUNCIL MEMBERS:

ABSENT:        COUNCIL MEMBERS:

ATTEST: \_\_\_\_\_  
          City Clerk of the City of Hayward

APPROVED AS TO FORM:

\_\_\_\_\_  
City Attorney of the City of Hayward