

**CITY COUNCIL MEETING
TUESDAY, MAY 2, 2017**

PRESENTATIONS

Item #7 WS 17-016

**Review of the 21st Century Library & Community Center
Staffing Considerations**

21st Century Library and Community Learning Center Staffing Considerations

COUNCIL WORK SESSION
MAY 2, 2017

HAYWARD'S 21ST CENTURY LIBRARY AND HERITAGE PLAZA

Project plans & specifications
were approved by Council on
May 26, 2015.

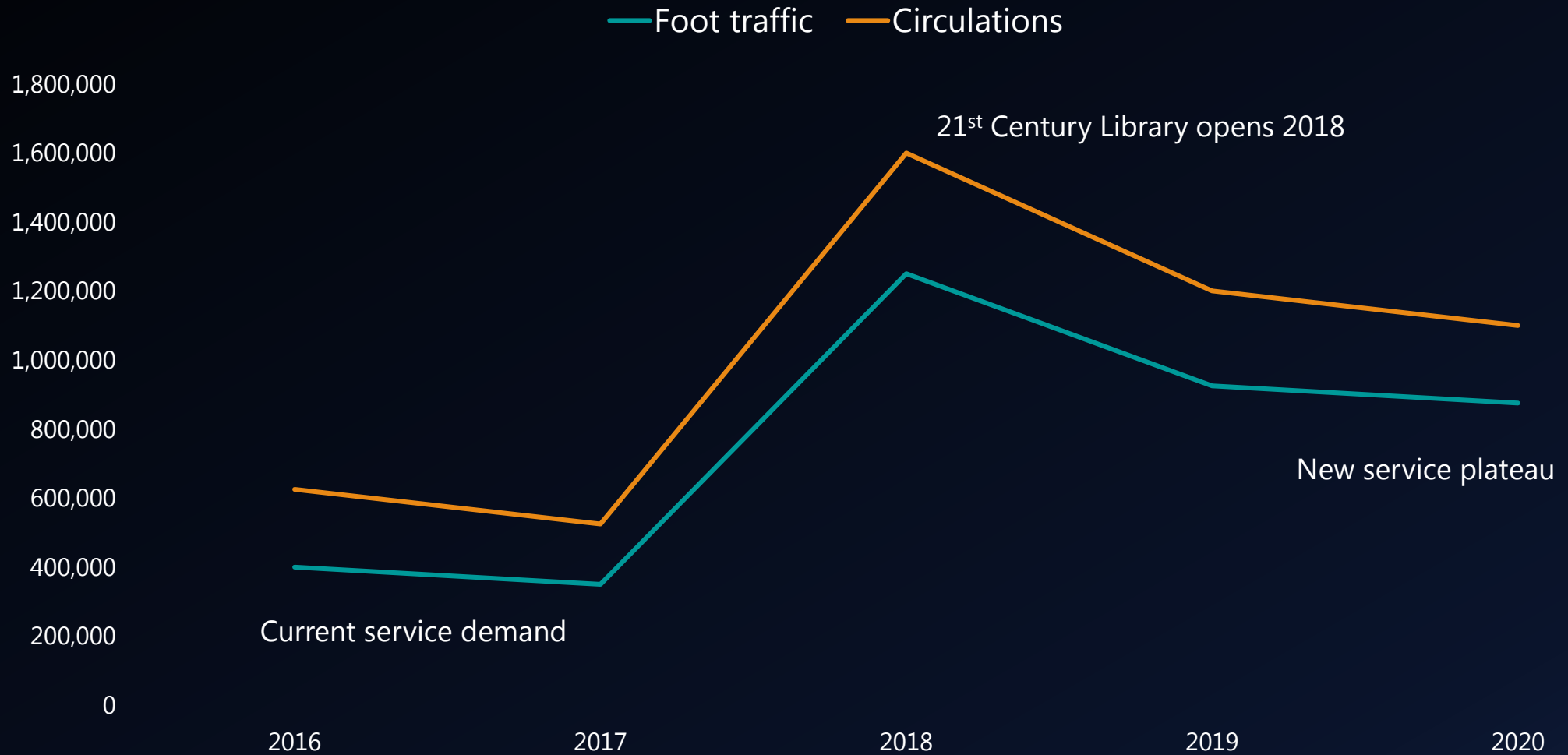
Project website:
www.HaywardLibrary.org



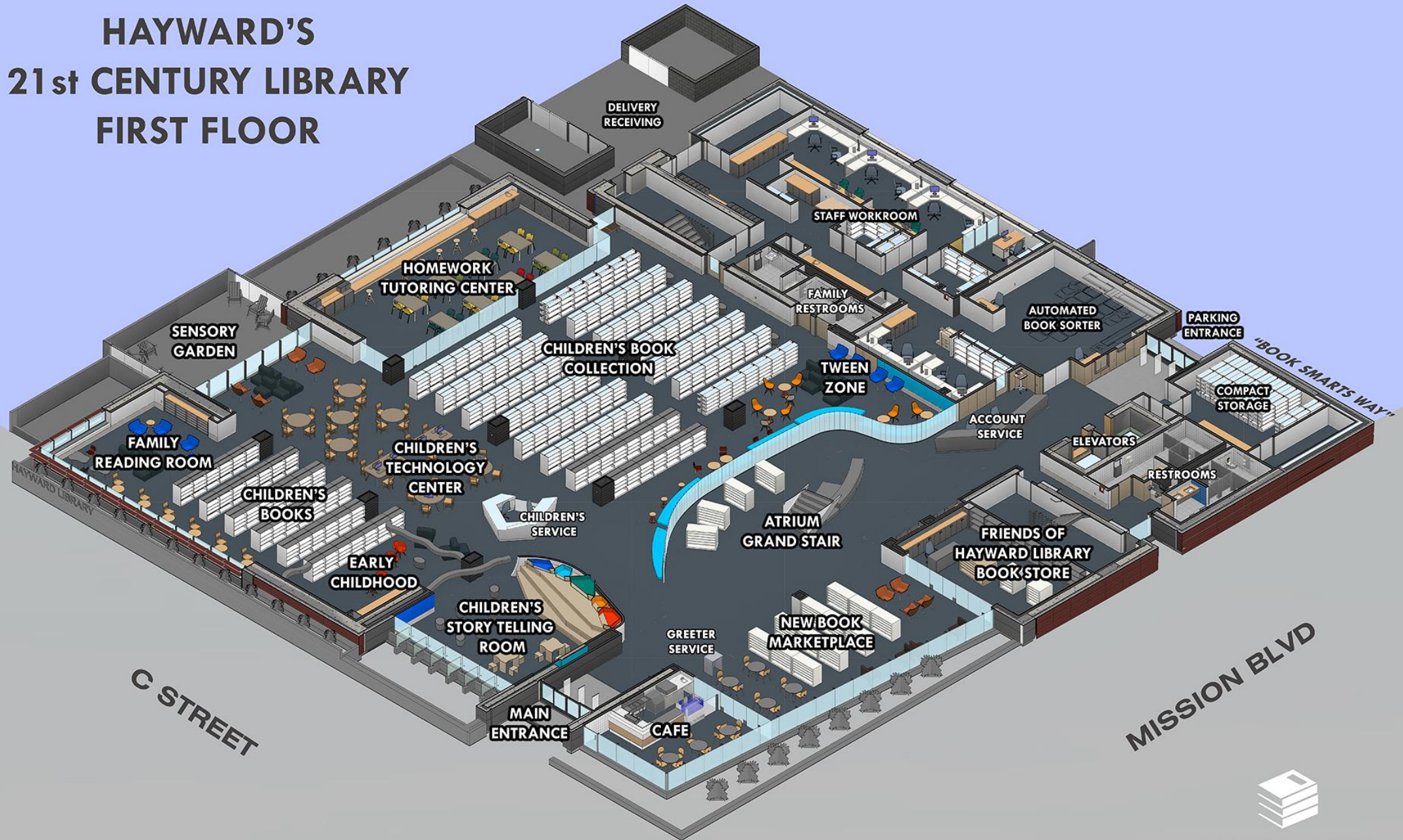
21st Century Library staffing considerations

- Grand opening projected in January 2018 or thereabouts
- New building design is efficient, can be operated with existing staffing levels, however with caveats and drawbacks
- Intense threefold increase in service demand is projected during first 12 months after opening
- New building will feature new specialized spaces and functions that currently have no staff assigned to them
- Impacts to customer service quality, customer wait times, materials availability, user experience, and staff workload should be considered

Projected service demand changes in the 21st Century Library

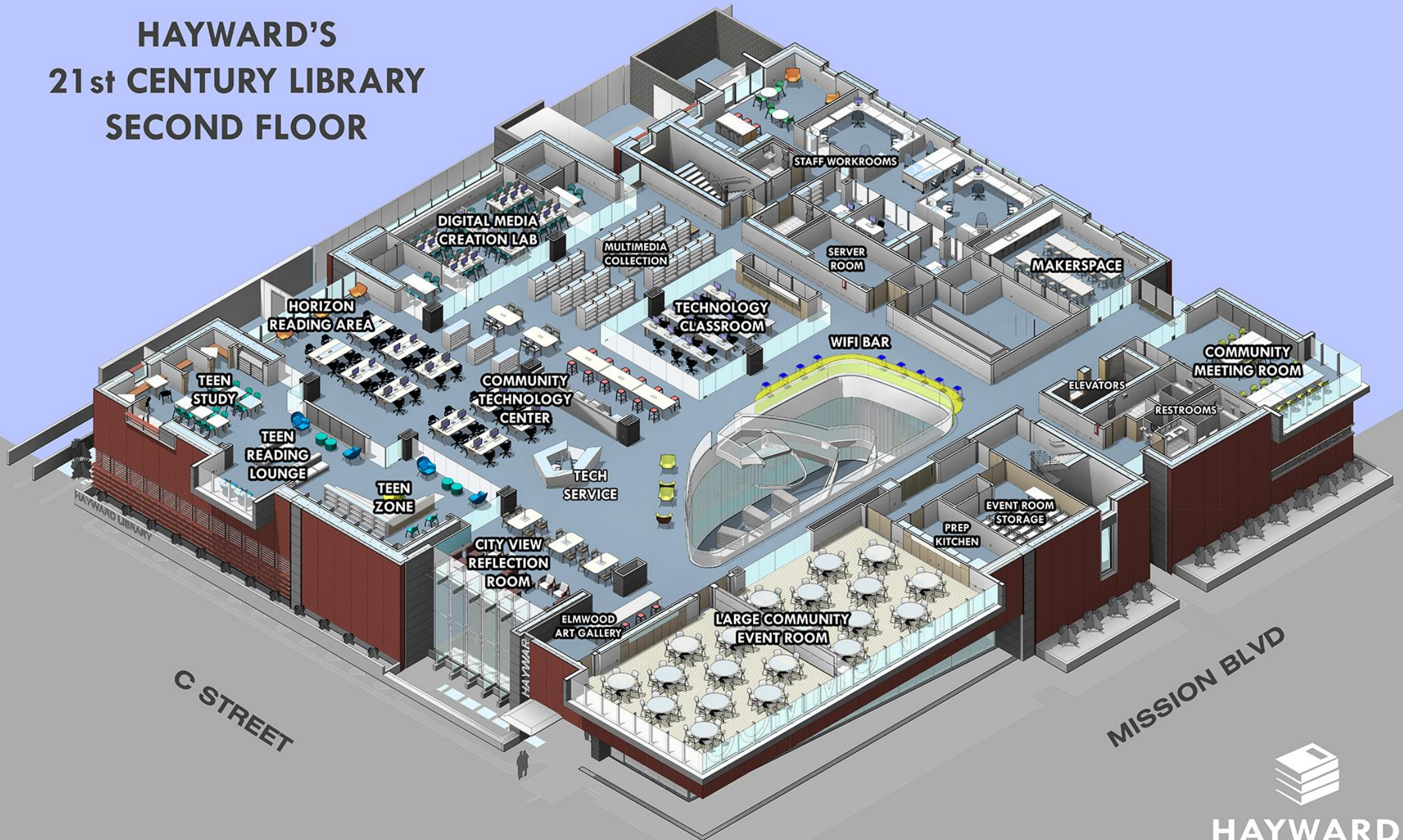


HAYWARD'S 21st CENTURY LIBRARY FIRST FLOOR



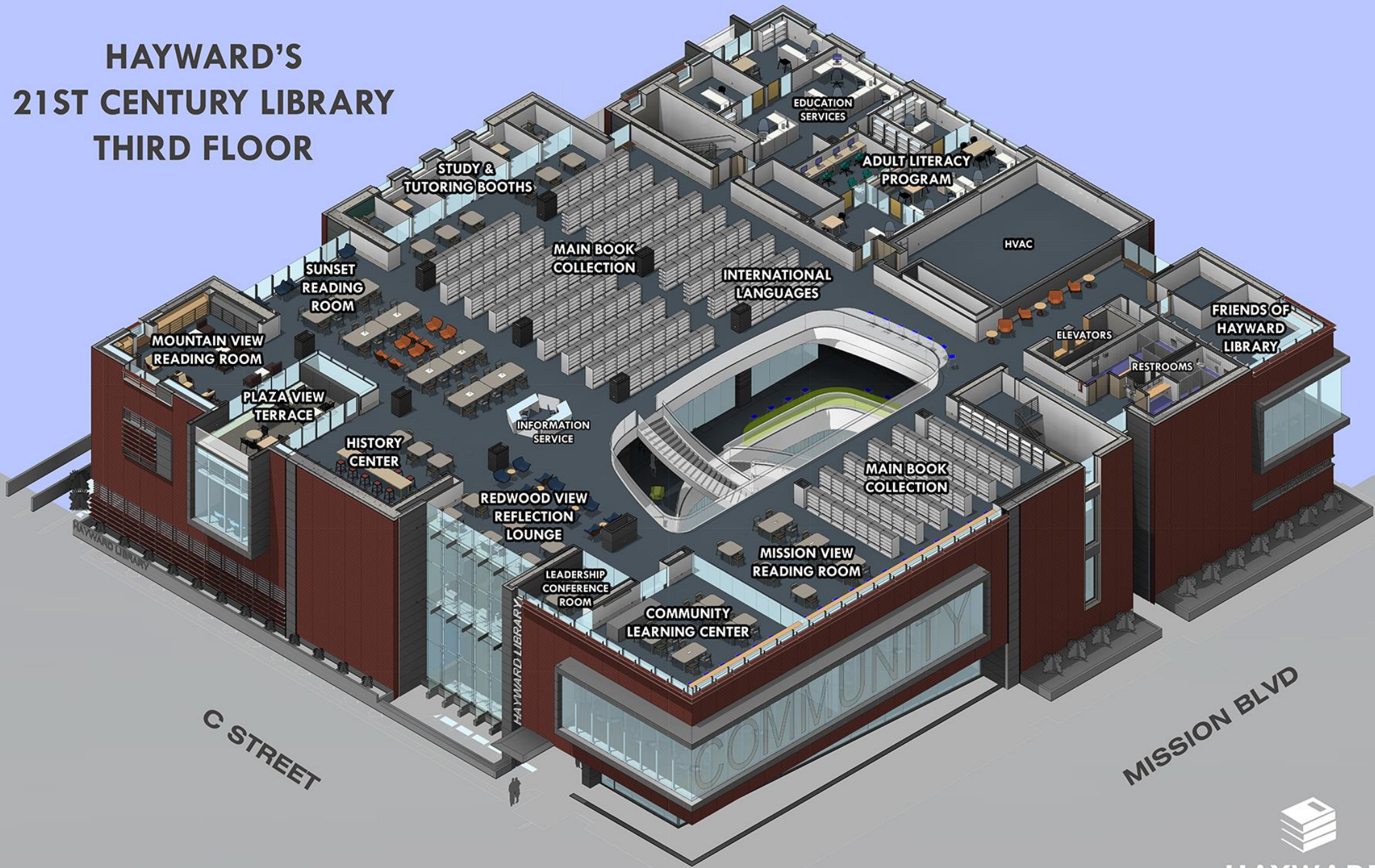
HAYWARD
LIBRARY

HAYWARD'S 21st CENTURY LIBRARY SECOND FLOOR



HAYWARD
LIBRARY

HAYWARD'S 21ST CENTURY LIBRARY THIRD FLOOR



HAYWARD
LIBRARY

Recommended FY 2018 staffing changes to support 21st Century Library operations

Add:

- **Senior Library Page 1.8 FTE**
(3 positions @ 0.6 FTE ea.) *Net change +72,246*
- **Library Assistant 2.0 FTE**
(1 position @ 1.0 FTE; 2 @ 0.5 FTE.) - *Net change: +165,136*
- **Librarian 0.5 FTE**
(1 position @ 0.5 FTE) - *Net change: +55,416*
- **Info. Tech. Analyst 1.0 FTE**
(1 position @ 1.0 FTE) - *Net change: +130,650*
- *Total proposed change from FY 2017: +423,448 (+7.5%)*
- *Total proposed FTE change from FY 2017: +5.3 FTE (+12.4%)*

Options for Council consideration

For discussion purposes, three options for FY 2018 library staffing are proposed for Council's consideration:

1. Maintain existing FY 2017 levels of library staffing
2. Implement the recommended moderate library staffing increase described in this presentation and report
3. Explore options for increasing library staffing above and beyond the recommended moderate increase, for example to increase library operating hours sooner than FY 2019.

NEXT STEPS

Staff will integrate and bring back Council's recommended staffing levels for additional discussion and approval in the context of Council's FY 2018 operating budget deliberations.



Item #8 PH 17-020

Community Agency Funding Recommendations FY 2018

**COMMUNITY AGENCY
FUNDING RECOMMENDATIONS
FISCAL YEAR 2018**

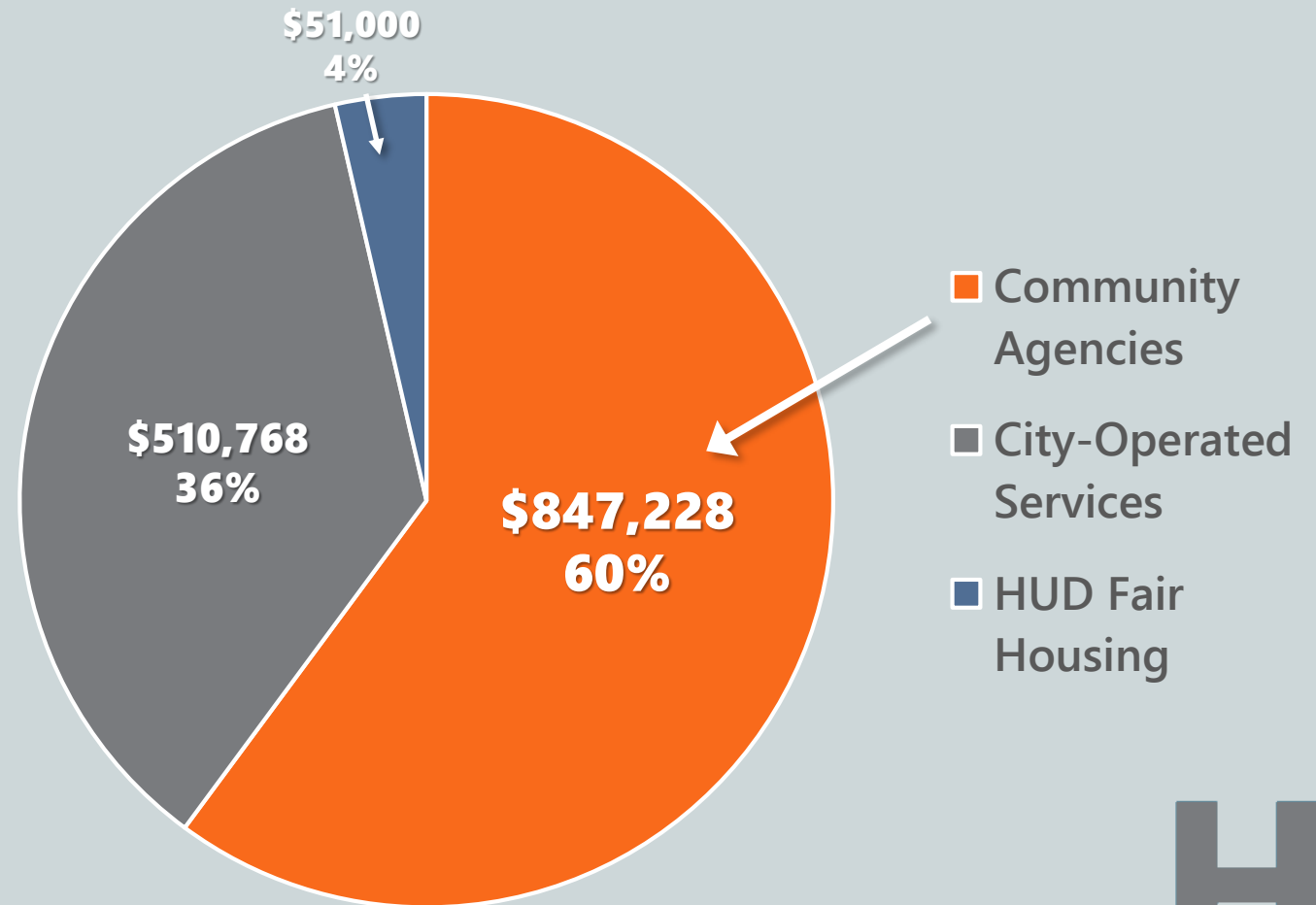
**COUNCIL PUBLIC HEARING
MAY 2, 2017**



SUMMARY – ALL SOURCES*

FY 2018

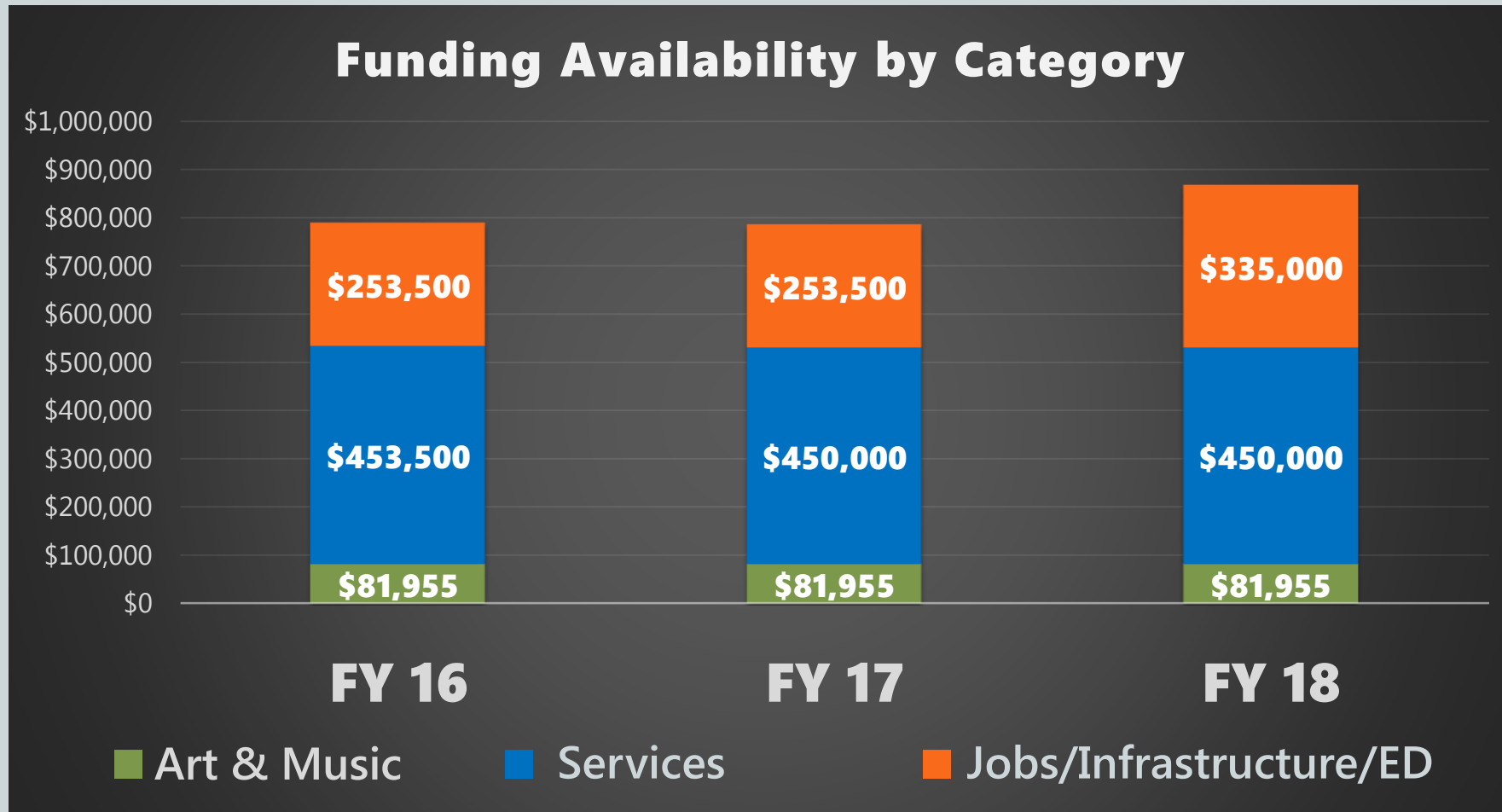
GRAND TOTAL - ALL CATEGORIES*	\$1,408,996
Jobs, Infrastructure & Econ. Development Grants	\$315,233
Social Services Grants	\$450,000
Arts & Music Grants	\$81,995
TOTAL GRANTS TO COMMUNITY AGENCIES*	\$847,228
City-Operated Services (Housing Rehabilitation Program, Family Education Program)	\$510,768
HUD required fair housing activities	\$51,000
Total City-operated services and HUD required fair housing*	\$561,768



*All amounts shown are estimates and are subject to change depending on final FY 2018 funding availability as appropriated by Council and/or Congress

COMMUNITY AGENCY FUNDING AVAILABILITY

FY 2016 – FY 2018



*FY 2018 amounts shown are estimates and are subject to change depending on final FY 2018 funding availability as appropriated by Council and/or Congress



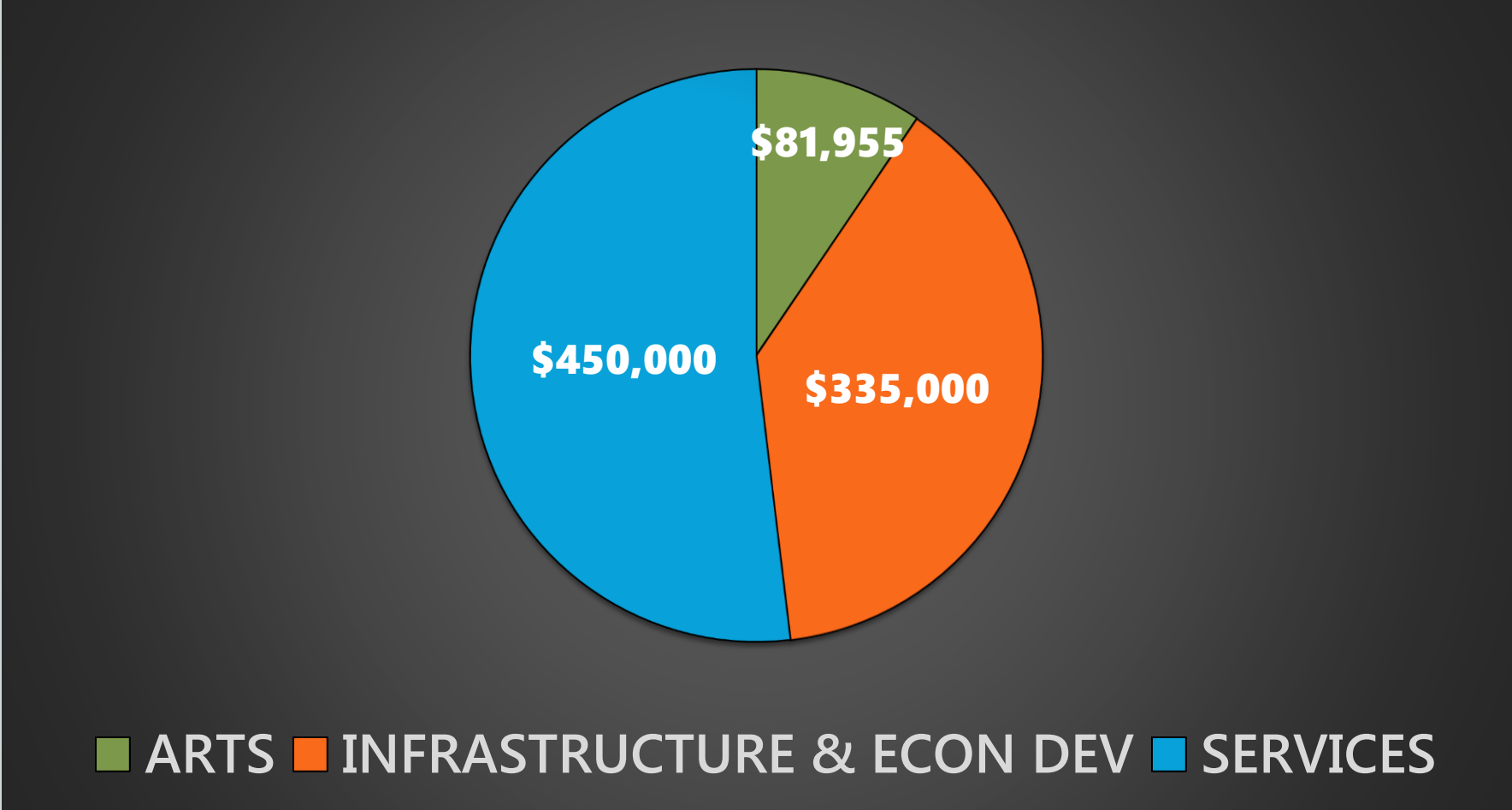
CONGRESSIONAL UPDATE

On Monday, May 1, 2017, the U.S. Congress approved its final federal FY 2017 budget appropriations—six months overdue.

Despite the Trump Administration's recent budget proposal to completely eliminate all \$3 billion from the CDBG program, Congress appropriated \$3 billion for the CDBG program in federal FY 2017 – the same level as in federal FY 2016.

At this time, staff anticipates no significant change to the amount of CDBG funding the City will receive from the federal government. However, as is always the case with funding sources the City does not control, this is subject to change.

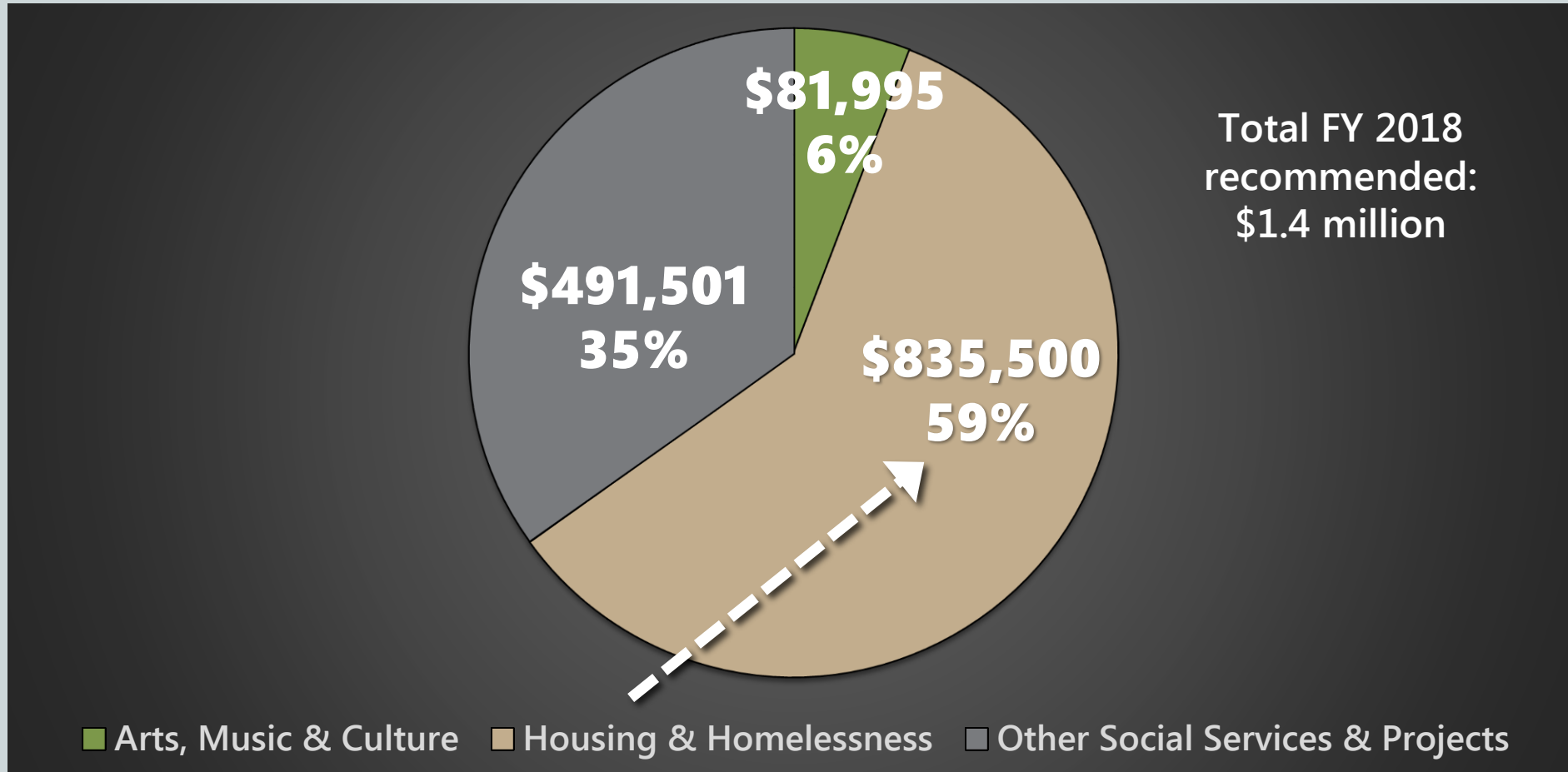
RECOMMENDED COMMUNITY AGENCY FUNDING BY CATEGORY - FY 2018*



*All amounts shown are estimates and are subject to change depending on final FY 2018 funding availability as appropriated by Council and/or Congress



TOTAL FY 2018 RECOMMENDED FOCUS ON HOUSING AND HOMELESSNESS



**All amounts shown are estimates and are subject to change depending on final FY 2018 funding availability as appropriated by Council and/or Congress*



COMMUNITY SERVICES COMMISSION (CSC)

Commissioners

- Todd Davis
- Diane Fagalde
- Lisa Glover-Gardin
- Saira Guzman
- Antonio Isais
- Janet Kassouf
- Kingsley Macmadu
- Julie Roche
- I. Elizabeth Samayoa
- Rachel Zargar

Chairpersons

- Ray Bonilla Jr. - (Chair)
- Crystal Araujo - (Vice-Chair)
- Neha Balram - (Parliamentarian)
- Linda Moore - (Services Committee)
- Arzo Mehdavi - (Infrastructure Chair)

COMMISSIONER HOURS SERVED TO CREATE FY 2018 RECOMMENDATIONS

Activity	CSC Members	Minutes Served	Freq.	Totals
Commission funding deliberations	16	30	3	1440
Arts & Music applicant interviews	5	240	1	1200
Services applicant interviews	5	810	1	4050
Jobs/Infrastructure/ED applicant interviews	3	180	1	540
Individual reading and evaluation of applications	16	10	36	5760
		Minutes served		12990
		Hours served		216.5

ACTION ITEMS

Staff recommends that the Council:

1. Adopts the resolution in Attachment II authorizing the City of Hayward to apply for and receive estimated \$1.4 million of CDBG Program Funds in HUD Program Year 2017; and approving the City's FY 2018 CDBG funding allocations which form the substantive portion of the CDBG Annual Action Plan; and
2. Affirms preliminary funding decisions in the FY 2018 Social Services and Arts/Music categories subject to final Council authorization of the FY2018 General Fund budget appropriations in June 2017.



NEXT STEPS

- **May 23, 2017:** Joint work session. Council + CSC committee to set priorities for FY 2019 funding.



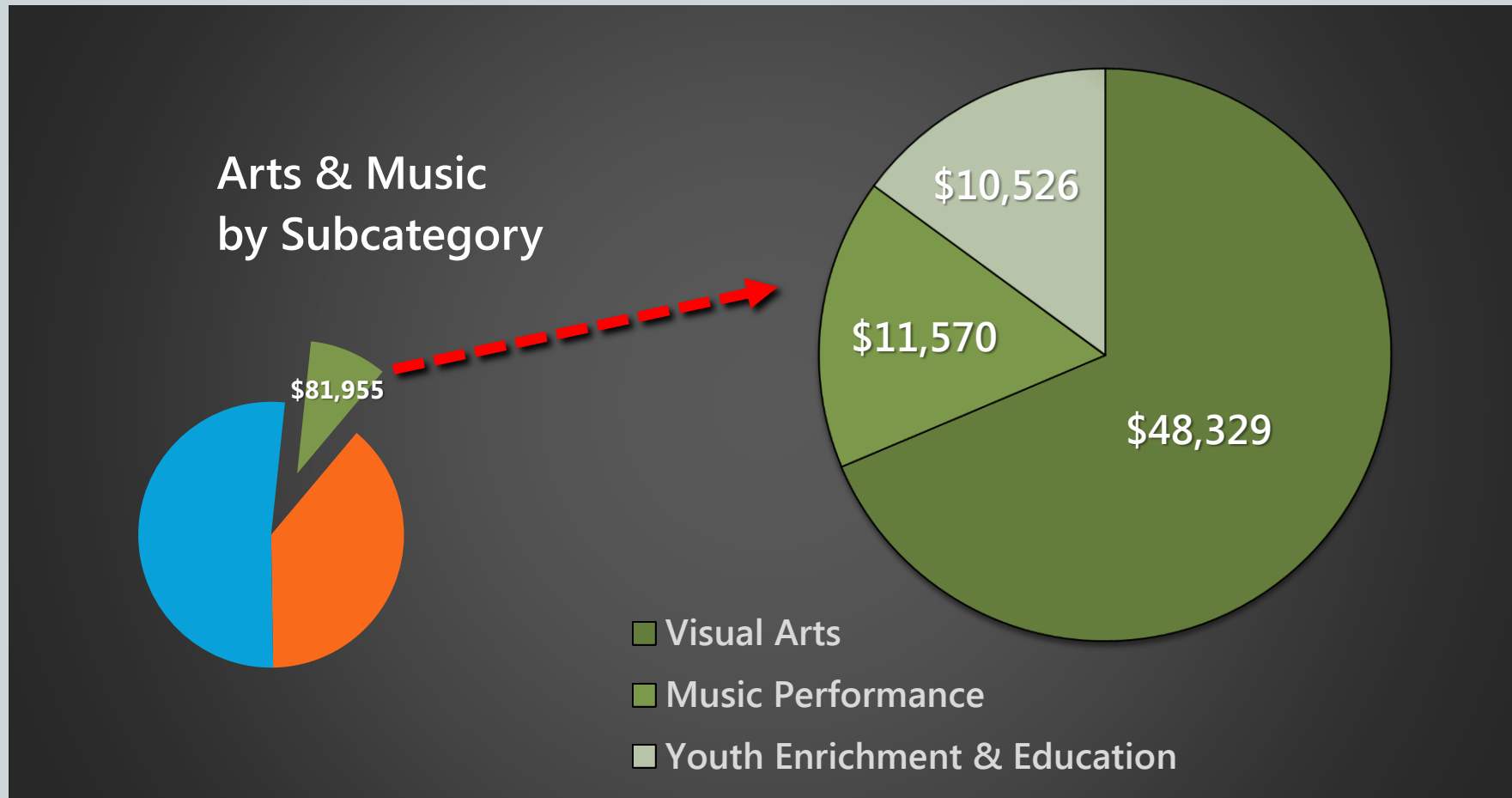
THANK YOU



REFERENCE SLIDES

The slides that follow were previously presented to Council on 4/18/2017, and are here provided only as additional reference if needed.

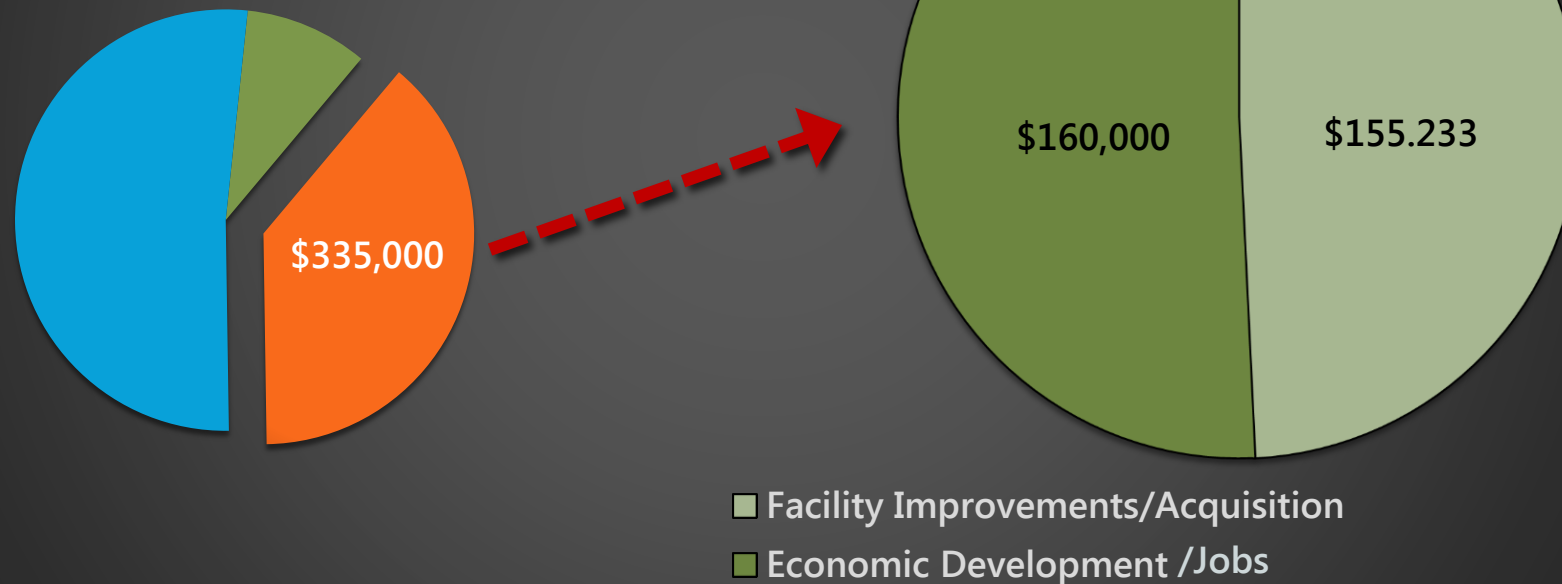
RECOMMENDED FUNDING FOR COMMUNITY GRANTS ARTS & MUSIC - FY 2018*



*All amounts shown are estimates and are subject to change depending on final FY 2018 funding availability as appropriated by Council and/or Congress

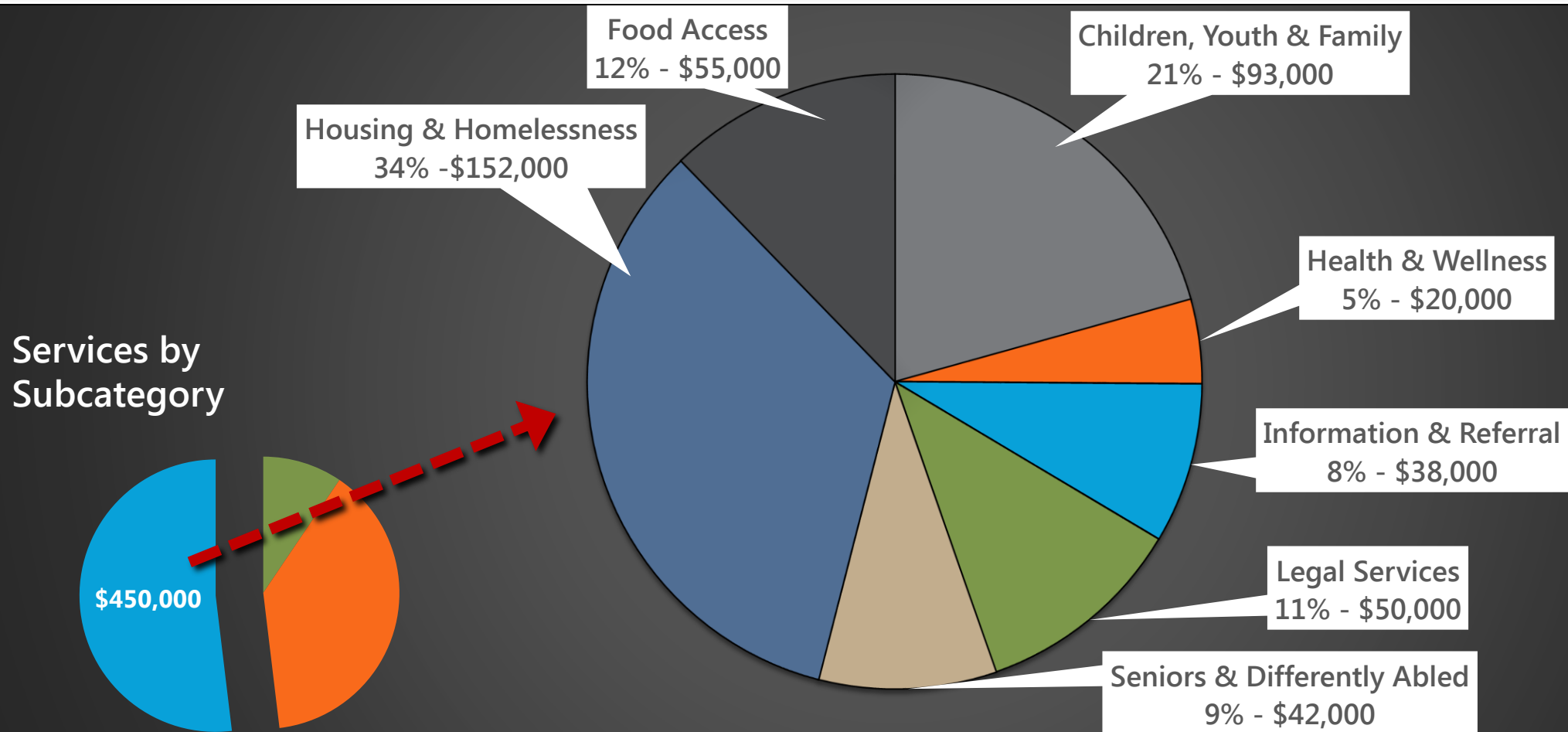
RECOMMENDED FUNDING FOR COMMUNITY GRANTS JOBS, INFRASTRUCTURE & ECON. DEV. - FY 2018*

Jobs, Infrastructure, Economic Development
by Subcategory



*All amounts shown are estimates and are subject to change depending on final FY 2018 funding availability as appropriated by Council and/or Congress

RECOMMENDED FUNDING FOR COMMUNITY GRANTS SERVICES – FY 2018*



*All amounts shown are estimates and are subject to change depending on final FY 2018 funding availability as appropriated by Council and/or Congress

RECOMMENDATIONS
FISCAL YEAR 2018

ARTS & MUSIC CATEGORY



ARTS & MUSIC CATEGORY

FISCAL COORDINATOR

PROPOSAL

Arts & Music Fiscal Coordination

Fiscal Coordinators may use up to 10% of sub-recipients' grant awards for grant management and administration. Hayward Area Historical Society is the lead organization on the collaborative Arts and Music application (\$81,955 total), and will assume fiscal coordinator responsibilities for seven sub-recipient projects.

**RECOMMENDED
FY 2018 AWARD:
\$8,195**

RECIPIENT: HAYWARD AREA HISTORICAL SOCIETY



ARTS & MUSIC CATEGORY

VISUAL ARTS

PROPOSAL

Art Galleries and Art Education Programs

Agency will provide art education programs and operate five art galleries in Hayward:

1. Foothill Gallery
2. John O'Lague Galleria
3. Chamber of Commerce
4. Hayward Senior Center
5. Alameda County Law Library Gallery

**RECOMMENDED
FY 2018 AWARD:
\$18,134**

SUB-RECIPIENT: HAYWARD ARTS COUNCIL



ARTS & MUSIC CATEGORY

VISUAL ARTS

PROPOSAL

Art Gallery and Art Education Programs

Agency will provide visual and performing art exhibitions and educational programs that reflect the diversity of Hayward and the surrounding areas. Agency will offer a range of free exhibits and low cost ancillary education programs that bring art to the community, and inviting the public into the gallery through interesting and affordable programs.

**RECOMMENDED
FY 2018 AWARD:
\$30,195**

SUB-RECIPIENT: SUN GALLERY



ARTS & MUSIC CATEGORY

MUSICAL PERFORMANCE

PROPOSAL

Band and Orchestra Festival

Agency will partner with Hayward Unified School District music teachers to offer the the Hayward Band and Orchestra Festival program in Hayward high schools, middle schools, and elementary schools. The program assembles instrumental music students to practice and perform orchestral music under the guidance and instruction of conductors and music educators.

**RECOMMENDED
FY 2018 AWARD:**

\$8,140

SUB-RECIPIENT: HAYWARD ARTS COUNCIL



ARTS & MUSIC CATEGORY

MUSICAL PERFORMANCE

PROPOSAL

Public Music Performances

Agency will provide five free Sunday concerts in Memorial Park during the summer months of 2017. Agency's 40 member musical group is comprised of professional musicians. Agency's performances will include Classical, Popular, Big Band, Jazz, Rock, Musicals, Latin, and Contemporary music genres. Agency will perform a range of musical selections from the early 1700's to the present day.

**RECOMMENDED
FY 2018 AWARD:
\$15,000**

SUB-RECIPIENT: HAYWARD MUNICIPAL BAND



ARTS & MUSIC CATEGORY

MUSIC EDUCATION

PROPOSAL

Music is Fun! Program

Agency will partner with Hayward schools to offer interactive “Music is Fun! Educational Elementary School Assembly Program”. The program provides accessible classical music with a question-answer opportunity and features in-depth exploration and learning about each instrument's unique acoustical profile.

**RECOMMENDED
FY 2018 AWARD:
\$6,898**

SUB-RECIPIENT: PACIFIC CHAMBER SYMPHONY



ARTS & MUSIC CATEGORY

MUSIC EDUCATION

PROPOSAL

Scholarships for Youth Orchestral Musicians

Agency will provide scholarships for Hayward youth orchestral musicians to participate in the Youth Orchestra of Southern Alameda County (YOSAC). Scholarships provide Hayward youth musicians needed access to gain exposure to more orchestral literature and to practice and participate in a large orchestral setting that includes students from surrounding cities

**RECOMMENDED
FY 2018 AWARD:**

\$3,628

SUB-RECIPIENT: YOUTH ORCHESTRA OF SO. ALAMEDA COUNTY



RECOMMENDATIONS

FISCAL YEAR 2018

**JOBS, INFRASTRUCTURE, &
ECONOMIC DEVELOPMENT
CATEGORY**



JOBS, INFRASTRUCTURE, & ECONOMIC DEVELOPMENT

EMPLOYMENT DEVELOPMENT

PROPOSAL

Child Care Business Development and Training

Agency will recruit, train, and assist six low income Hayward residents to start their own family child care businesses. Support will include assisting residents to successfully apply for family child care (FCC) licenses required to start their businesses. Program also includes ongoing training and support to six existing FCC providers.

**RECOMMENDED
FY 2018 AWARD:
\$30,000**

RECIPIENT: COMMUNITY CHILD CARE COUNCIL (4-C'S)



JOBS, INFRASTRUCTURE, & ECONOMIC DEVELOPMENT

EMPLOYMENT DEVELOPMENT

PROPOSAL

Homeless Employment Program

Agency will provide employment training and job placement for homeless and formerly homeless individuals. Program provides team volunteer work experience, case management and job search skills classes. Participants work in teams to build confidence and job-readiness in preparation for transitioning to permanent, stable employment.

**RECOMMENDED
FY 2018 AWARD:**

\$90,000

RECIPIENT: DOWNTOWN STREETS TEAM, INC.



JOBS, INFRASTRUCTURE, & ECONOMIC DEVELOPMENT

EMPLOYMENT DEVELOPMENT

PROPOSAL

Youth Employment Training

Agency will provide computer repair training and follow-up job placement services to twenty-four high-risk, low-income Hayward youth. Training and certification courses extend three months, followed by job placement creating stable employment through the development of marketable job skills.

**RECOMMENDED
FY 2018 AWARD:**

\$40,000

RECIPIENT: ELEVATING SOULCIETY



JOBS, INFRASTRUCTURE, & ECONOMIC DEVELOPMENT

COMMUNITY FACILITY INFRASTRUCTURE

PROPOSAL

Facility Roof Replacement

Agency proposes to replace major system infrastructure of their primary service delivery facility site on A Street in Hayward. Agency is a peer-based resource organization that advocates and provides resources for people who are differently abled, in particular person with mobility challenges, to improve their lives and make communities fully accessible.

**RECOMMENDED
FY 2018 AWARD:
\$20,000**

RECIPIENT: COMMUNITY RESOURCES FOR INDEPENDENT LIVING



JOBS, INFRASTRUCTURE, & ECONOMIC DEVELOPMENT

COMMUNITY FACILITY INFRASTRUCTURE

PROPOSAL

Perimeter Fence and Retaining Wall

Agency proposes to replace major system infrastructure at their primary service delivery facility site on Calaroga Avenue in Hayward. Proposed infrastructure project includes replacement of a deteriorated perimeter security fence and construction of a retaining wall. Agency is a full service hospital and emergency room that provides indigent care to low income residents.

**RECOMMENDED
FY 2018 AWARD:**

\$55,233

RECIPIENT: ST. ROSE HOSPITAL FOUNDATION



JOBS, INFRASTRUCTURE, & ECONOMIC DEVELOPMENT

INFRASTRUCTURE – HOUSING FOR THE HOMELESS

PROPOSAL

Homeless Housing Development Project

Agency will conduct predevelopment activities to construct 52 units of new permanent supportive housing for homeless persons. Project includes 28 units of individual complete 'tiny homes' of approximately 200sf each, and 24 units of shared housing grouped in four single-story factory built single family homes with six bedrooms and two bathrooms each. Proposed project location is approximately 1.9 acres of property on Depot Road currently owned by a local non-profit organization which operates a drug rehabilitation center on the site.

**RECOMMENDED
FY 2018 AWARD:
\$80,000**

RECIPIENT: ABODE SERVICES



RECOMMENDATIONS

FISCAL YEAR 2018

SERVICES CATEGORY



SERVICES

CHILDREN AT RISK

PROPOSAL

Hayward Child Abuse Intervention

Agency will conduct 110 forensic interviews with Hayward victims of abuse including toddlers, children, teens, and adults with developmental disabilities, for evidence in court proceedings. Agency will provide related support to 75 caregivers. Agency will provide support to victims and witnesses of sexual and physical abuse and their families. Agency will facilitate and participate in multi-agency responses to abuse.

**RECOMMENDED
FY 2018 AWARD:
\$20,000**

**RECIPIENT: CHILD ABUSE, LISTENING, INTERVIEWING, AND
COORDINATION CENTER. (CALICO)**



SERVICES

FOOD ACCESS

PROPOSAL

Food Scholarships for Seven Food Pantries

Agency will provide “food scholarships” to Hayward food pantries and shelters that serve low-income Hayward residents. The Food Bank leverages food purchases by providing \$6 worth of food for every \$1 of “food scholarship” spent. Scholarships will be offered to the following Hayward member agencies:

- Bridge of Faith Church • Building Opportunity for Self Sufficiency • Christ Center Missionary • Magnolia Women • Salvation Army • South Hayward Parish • United Smith Memorial

RECIPIENT: ALAMEDA COUNTY COMMUNITY FOOD BANK

**RECOMMENDED
FY 2018 AWARD:
\$40,000**



SERVICES

FOOD ACCESS

PROPOSAL

Operational Support – Food Pantry

Agency will provide healthy food access to low-income Hayward residents through food pantry grocery distribution twice per week. Agency will provide general outreach and support to low-income Hayward residents and the homeless community.

**RECOMMENDED
FY 2018 AWARD:
\$15,000**

RECIPIENT: SOUTH HAYWARD PARISH



SERVICES

HOUSING AND HOMELESSNESS

PROPOSAL

Permanent Supportive Housing for Homeless

Agency will permanently house eight chronically homeless Hayward residents and provide supportive services to treat underlying causes of homelessness including mental illness, substance use, post traumatic stress, and other issues. Agency will provide outreach to homeless Hayward residents who have been identified as “high need, high impact” by police and emergency services including Hayward Police, Hayward Fire, and jurisdictional staff.

**RECOMMENDED
FY 2018 AWARD:
\$38,000**

RECIPIENT: ABODE SERVICES



SERVICES

HOUSING AND HOMELESSNESS

PROPOSAL

Family Homeless Shelter Services

Agency will operate a 22-bed emergency shelter for homeless families with children in Hayward. Service location is the Les Marquis House. The location serves 35-40 homeless families annually. Agency will also provide families assistance with permanent housing, children's enrichment programs, parenting classes, and case management to increase client income sources.

**RECOMMENDED
FY 2018 AWARD:
\$38,000**

RECIPIENT: FAMILY EMERGENCY SHELTER COALITION



SERVICES

HOUSING AND HOMELESSNESS

PROPOSAL

Shelter for Victims of Domestic Violence

Agency will operate an emergency shelter for homeless women and children who are survivors of domestic violence or human trafficking. Primary service site is a secure undisclosed Hayward location to protect victims. Agency will also provide wrap around services to support clients' transition back to permanent, safe housing.

**RECOMMENDED
FY 2018 AWARD:
\$38,000**

RECIPIENT: RUBY'S PLACE



SERVICES

HOUSING AND HOMELESSNESS

PROPOSAL

Tenants' Rights Services

Agency will provide legal services in defense of low-income Hayward tenants' rights and will prioritize actions against landlords who engage in lawful treatment of tenants. Agency will provide community outreach to educate and encourage tenants to come forward and report unlawful treatment by landlords. Agency will provide general legal support services to 105 Hayward households.

**RECOMMENDED
FY 2018 AWARD:
\$38,000**

RECIPIENT: CENTRO LEGAL DE LA RAZA



SERVICES

YOUTH DEVELOPMENT

PROPOSAL

Youth Summer Day Camp

Agency will provide 10 weeks of summer day camp for low-income Hayward children in grades pre-K through high school. Program will provide recreational and educational activities to encourage children to learn, grow and thrive in the summer months. Agency will provide childcare assistance to low-income families enrolled in program.

**RECOMMENDED
FY 2018 AWARD:
\$15,000**

RECIPIENT: EDEN AREA YMCA



SERVICES

YOUTH DEVELOPMENT

PROPOSAL

Health Career Training Program

Agency will provide low-income Hayward students hands-on exposure to health care careers through internships, workshops, and field trips. Program will provide academic enrichment and college preparation, as well as an individualized plan to education and career services. Program will provide wellness support and counseling services in addition to youth leadership development opportunities.

**RECOMMENDED
FY 2018 AWARD:
\$18,000**

RECIPIENT: ST. ROSE HOSPITAL FOUNDATION - FACES FOR THE FUTURE



SERVICES

YOUTH DEVELOPMENT

PROPOSAL

LGBTQ youth counseling & intervention

Agency will provide counseling and crisis intervention services to LGBTQ Hayward youth. Program will partner with Hayward schools to provide general in-school training and support to Hayward students on related issues including bullying, sensitivity and awareness. Program will provide individualized intervention services to Hayward LGBTQ youth in crisis.

**RECOMMENDED
FY 2018 AWARD:
\$30,000**

RECIPIENT: HORIZON SERVICES, INC.



SERVICES

YOUTH DEVELOPMENT

PROPOSAL

GED basic skills preparation

Agency will provide a General Educational Development (GED) basic skills preparation and certification training series to 86 low-income Hayward youth. Training series will provide all required tutoring services, licensing and materials to support basic skills deficient youth to earn GED certification.

**RECOMMENDED
FY 2018 AWARD:
\$10,000**

RECIPIENT: YOUTH ENRICHMENT SERVICES (YES)



SERVICES

INFORMATION AND REFERRAL

PROPOSAL

2-1-1 Call Line and Communication System

Agency will operate a free, multilingual phone line (2-1-1) that provides quality information and referral services to Hayward residents who are seeking assistance from and referral to health, housing and human services. Service is available 24/7 to all callers regardless of income or jurisdiction of residence County wide.

**RECOMMENDED
FY 2018 AWARD:
\$38,000**

RECIPIENT: EDEN INFORMATION AND REFERRAL



SERVICES

LEGAL SUPPORT

PROPOSAL

Violence Prevention and Legal Services

Agency will provide legal services to enable Hayward families to leave domestic violence situations without becoming homeless or experiencing further injury. Program will provide direct legal assistance to 65 families, including assistance obtaining court orders for 12 individuals, housing services to 10 individuals, and service referrals to 100 victims of domestic violence. Agency will expand services in Hayward specifically.

**RECOMMENDED
FY 2018 AWARD:
\$40,000**

RECIPIENT: FAMILY VIOLENCE LAW CENTER



SERVICES

LEGAL SUPPORT

PROPOSAL

Legal Services for Immigrants

Agency will provide legal services and perform educational workshops for low-income Hayward residents who are immigrants. Program will provide assistance navigating applications for citizenship, permanent residency, work authorization, and family based immigration. Agency will provide support seeking visas for Hayward residents who are survivors of crime and domestic violence.

**RECOMMENDED
FY 2018 AWARD:
\$10,000**

RECIPIENT: INTERNATIONAL INSTITUTE OF THE BAY AREA



SERVICES

SENIORS & THE DIFFERENTLY ABLED

PROPOSAL

Congregate Meal Program for Seniors

Agency will provide a Senior Nutrition Program at six meal sites in Hayward. Program will serve healthy lunches to low-income senior Hayward residents ages 60 and over in safe, clean and welcoming congregate meal settings. Agency will use awarded funding to purchase the food used to prepare the meals.

**RECOMMENDED
FY 2018 AWARD:**

\$22,000

RECIPIENT: SPECTRUM COMMUNITY SERVICES



SERVICES

SENIORS & THE DIFFERENTLY ABLED

PROPOSAL

Legal and Housing Services for Seniors

Agency will provide legal assistance to low-income seniors (age 60) who live in Hayward. Program will assist Hayward seniors with legal issues pertaining to elder abuse, guardianship of minor children, public benefits, immigration, health law, housing and property related concerns, and other legal areas.

**RECOMMENDED
FY 2018 AWARD:**

\$20,000

RECIPIENT: LEGAL ASSISTANCE FOR SENIORS



SERVICES

HEALTH AND WELLNESS

PROPOSAL

Positive Lifestyle – Mental Health Counseling

Agency will provide school based mental health services and support to low-income Hayward youth and families for treatment of mental and psychological health issues including family health and wellness, post-partum depression, and counseling for healthy relationships. Program will provide services to 400 individuals.

**RECOMMENDED
FY 2018 AWARD:
\$10,000**

RECIPIENT: TIBURCIO VASQUEZ HEALTH CENTER



SERVICES

HEALTH AND WELLNESS

PROPOSAL

HIV Early Intervention Program

Agency will provide early intervention services to HIV-positive Hayward residents who are newly diagnosed or out-of-care for over six months. Program will provide health counseling and referrals to support residents and improve long term health outcomes with HIV.

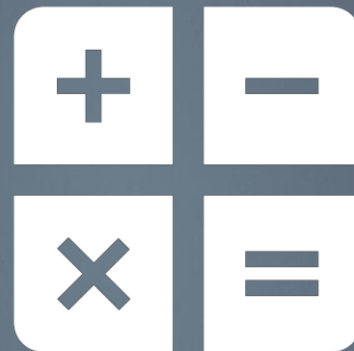
**RECOMMENDED
FY 2018 AWARD:
\$10,000**

RECIPIENT: TRI-CITY HEALTH CENTER



Item #9 PH 17-023

**FY 2018 Master Fee Schedule
Fine and Bail Schedule**



FY 2018 Master Fee & Fine and Bail Schedule

FY 2018 Update

- ▶ City completed a Comprehensive User Fee Study in October 2016 updating all User Fees at that time
- ▶ Updates mainly to fees not included in the study

Fee Compliance

- ▶ All fees have been reviewed to ensure compliance with:
 - ▶ Prop 26
 - ▶ Prop 218

Fee Schedule Formatting



- ▶ Simplified for increased Ease of Use
- ▶ Provide further descriptions
- ▶ Standardized formatting

Proposed Hangar Fees



HANGARS	SIZE SF	CURRENT RATE	MARKET RATE 2017	CHANGE (+ -)%	PROPOSED RATE FOR FY18	WAITING LIST
Small T-Hangar (10)	810	\$242	\$330	+36	\$266	20
Standard T-Hangar (170)	912	\$340	\$515	+51	\$374	29
Large T-Hangar (12)	1,058	\$466	\$575	+23	\$513	52
Small Executive (1)	2,401	\$848	\$890	+5	\$890	42
Standard Executive (6)	3,300	\$1,119	\$1,465	+31	\$1,231	42
Large Executive (8)	3,600	\$1,221	\$1,465	+20	\$1,343	42
HANGAR STORAGE ROOM	SIZE SF	CURRENT RATE	MARKET RATE 2017	CHANGE (+ -)%	PROPOSED RATE FOR FY18	WAITING LIST
Small, Man Door (1)	195	\$71	\$71	+0	\$71	10
Medium, Man-door (3)	265	\$90	\$104	+16	\$99	10
Large, Man-door (16)	530	\$174	\$210	+21	\$191	10
Large, Man-door w/Sliding Door (6)	530	\$174	\$210	+21	\$191	24
Extra Large, Man-door w/Sliding Door (2)	645	\$222	\$255	+15	\$244	24
Office Spaces (3)	450	\$647	\$650	+0.005	\$650	

Hangar Fee Comparison



COMPARABLE BAY AREA HANGAR RENT - APRIL 2017

	HAYWARD	REID-HILLVIEW	CONCORD	PALO ALTO	SAN CARLOS	LIVERMORE
Small T-Hangar 810 SF	\$242	\$425 76%	\$394 62%	N/A	\$353 46%	\$344 42%
Standard T-Hangar 912-1058 SF	\$340	\$573 69%	\$548 61%	\$660 94%	\$468 38%	\$371 9%
Large T-Hangar 1288 SF	\$466	\$807 73%	\$748 61%	N/A	\$741 59%	\$457 -2%
Small Executive 2401 SF	\$848	\$1,384 63%	N/A	\$945 11%	\$811 -4%	N/A
Standard Executive 3300 SF	\$1,119	\$1,288 96%	N/A	N/A	\$1,233 10%	\$1,472 32%
Large Executive 3600 SF	\$1,221	N/A	N/A	N/A	N/A	\$1,601 31%

Questions & Discussion

