



DATE: May 14, 2019

TO: Mayor and City Council

FROM: Director of Public Works

SUBJECT: Recommended FY 2020 and FY 2021 Water and Sewer Rates and Connection Fees

RECOMMENDATION

That Council reviews and provides feedback on this report and the changes to fees being considered.

SUMMARY

Staff has prepared cost of service analyses for providing water and sewer service to Hayward residents and businesses in order to calculate appropriate water and sewer rates and service charges for FY 2020 and FY 2021. This report provides an overview of cost of service issues, revenue requirements, and recommended FY 2020 and FY 2021 water and sewer service rates. Staff is bringing the proposed rates to Council to obtain Council's comments. After receiving and addressing Council's comments, staff will implement appropriate and necessary public noticing procedures in accordance with state law prior to a public hearing, currently scheduled for July 2, 2019. The approved rate adjustments would take effect on October 1, 2019 and 2020.

The recommended water rate adjustments would include no change to the water usage fee, which pays for the costs associated with water consumption. The proposed bimonthly fee for fixed water service, which is currently \$24 per bimonthly billing period for a typical 5/8" meter, is \$2 more per month in each of the next two years. That would bring the fee for the typical 5/8" meter to \$28 in FY 2020 and \$32 in FY 2021, with similar percentage increases proposed for larger meters. This \$2 per month increase would result in about a 3.1% increase for a single-family home with average water consumption.

Staff is also proposing increases of 4.4% in residential sewer rates in each of the two years, with non-residential increases between 3.1% to 7.3% per year. Commercial customers with very large volumes and/or varying degrees of complexity of the discharge to treat, will see increases between 3.1% to 7.3% per year. These rate adjustments will allow the City to keep pace with the cost of sewer service collection, treatment, and disposal.

Staff has also reviewed water and sewer connection fees, which are fees typically paid at the time a new development requests water or sewer service. Although increases in both fees are warranted, in the interest of maintaining the economic recovery and fostering business development, staff is not recommending any adjustments in the next two years.

BACKGROUND

Water rates are established to pay for the costs of purchasing and delivering water to customers and are determined through an assessment of revenue requirements and anticipated water purchase volumes. Bimonthly water bills consist of two parts: 1) the fixed service fee, which pays for services that do not vary with the volume of water purchased, such as meter maintenance and debt service; and 2) the water usage fee, which pays for costs associated with water consumption, such as the purchase of water from SFPUC and energy related expenses. The Council approved water rate adjustments in July 2017 for FY 2018 and FY 2019, which included no changes to the water usage fee, and a modest increase to the fixed service fee. The fixed service fee was last adjusted in October 2018, when the bimonthly fee for a 5/8" meter (the standard size in most single-family residential homes) increased from \$20 to \$24. Similar percent increases were implemented for other meter sizes.

Sewer service charges are established to pay for the cost of collecting, treating, and disposing of wastewater. Rate calculations follow the guidelines developed by the State Water Resources Control Board, to ensure that sufficient revenues are collected to operate and maintain the system, cover all obligations of the Sewer Fund, and that the costs of providing service are equitably distributed among customer classes based on their use of the system. Sewer service charges are billed as standard fixed amounts for residential customers and as a cost per hundred cubic feet (ccf) of water consumed for non-residential customers, based on the strength of the discharged wastewater. The City last adjusted sewer service rates two years ago, which resulted in a 5% increase in residential rates in FY 2018 and FY 2019.

Water and sewer connection fees are paid to connect a new development to the public water and sewer system, and are used to fund improvement and expansion of the water and sewer systems to accommodate the development and to defray the expenses paid by customers over the recent years for development and improvement of the systems. The fees also cover an incremental cost of future expansion and improvements necessary to accommodate new developments. The connection fees are developed using accepted procedures to ensure that costs are allocated fairly to new developments. Water connection fees were last adjusted in October 2015, with the assessment methodology modified to distribute the cost of infrastructure improvements more equitably among new customers and commensurate with demand they place on the water system. Sewer connections fees have not been adjusted since October 2011.

DISCUSSION

Water Rates

Based on anticipated overall costs of providing service during the next two years, staff is recommending water rate adjustments in FY 2020 and FY 2021 that will result in average increases for the majority of customers of about 3.1% in each year. The adjustments are comprised of no increase to the water usage charges, which are based on the quantity of water delivered to the customer as measured by a water meter, and a \$2 per month (\$4 per bimonthly billing period) increase to the fixed service fee paid by typical residential and business customers, which is independent of the consumption.

Factors Considered in Water Rate Analysis

Wholesale Water Purchase Cost

Following a total 37% increase in FY 2016 and FY 2017, the San Francisco Public Utilities Commission (SFPUC), which is the City's sole water supplier, projects that wholesale water rates will stabilize and remain at the current rate of \$4.10 per hundred cubic feet (ccf) for FY 2020 and FY 2021. In addition to payments to the SFPUC, the overall cost of purchasing water also includes a separate annual payment of about \$2.6 million for prepayment of capital debt. This surcharge, which is administered by the Bay Area Water Supply and Conservation Agency (BAWSCA), is payable by wholesale agencies until 2034 and adds over 9% to the wholesale cost.

Water Consumption

Water consumption is a key component of the City's water usage fee calculation and difficult to forecast with certainty, given the impact of unknown and unknowable factors such as weather sources, business activity, and the effect of cost increases on customer's water use. For these reasons, staff has been conservative in estimating future water consumption and is projecting consumption in FY 2020 to remain consistent with estimated FY 2019 annual water usage. It should be noted that, although Hayward customers continue to be among the lowest per-capita water users in the Bay Area, water consumption has increased in FY 2019. This is the case with other agencies as well and is expected when droughts come to an end. Projected consumption for the planning period in its entirety assumes it will remain relatively flat, with small increases on the order of around one percent. Staff believes this is a reasonable assumption even with recent reductions in per-capita consumption. The level of business and residential development projected in the next few years may result in increases in the total volume of water consumed, even though the per-capita consumption will decrease with enhanced conservation.

Operating, Maintenance, and Replacement Costs

While some increases in operating, maintenance and replacement costs are normal and unavoidable, staff has implemented efficiencies to keep expenses as low as possible and additional measures are taken to reduce costs whenever the opportunity arises. At the same time, it is important to ensure that the water system remains robust, well maintained, and capable of delivering water where and when it is needed under normal operating conditions and during emergencies. There is a capital replacement transfer increase of \$820K in FY 2020 and \$400K in FY 2021 to cover recent cost escalations in water infrastructure replacement and renewal.

Proposed Water Rates

Water Service Fees

The fixed bimonthly service fee pays for costs that do not vary with water purchases, such as meter maintenance, customer service, debt service, and the like. Water service fees were last adjusted in October 2017. The current fee for a 5/8" meter, typical of most homes, is \$24 per bimonthly billing period, or \$12 per month. To keep pace with increasing costs, staff recommends adjusting the bimonthly fee to \$28 in FY 2020, with a further increase in FY 2021 to \$32. Similar percentage increases are proposed for larger meters. On average, most residential customers will see around a 3.1% increase in their total water bill. The following table summarizes the current and proposed bimonthly service fees for all meter sizes in use.

Meter Size	Current Fee	Proposed Fee FY 2020	Proposed Fee FY 2021
5/8" (Low Income)	\$8.40	\$9.80	\$11.20
5/8"	\$24.00	\$28.00	\$32.00
3/4"	\$32.63	\$38.07	\$43.51
1"	\$49.43	\$57.67	\$65.91
1 1/2"	\$108.23	\$126.27	\$144.31
2"	\$190.50	\$222.25	\$254.00
3"	\$480.75	\$560.88	\$641.00
4"	\$952.35	\$1,111.08	\$1,269.80
6"	\$1,680.00	\$1,960.00	\$2,240.00
8"	\$2,325.75	\$2,713.38	\$3,101.00

Hayward has traditionally maintained a low service fee to provide customers with greater control over their water bills. Because the highest portion of the bill is based on water usage, customers can manage their costs through efficient water usage. Even with the proposed adjustments, Hayward's fixed fee is still very low when compared to nearby water agencies, as illustrated in the following table.

Comparison of Current and Proposed Bimonthly Water Service Fees

Agency	Bimonthly Service Fee (5/8" Meter)
Alameda County Water District	\$56.61
East Bay Municipal Utility District	\$52.46
Contra Costa Water District	\$39.85
Dublin San Ramon Services District	\$36.45
Hayward (Proposed FY 2020)	\$28.00
Hayward (Current)	\$24.00

Comparisons with Other Water Agencies

Figure A and Figure B below show how the City’s current and proposed water rates compare to other nearby agencies. While this comparison is provided in keeping with a long-standing practice and the Council’s desire to know how the City’s rates compare with neighboring agencies, some factors should be kept in mind when considering this information. First and foremost, the agencies in “Figure A – Immediate Area Agencies” either use no SFPUC water as part of their water supply (e.g., East Bay Municipal Utility District or SFPUC comprises only a small fraction of their total supply (e.g., Alameda County Water District). Therefore, they are unaffected, or affected to a lesser degree, by the significant wholesale water rate increases that have been and will continue to be implemented by SFPUC.

*Immediate Area Water Agencies - Bimonthly Water Bill Comparison
Figure A1*

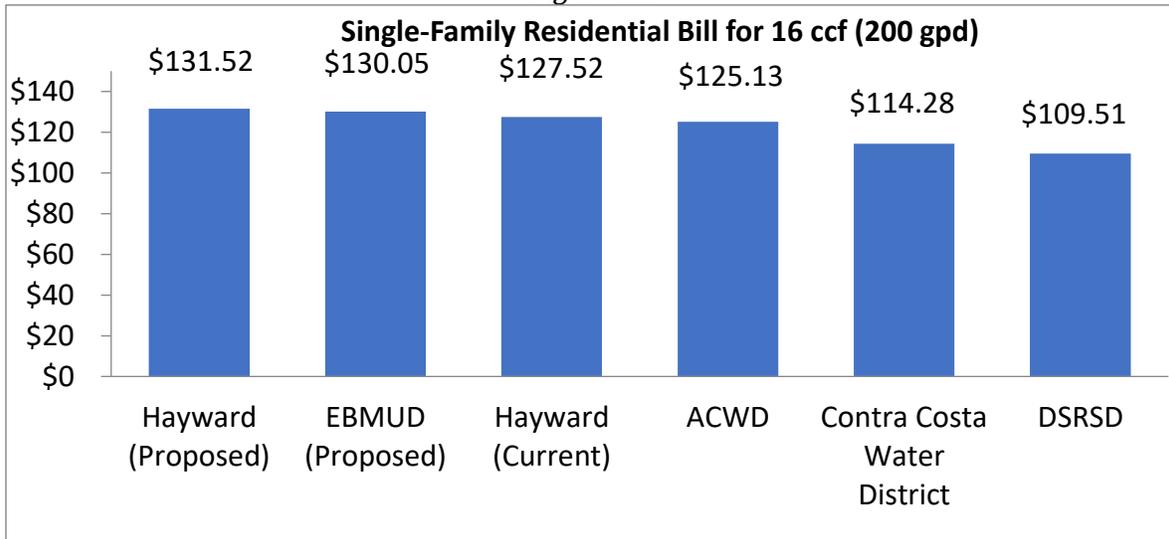
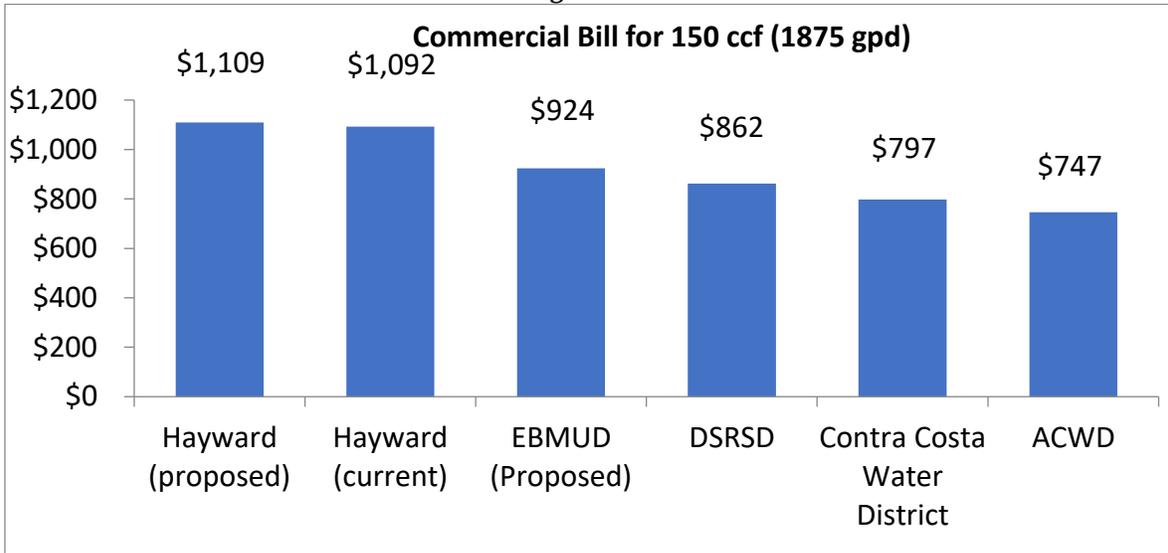


Figure A2



“Figure B – 100% SFPUC Wholesale Agencies” compares the City’s water rates to those agencies with the same water supply conditions. System size also plays a role in rate setting since large agencies benefit from economies of scale. Offering discounts to low income residents, as the City does, which is not common, also affects the rates. Finally, a water agency’s rate should be considered in light of the system’s performance, its operational robustness, and its flexibility to operate in both normal and emergency situations.

100% SFPUC Wholesale Agencies - Bimonthly Water Bill Comparison

Figure B1

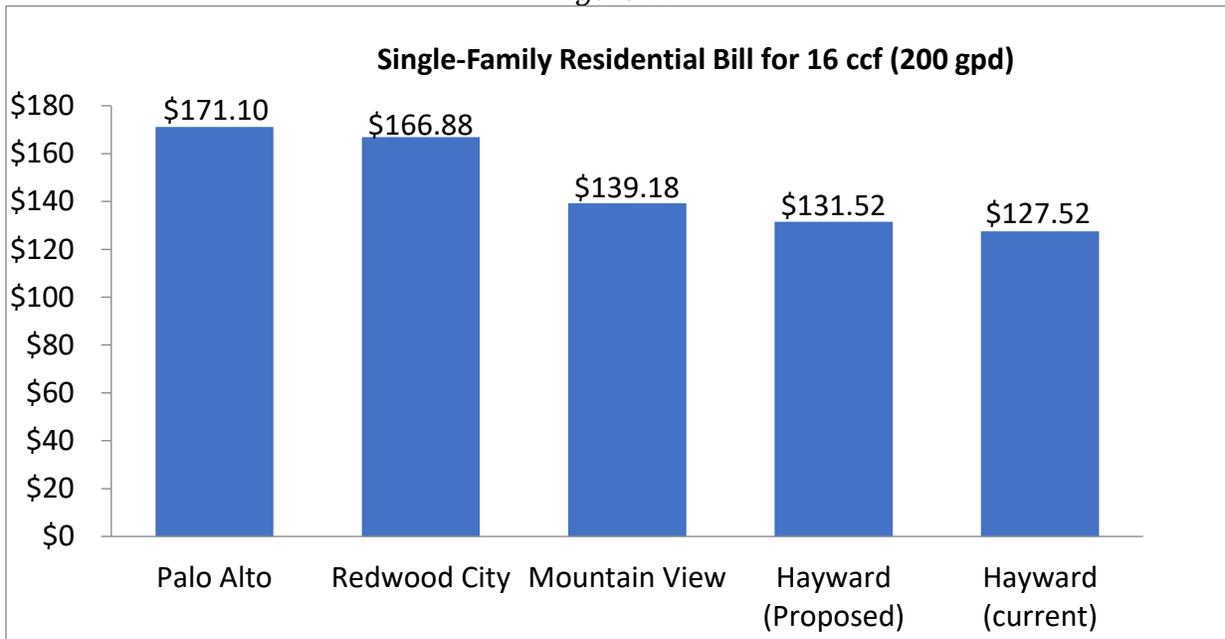
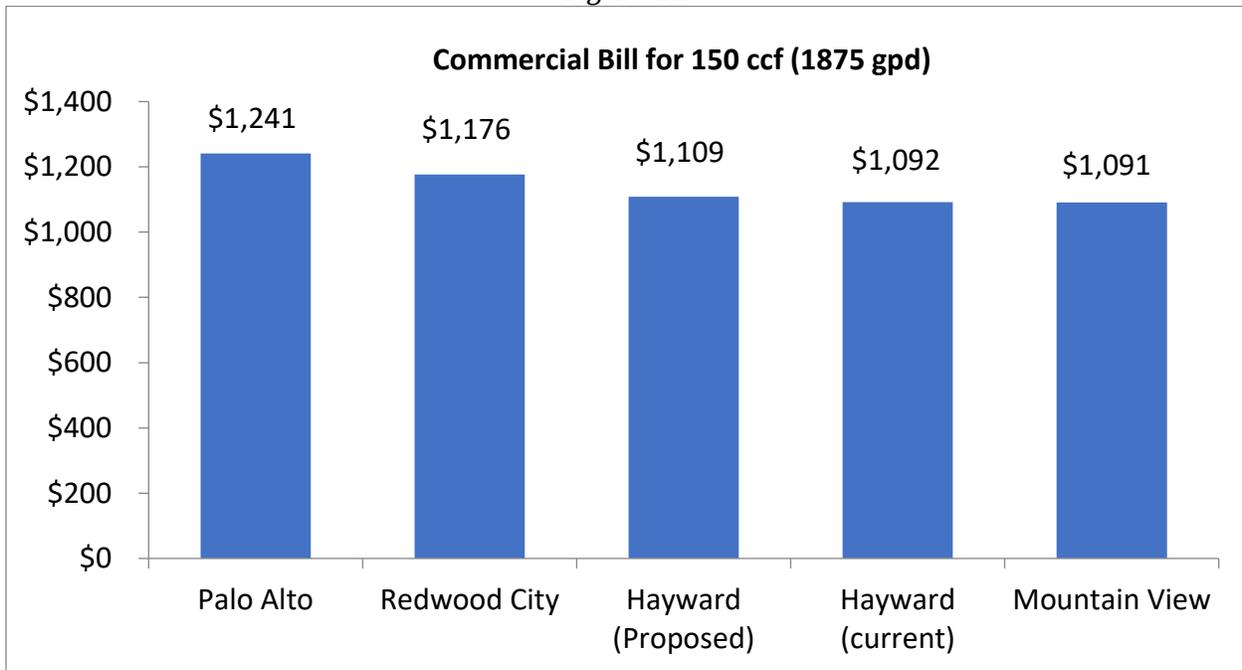


Figure B2



Sewer Service Charge

Staff is recommending increases in residential sewer rates in FY 2020 and FY 2021 of 4.4% in each year. The current monthly charge for a single-family residential property is \$32.85. The proposed increase would bring this charge to \$34.30 in FY 2020 and \$35.81 in FY 2021. The same percent increases are proposed for multi-family and mobile home community customers.

Staff is recommending a reduction of 4.3% in the two lower single-family rates known as economy and lifeline. These two reduced rates encourage water conservation and reward customers who use low amounts of water. The current rates are automatically applied to single-family bills when water usage during a billing period is 0-4 ccf (lifeline) or 5-8 ccf (economy) and are not dependent on the income level of the customer. The current monthly charge for the economy rate is \$18.33 and the lifeline rate is \$9.16. The proposed reduction would bring economy charge to \$17.54 in FY 2020 and \$16.78 in FY 2021 and lifeline charge to \$8.77 in FY 2020 and \$8.39 in FY 2021.

Non-residential customers would see increases over the two-year period between 3.1% to 7.3%, depending on the volume and strength of their wastewater discharge. Staff uses actual and anticipated sampling data to measure the impact of large industrial users and calculates appropriate rates based on their contribution to the wastewater system. Appropriate fees for other business customers, such as restaurants, are based on water consumption and standard waste strengths.

Factors Affecting Sewer Rates

Operating, Maintenance, and Replacement Costs

The sewer service rate adjustments result primarily from the rising cost of providing wastewater collection, treatment, and disposal services. Staff anticipates that the 4.4% increases in each of the next two years for most residential customers and increases between 3.1% to 7.3% each year for non-residential customers, will be sufficient to cover the additional expenses based on estimated costs through FY 2021.

Changes in Industrial Wastewater Discharge

A critical factor that affects sewer rates is ongoing changes in the industrial wastewater strengths and volume. Some industries are discharging less wastewater due to water conservation or making changes to their pretreatment processes, such that the discharged wastewater has less waste strength. Given that most sewer collection and treatment costs are fixed and not affected by flow volume and strength, these changes have the effect of shifting more of the cost to other customers to achieve the overall revenue target.

Proposed Sewer Service Charges

The following table summarizes current and proposed monthly residential sewer service fees.

Residential Monthly Sewer Service Fees (Per Dwelling Unit)

Customer	Current	Proposed FY 2020	% Change	Proposed FY 2021	% Change
Single Family	\$32.85	\$34.30	4.40%	\$35.81	4.40%
Multi-Family	\$29.24	\$30.53	4.40%	\$31.87	4.40%
Mobile Home	\$22.99	\$24.00	4.40%	\$25.06	4.40%
Economy	\$18.33	\$17.54	-4.31%	\$16.78	-4.31%
Lifeline	\$9.16	\$8.77	-4.30%	\$8.39	-4.30%

The table below summarizes current and proposed non-residential wastewater component costs, as well as examples of impacts on businesses.

Non-Residential Sewer Service Fees

Customer	Current	Proposed FY 2020	% Change	Proposed FY 2021	% Change
Volume (per ccf of water) Carbonaceous Biochemical	\$2.69187	\$2.88165	7.05%	\$3.08518	7.05%
Oxygen Demand (per pound)	\$0.71758	\$0.71887	0.18%	\$0.72029	0.18%
Suspended Solids (per pound)	\$0.83300	\$0.89564	7.52%	\$0.96338	7.52%

Comparisons with other Wastewater Agencies

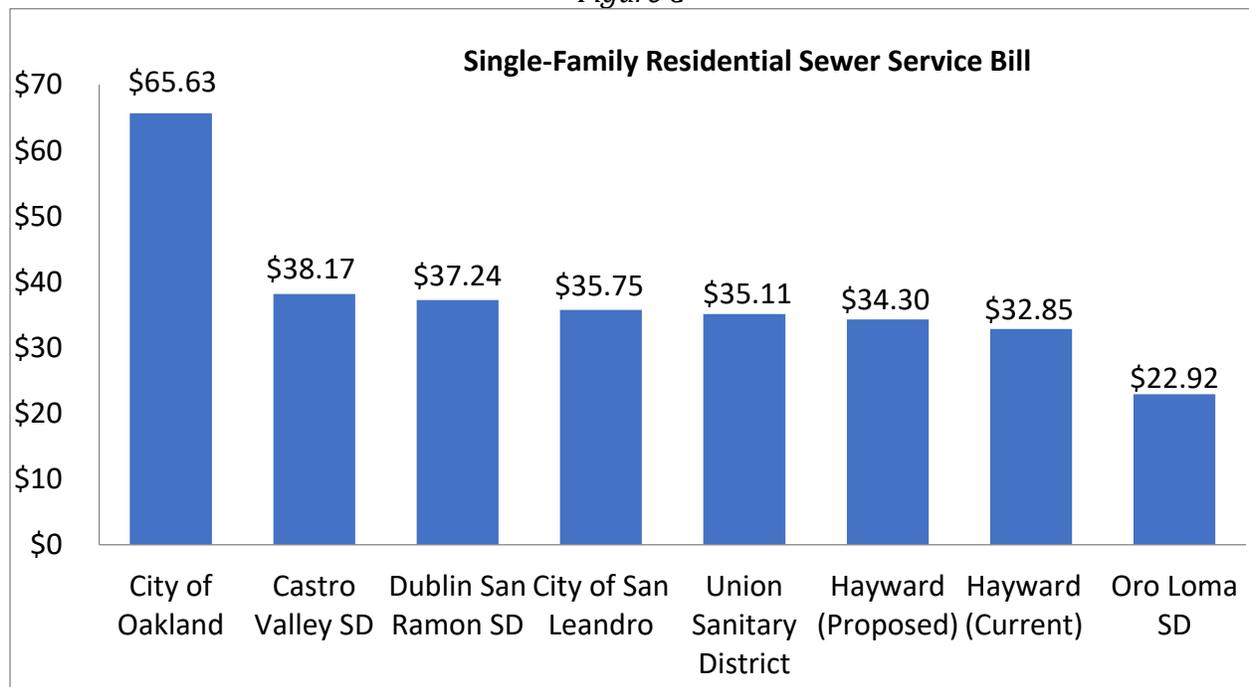
As shown in the table and Figure C below, the proposed FY 2020 rates would continue to place Hayward in the low-range compared to other nearby agencies. It must be noted that unlike the overwhelming majority of other sewer agencies, the City not only provides a lower rate for multi-family and mobile home units, but also in effect offers tiered sewer rates to all single-family customers, based on water usage. While we compare the City's standard rate to the other agencies, the overall average payment by all customers in the City is always less than the top rate.

Comparison of Current and Proposed Single-Family Sewer Service Fees

Agency	Monthly Single-Family Sewer Service Fee
City of Oakland	
Collection (Oakland) - \$40.08	\$65.63
Treatment (EBMUD) - \$25.55	
Castro Valley Sanitary District	\$38.17
City of San Leandro	\$35.75
Union Sanitary District	\$35.11
Dublin San Ramon Services District	\$37.24
City of Hayward (Proposed)	\$34.30
City of Hayward (Current)	\$32.85
Oro Loma Sanitary District*	\$22.92

**Oro Loma SD also receives a lump sum payment from Castro Valley Sanitary District*

Figure C



ECONOMIC IMPACT

The typical single-family resident will see an increase of \$2 per month in water cost and a \$1.45 increase per month in the first year, and \$1.51 increase per month in the second year in sewer cost. This is a total of \$3.45 per month on an average bill of \$100.06 or about 3.45% in the first year and a total of \$3.51 per month on an average bill of \$103.57 or about 3.39% in the second year. Commercial and industrial customers will see modest increases as well. While staff recognizes that any rate increase will affect customers and should be minimized, it is critical that the City maintain reliable and robust utilities systems in the interest of economic viability, quality of life, maintaining public health, and meeting increasingly stringent environmental regulations. Given the significant water conservation that residents and businesses have achieved in Hayward, their water bill may not increase under the new rates.

FISCAL IMPACT

The Water and Wastewater Funds maintain a working capital balance, or fund balance, in order to manage emergencies, maintain positive cash flows, the Fund's credit worthiness and, at times, smooth out needed rate adjustments so that the City is not forced to implement a significant increase in a single year, which can result in customer discontent. It must be noted that the fiscal impacts discussed below are based on current projections and as always are subject to change based on a variety of factors such as consumption trends, new regulations, and future changes in wholesale water rates.

Water Fund

While there is no simple formula that can apply to all water agencies, the City has been advised by various financial consultants in the past that reserves equal to 50% of annual expenditures are appropriate targets for the Water Fund. While this percentage is a good goal, it is not always practical to maintain, particularly when mitigating the long-term effect of significant wholesale water rate increases.

Under current water use projections, the recommended rates are expected to generate about \$52.0 million and \$52.9 million in total revenue in FY 2020 and FY 2021 respectively, including interest and miscellaneous fees, and result in a year-end fund balance of \$21.4 million in FY 2020, a reduction of about \$760,000 from the projected FY 2019 year-end balance. The Water Fund is projecting a \$1.3 million surplus in FY 2019, and a \$761K and \$699K deficit for FY 2020 and FY 2021 respectively, due in large part to the \$1.2 million increase in water purchase budget for the post-drought increase in water consumption that we are currently experiencing and additional transfer of \$820K to capital replacement fund as water system infrastructure deteriorates. Attachment II depicts year-end working capital balances in the recent past and projected through FY 2024.

Wastewater Fund

For the Wastewater Fund, given the stringent current and anticipated regulations and the wastewater treatment plant operation, a more appropriate target is 100% of annual expenditures, a challenging target to meet without significant rate adjustments. Although the current and projected working capital balances do not always meet the targets, staff believes that they are sufficient to maintain reliable utilities operations in the next few years.

The proposed rates are expected to generate about \$22.8 million and \$23.8 million, including interest and miscellaneous fees, in FY 2020 and FY 2021 respectively. Staff anticipates a \$2.2 million contribution to working capital in FY 2020, with an ending fund balance of \$27 million. Revenues are expected to meet expenditures in FY 2019, ending the year with a fund balance of \$24.8 million. As with the Water Fund, the working capital balance was utilized strategically over the past years to minimize the need for sewer rate adjustments at a time when significant water rate adjustments were anticipated. The ten-year Sewer Fund forecasts indicate that a further 3% rate adjustment will be needed in FY 2022 and then every year thereafter. Based on these projections, the fund would remain in a positive situation. Attachment III illustrates the working capital balances in the recent past projected through FY 2024.

STRATEGIC INITIATIVES

This agenda item supports the Complete Communities Strategic Initiative. The purpose of the Complete Communities initiative is to create and support structures, services, and amenities to provide inclusive and equitable access with the goal of becoming a thriving and promising place to live, work and play for all. Setting water and wastewater service rates at reasonable levels to fund the necessary operations and maintenance allows the City to provide safe and reliable water and wastewater services to ensure communities thrive.

SUSTAINABILITY FEATURES

Water conservation programs, such as the high efficiency fixture replacement and lawn replacement rebate programs, are funded through water rate revenue and provide customers with the tools to assist them in efficiently managing water usage. These, and other conservation programs, will continue to be funded in FY 2020 and FY 2021 (projected annual budget of \$500,000).

The proposed sewer rates will allow the City to continue to operate and maintain the sewer collection system and WPCF in a manner to meet all legal and regulatory requirements to protect public health and the environment. It will also enable the City to continue the operation of the existing green and renewable energy generation systems in sewer utility and their expansion over time.

Environmental Review

The California Environmental Quality Act (CEQA) includes an exemption for revisions to rates and charges that are for the purpose of 1) meeting operating expenses; 2) purchasing or leasing supplies, equipment, and materials; 3) meeting financial reserve requirements; or 4)

obtaining funds for capital projects necessary to maintain services and system reliability within existing service areas. No additional CEQA review is required.

PUBLIC CONTACT

With the Council's concurrence with the proposed rates, staff will implement the legal noticing requirements of Proposition 218, which mandates written notice of the proposed rates to all affected property owners at least forty-five days in advance of the public hearing, currently scheduled for July 2, 2019. In instances where a party other than the property owner is the account holder of record, notice will also be sent to that party. The notice describes the proposed increases and lists current and proposed rates. The notice will also discuss the property owners' right to protest the rates. Council may not take action on the rates if a majority of affected property owners file written protests. Staff will also post the information on the City's website and publish the required notice in the newspaper.

NEXT STEPS

Council is scheduled to consider the rate adjustments and hold a public hearing at its July 2, 2019 meeting. If adopted, the rate adjustments would be effective on October 1, 2019 and October 1, 2020. Council has traditionally used October 1 as an effective date, rather than July 1 when the wholesale rate adjustment takes effect, in order to avoid increasing rates during the time that water use is highest.

Prepared by: Elli Lo, Management Analyst

Recommended by: Alex Ameri, Director of Public Works

Approved by:



Kelly McAdoo, City Manager