



DATE: September 15, 2020

TO: Mayor and City Council

FROM: Director of Information Technology/CIO

SUBJECT: Adopt a Resolution Authorizing the City Manager to Execute an Agreement with Integrated Archive Systems, Inc. (IAS) to Purchase and Set Up Security Cameras for Various Facilities in an Amount Not-to-Exceed \$300,000

RECOMMENDATION

That the Council adopts the attached resolution authorizing the City Manager to execute an agreement with IAS to purchase, set up, and install Security Cameras from IAS for various City of Hayward facilities, in an amount not to exceed \$300,000 in total spending for equipment and services.

SUMMARY

As part of the City of Hayward's focus on safety and security, a broad effort is underway to assess and replace legacy video camera technology throughout the City of Hayward. The City has already completed similar projects for City Hall, the Watkins Parking Garage, Water Treatment Plant, and Corporation Yard. The Police Department building and Animal Services Facilities are next followed by the Airport. The existing video infrastructure is 20 years old and serviceable parts are no longer available, which has resulted in many of the cameras and supporting software not working at the Police and Animal Services buildings.

BACKGROUND AND DISCUSSION

In 2018, the City of Hayward replaced and upgraded the video camera management and storage solution for City Hall, Watkins parking garage, water treatment plant, and corporation yard. The City contracted with IAS to successfully plan and manage the City's centralized video camera management platform. IAS executed a project plan on time and within budget and provides features highly desirable by the City.

The Information Technology Department and IAS have been working together to replace antiquated camera systems at all City facilities. The use of IAS as the vendor to complete this portion of the work will allow seamless integration, consistent components, and allow for easier maintenance of the City's video system. IAS understands City of Hayward's video system infrastructure, setup, security requirements, and video camera needs.

IAS prepared a custom quote that combined the City's chosen video management software (Milestone), with hardware storage components that meet the needs of the City and the Police Department to integrate software and hardware components. Staff negotiated a fair and reasonable price with IAS resulting in multiple discounts on their standard pricing model based on a review of multiple competing vendors.

FISCAL IMPACT

The total cost for the Animal Services and Police Department facilities security cameras is estimated to be \$275,000. Funding for this project will utilize Byrne grant funds (\$82,713) and funds in the Police Department's CIP appropriation (\$192,287), both of which are included in the FY 2021 Operating and Capital Budgets.

NEXT STEPS

If Council approves the recommended action, staff will execute the agreement.

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Recommended by: Adam Kostrzak, Director of Information Technology/CIO

Approved by:



Kelly McAdoo, City Manager