

Executive Summary

Recommended Commercial Cannabis Operators (Non-Retail)

Mijosa, LLC—Cultivation and Manufacturing

Mijosa, LLC plans to operate a vertically integrated cannabis cultivation and manufacturing business. Mijosa will cultivate cannabis flowers which will then be used for the manufacturing of cannabis extracts, oils, and vape cartridges. Mijosa has yet to secure a location. Their hiring plan focuses on diversity, local hires, and providing a living wage. Their products will then be sold wholesale to licensed distributors.

Applicant Alexander (Sasha) Plotitsa will serve as the Chief Operating Officer of Mijosa. He has experience in the cannabis industry as a founder of Medithrive, an award winning medical cannabis dispensary in San Francisco. He is currently authorized to operate a medical cannabis dispensary in San Francisco.

Empress Extracts—Cultivation

Empress Extracts plans to operate a cannabis cultivation operation producing cannabis flowers. The operation will utilize organic, living soil to reduce overall water usage, waste generation, and the need for pesticides. The operation is planned to maintain a 10,000 sq. ft. grow canopy in a 15,000 sq. ft. warehouse in the City's industrial corridor. They plan to hire ten employees at a livable wage, and will focus on hiring locals and veterans.

Applicant Emily Scarborough is an award-winning producer of cannabis extracts. Ms. Scarborough owned and operated a medical cannabis extraction company until she closed it following the legalization of recreational cannabis. She currently runs a grow operation at the Oakland Cannaplex producing products which are being sold at the San Leandro Harborside dispensary. Their Head Cultivator, Jesse Kraft, has experience producing and managing medical cannabis operations over the last ten years under Proposition 215. Additionally, Mr. Kraft has a background in water infrastructure, having worked as a water treatment plant operator and plumbing contractor. He currently runs a state licensed and compliant cultivation operation in Tuolumne County.

Hidden Farms, Inc.—Cultivation

Hidden Farms, Inc. plans to operate a start-up cannabis cultivation company, cultivating top-shelf cannabis strains, marketed towards area dispensaries and delivery companies. They have secured a location in the City's industrial crescent and plan improvements so the facility is fitted with energy efficient infrastructure and technology, allowing it to meet local code and for a clean and green operation. They plan for a 5,000 sq. ft. grow canopy within an 8,000 sq. ft. warehouse in the City's industrial corridor. Their products will be aimed towards the craft/boutique markets. They currently have retail dispensary customers awaiting product in San Francisco and Oakland.

The Hidden Farm applicant team has a diverse set of backgrounds, spanning cannabis cultivation, real estate, security, and global logistics. The CEO, Ryan Melchiano, has experience in operating bars, restaurants, and venues in San Francisco. The Director of Grow Operations, Marco Stark-Falcone, has over fifteen years' experience managing and operating medical cannabis grow operations throughout the East Bay.

Stoned Age Edibles Company, Inc.—Manufacturing

Stoned Age Edible Company is a startup that will manufacture different cannabis edibles, mainly cannabis-infused jerky with plans to expand to various dried fruit products. They will produce several flavors of jerky including paleo friendly options. Their proprietary cannabis infusion process relies on cannabis concentrates, eliminating the need for onsite storage of plants or dried cannabis on site. They have secured a location that is a part of an existing Hayward jerky factory in the City's industrial corridor. They will operate in a USDA certified co-op commercial kitchen. Stoned Age Edibles will start with three employees and will scale as necessary.

The Stoned Age Edibles team has limited experience in the commercial cannabis business. However, they have experience operating state regulated businesses. Additionally, their President, Igor Milgram, has general operations experience. Their technical consultant and advisor Brian Guilardi serves as a product development engineer who has helped to develop and perfect their manufacturing process.

Green Haven, LLC—Delivery

Green Haven, LLC plans to open their headquarters in Hayward, with their planned location serving as their flagship hub in which they will base their delivery operations. Green Haven has a planned cultivation operation in Santa Rosa, and is in the process of securing a retail store-front dispensary in Pacifica. Green Haven's delivery operations will focus on providing products to customers within a 20-mile radius and will maintain an entirely green fleet of unmarked hybrid or electric vehicles. Their planned products for delivery include dried cannabis flowers, concentrates, topical, and edibles. They plan to hire ten employees. They will focus on local hiring and paying a livable wage.

The applicant, Phil Cancila, has over fifteen years of experience in the pharmaceutical and cannabis industry. Most recently, Mr. Cancila founded Terpene Haven, a medical marijuana cooperative that serves over 400 patients with home delivery services.

CBRA, Inc.—Distribution

CBRA, Inc. plans to run a non-retail facing, business to business distribution operation. CBRA, Inc. will procure, distribute, sell, and transport cannabis and cannabis products from licensed cultivators, manufacturers, and microbusinesses to licensed retailers, manufacturers, and microbusinesses. They currently have several business relationships with cultivators and microbusinesses in San Jose and plan to expand to similar operations in San Francisco. Additionally, they plan to utilize the Linx payment system to reduce in person cash transactions. He plans on hiring upwards of five employees, focusing on local hires and providing a livable wage.

The applicant, David Benett, is an attorney in addition to having a background in running one of San Jose's original sixteen dispensaries.

Manifest, LLC—Distribution

Manifest, LLC plans to operate a distribution operation that procures, distributes, and transports various cannabis products to licensed manufacturers, microbusinesses, and retailers. They currently have eleven customers in waiting whose locations range from the Bay Area to Los Angeles. They plan to hire six employees, focusing on hiring local and providing a livable wage.

The applicant, Shane Gill, is a local to the East Bay and has experience working for his family's transportation logistics company, which is based in Hayward. Mr. Gill's background and experience in cannabis is limited to his education in indoor horticulture. He currently serves as the president of Cargo Freight Lines, an intermodal transport company that operates out of the Port of Oakland. He also has previous experience working in the tobacco distribution and logistics sectors.

Vista Development Enterprises—Distribution

Vista Development plans to operate a 65,000 sq. ft. distribution warehouse within the City's industrial crescent. The firm anticipates distributing upwards of 800 lbs. of cannabis products each month to retail clients in the Bay Area. They currently have nine clients awaiting their operation. They plan to hire 20 employees who will handle the packaging and distribution activities of the proposed business. In the future, they plan to apply for a cultivation license with the City, with the goal of becoming an integrated cannabis operation.

Igor Goldenberg has a background in international distribution and logistics and previously co-founded Kanna Enterprises, an investment holding company in the cannabis-based products industry. Mr. Goldenberg has assembled a team of industry specialists to ensure the business is operationally and financially viable and compliant with all state and local regulations. Their Head Grower, Joe Shuster, has several years of experience in the Cannabis Industry managing cannabis cultivation operations.

Green Grizzly—Microbusiness

Green Grizzly plans to operate a microbusiness that involves the manufacturing, distribution, and delivery only retail sale of Green Grizzly products. Specifically, Green Grizzly will produce CO₂ extracted cannabis oil, vape pen cartridges, and concentrates. They will distribute their products along with wholesale cannabis flowers procured from licensed cultivators. They also plan to sell all of these products as a part of their retail operations, which will be exclusively delivery to consumer based. They have secured a 2800 sq. ft. warehouse in the City's industrial corridor. They plan to hire three, local employees.

The applicant, Jeff Teicheira, is an East Bay local who has seven years of experience in the cannabis industry with the last three as the director and operator of the Green Grizzly Cannabis Collective, a delivery retail business operating under Proposition 215.

Sticky Thumb Delivery—Microbusiness

Sticky Thumb plans to operate a cannabis microbusiness that includes the manufacturing (packaging/labeling only), distribution, and delivery of cannabis products. Sticky Thumb will focus on selling and delivering cannabis products sourced from licensed distribution companies. Delivery orders will be facilitated online through their website or third-party sites. Sticky Thumb will operate a hybrid fleet out of a 1500 sq. ft. warehouse in the City's industrial corridor. They plan to hire eight local employees at a livable wage.

The applicant, Farhad Doctor, has several years of experience in the cannabis industry. Mr. Doctor is the owner of Sticky Thumb Delivery, an award winning medical cannabis delivery service based in San Francisco.

American Holdings—Microbusiness

American Holdings plans to operate a cannabis microbusiness that includes the cultivation, manufacturing (packaging/labeling only), distribution, and delivery of cannabis products. American Holdings will produce high quality flowers based on their award-winning cannabis strain. They will package their products for distribution to licensed dispensaries. They will also operate a delivery service for customers who order directly from them via their website. They have secured a nearly 8000 sq. ft. location in the City's industrial corridor where they plan to operate a 5000-sq. ft. grow canopy operation. They plan to hire fifteen employees with a focus on local hires with livable wages.

The American Holdings applicant team consists of a diversity of backgrounds. Two members specially have several years of experience working in the cannabis industry. Joshua Kerner, their Director of Distribution and Delivery, has ten years of experience as a medical marijuana dispensary consultant. Timothy Nguyen serves as their Director of Cultivation and Manufacturing, who has eight years of experience operationalizing and managing cannabis grow operations. Both Mr. Kerner and Mr. Nguyen have won international cannabis awards for their cannabis flowers and strains.