

SunShares Participation by Partner as of November 2, 2016

Community Partner	Quotes Received		Contracts	Total kW
	ZEV	Solar	Signed	
Antioch	6	11	0	
Arup	0	3	0	
Autodesk	6	8	1	4
Berkeley	41	82	7	32
Blue Shield	0	0	0	
Brisbane	2	3	0	
Burlingame	9	20	0	
City and County of San Francisco	195	150	6	21
County of San Mateo	67	47	1	4
County of Santa Clara	73	66	5	28
Daly City	12	15	1	3
Emeryville	7	3	0	
Foster City	0	1	0	
Fremont	45	75	16	82
Genentech	75	84	6	31
Google	64	72	3	27
Hayward	23	40	5	29
Lafayette	8	10	0	
Menlo Park	3	3	0	
NVIDIA	5	10	1	6
Oakland	55	89	1	3
Other (Referral)	67	92	9	41
Palo Alto	38	38	3	14
Piedmont	9	15	2	8
Portola Valley	1	3	0	
Redwood City	18	11	0	
Salesforce	14	11	0	
San Carlos	11	23	0	
San Mateo	13	13	0	
Sunnyvale	0	1		
UCSF	47	39	0	
Union City	8	5	0	
United	1	1	0	
USGBC	3	2	0	
VMWare	28	26	1	7
Walnut Creek	7	14	0	
Webcor Builders	12	22	2	25
Workday	18	26	1	4
Total	991	1134	71	370