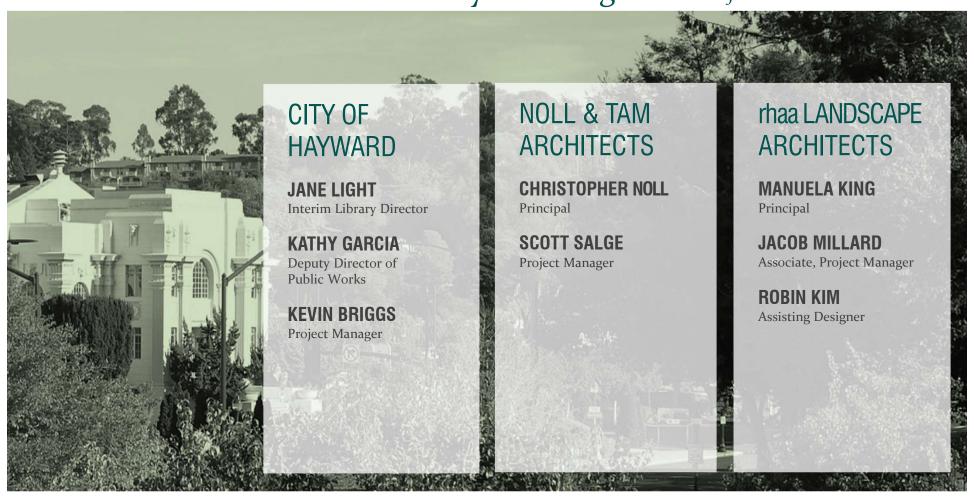
# CITY COUNCIL MEETING TUESDAY, JULY 10, 2018

#### **PRESENTATIONS**

#### ITEM 8 - WS 18-027

# HERITAGE PLAZA, 21ST CENTURY LIBRARY OVERVIEW AND REFRESHER OF THE HERITAGE PLAZA RESTORATION AND CONSTRUCTION PROJECT PLANS AND SPECIFICATIONS

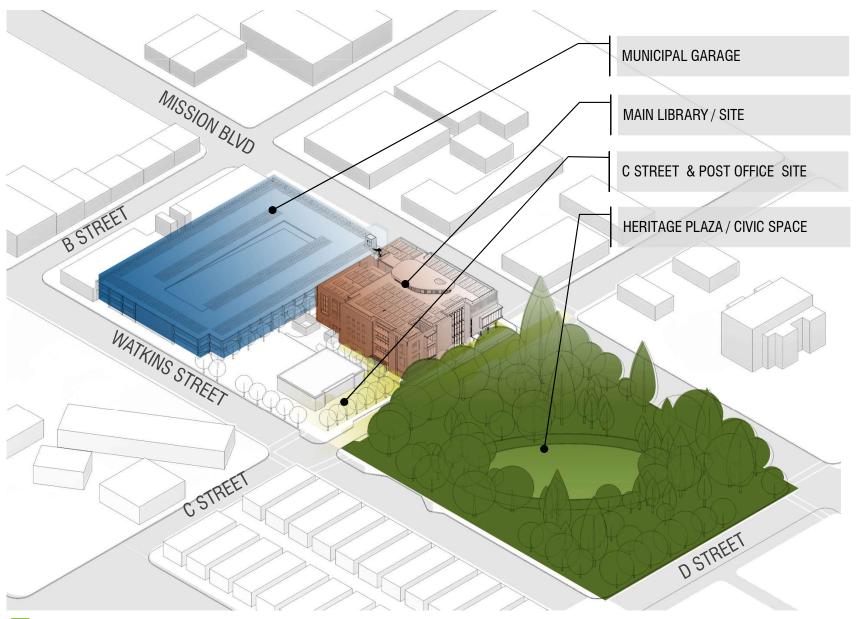
# 21<sup>ST</sup> CENTURY LIBRARY and Community Learning Center for HAYWARD





HAYWARD CITY COUNCIL







HAYWARD LIBRARY & COMMUNITY LEARNING CENTER HERITAGE PLAZA PROJECT SCOPE

# HAYWARD LIBRARY & COMMUNITY LEARNING CENTER PROGRAM HIGHLIGHTS

- Children's Homework Tutoring Center
- Story time Space
- Dedicated Teen Library Space and Homework Center
- Friends of the Library Store
- Digital Learning Center and Maker Lab Space
- Community Meeting Spaces
- Large Community Room for 200 people
- Community Learning Center for Hayward adults and seniors

...and much more.



#### **GREEN BUILDING AND SUSTAINABILITY GOALS**

- Minimum building lifespan goal of 75 years
- Goal to Achieve LEED Platinum
- Eliminate building use of fossil fuels
- Harvest and reuse Rainwater for Library and Landscape
- Model of civic stewardship to the bay area and the nation

#### ANNUAL BUILDING ENERGY USE GOALS BEYOND LEED

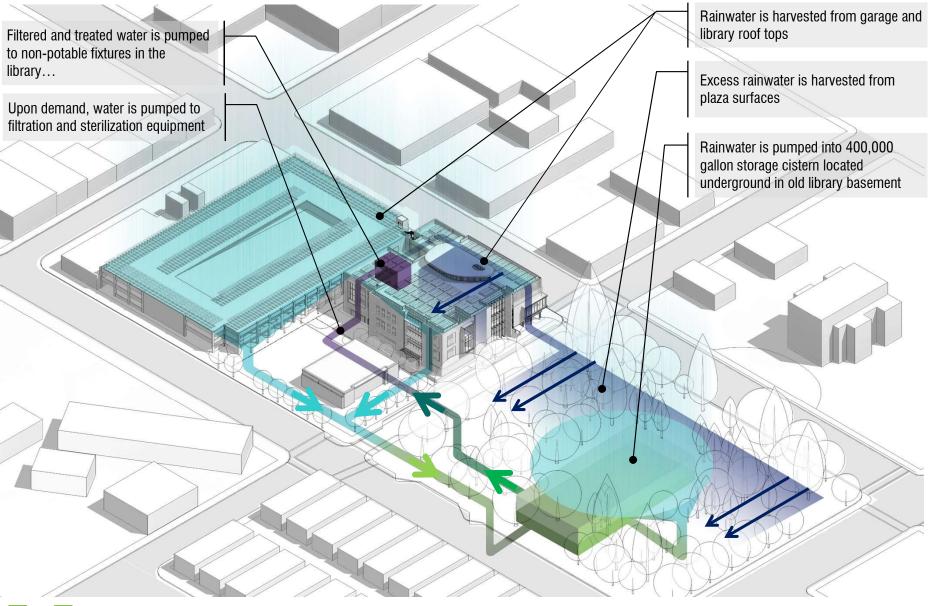
- Reduce the Library's energy consumption by 50%
- 100% solar powered Library to achieve annual "Zero Net Energy"



# **RAINWATER CAPTURE**

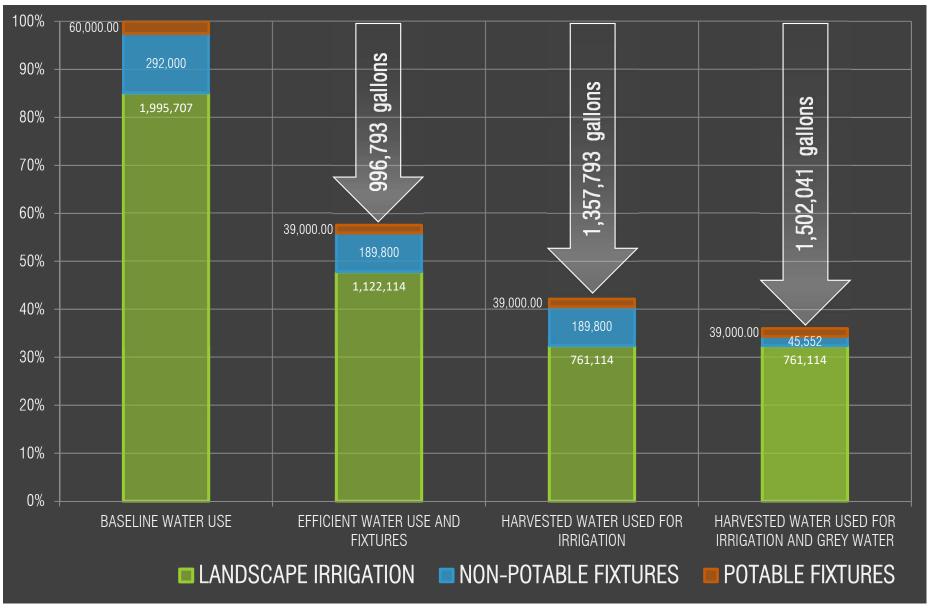








#### HARVESTING SITE RAINWATER FOR RE-USE





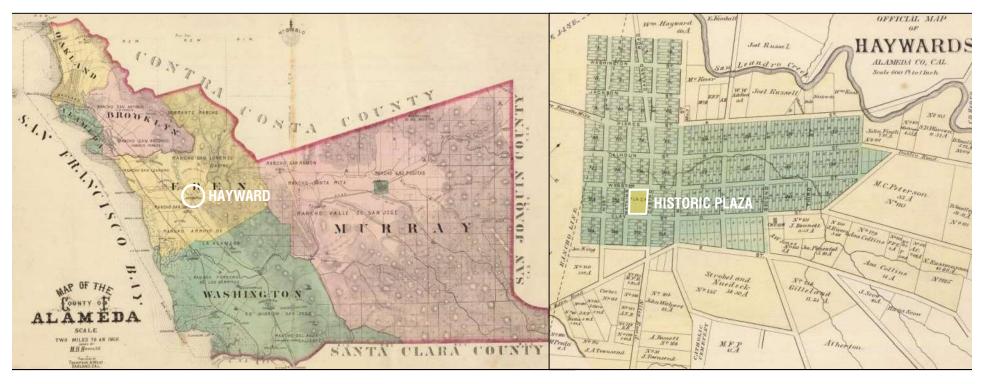
#### PROJECT WATER USE REDUCTION GOALS

## **HERITAGE PLAZA**





### **HISTORIC HAYWARD CITY MAPS 1878**



**COUNTY OF ALAMEDA 1878** 

**HAYWARD CITY MAP 1878** 

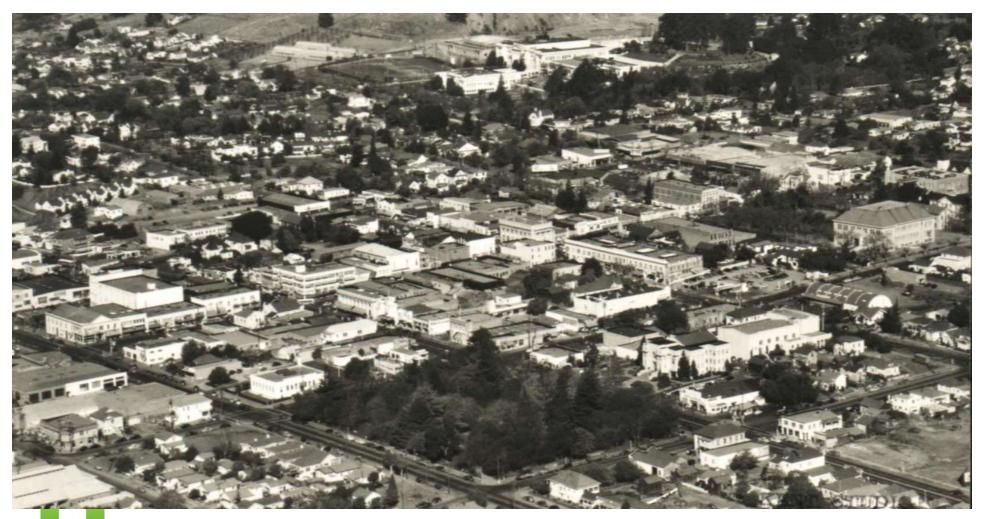


Source: David Rumsey Historical Map Collection





## **DOWNTOWN HAYWARD 1948**



Images Courtesy: Hayward Area Historical Society









#### PROJECT SITE





2018 PLAN WITH FORMER LIBRARY LOCATION









2014 PLAN









2018 PLAN





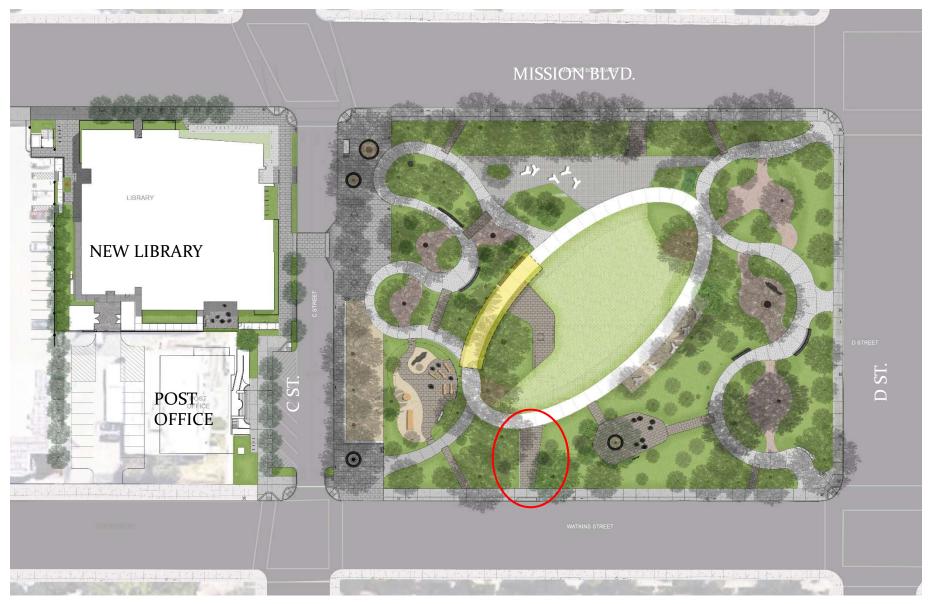




#### MISSION STREET PLAZA





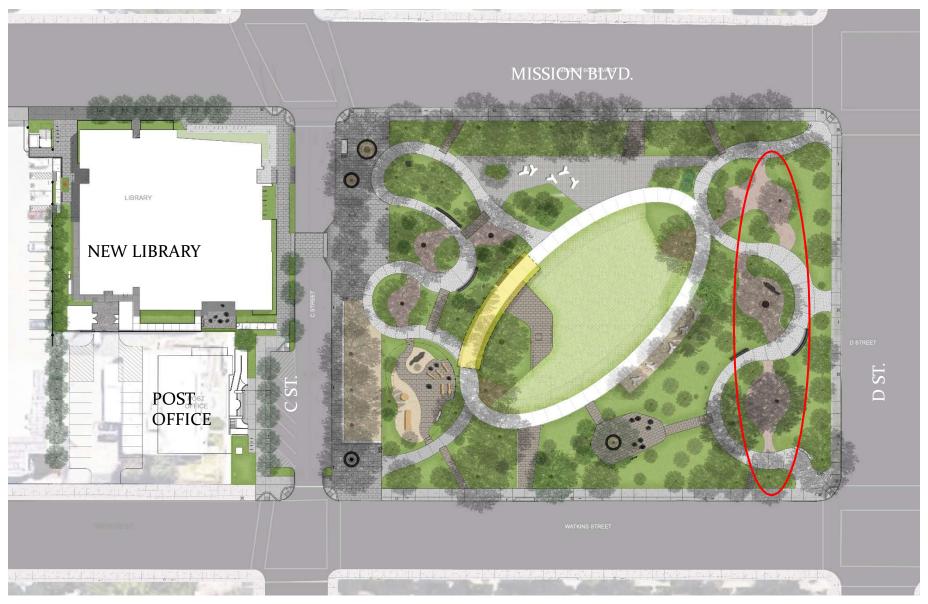




#### WATKINS STREET ENTRANCE





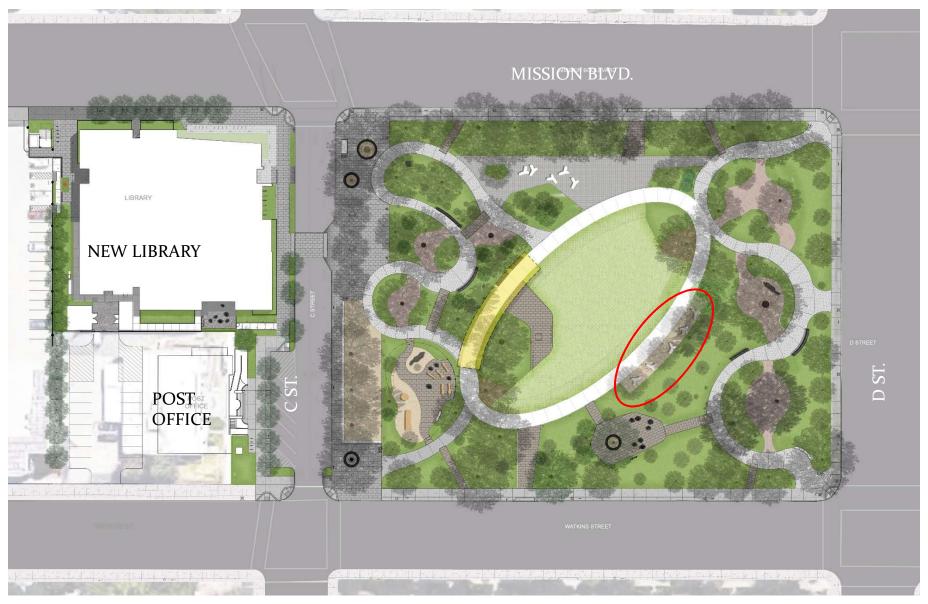




#### REDUCED AMOUNT OF TURF









#### SEATING ALONG OVAL









#### REMOVED BIOSWALE









#### CHILDREN'S GARDEN





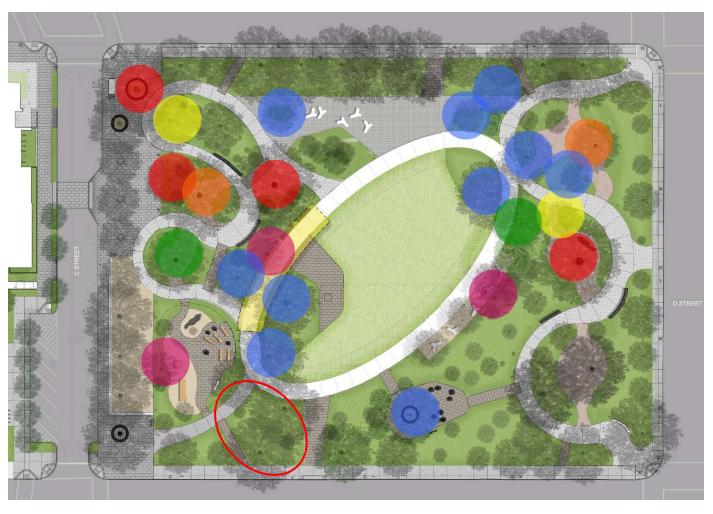




INCLUSION OF JAPANESE AMERICAN MEMORIAL











**CANARY PALM** 



MAGNOLIA

OTHER

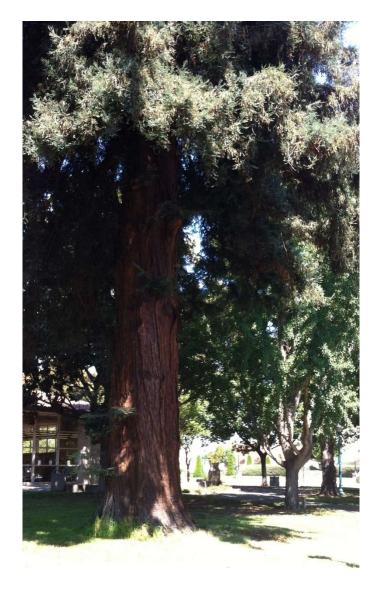




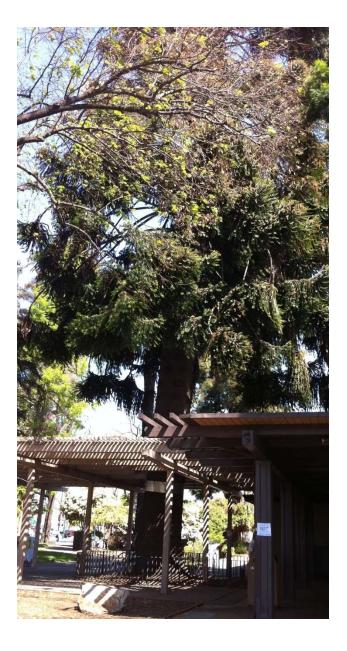






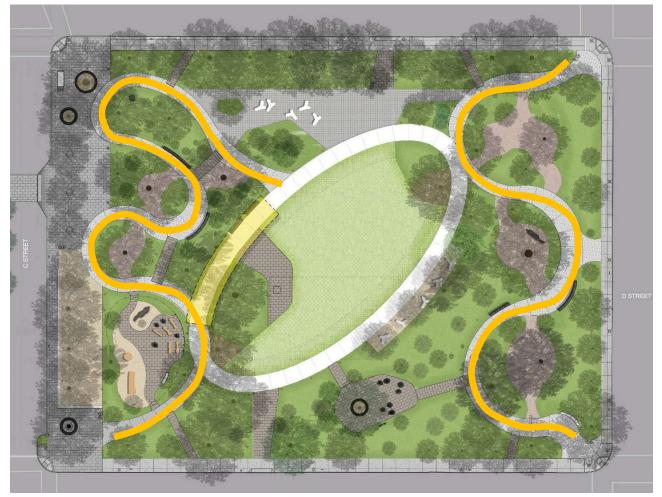








#### SIGNIFICANT TREES









#### ARBORETUM WALK









#### CHILDREN'S GARDEN AT PLAZA











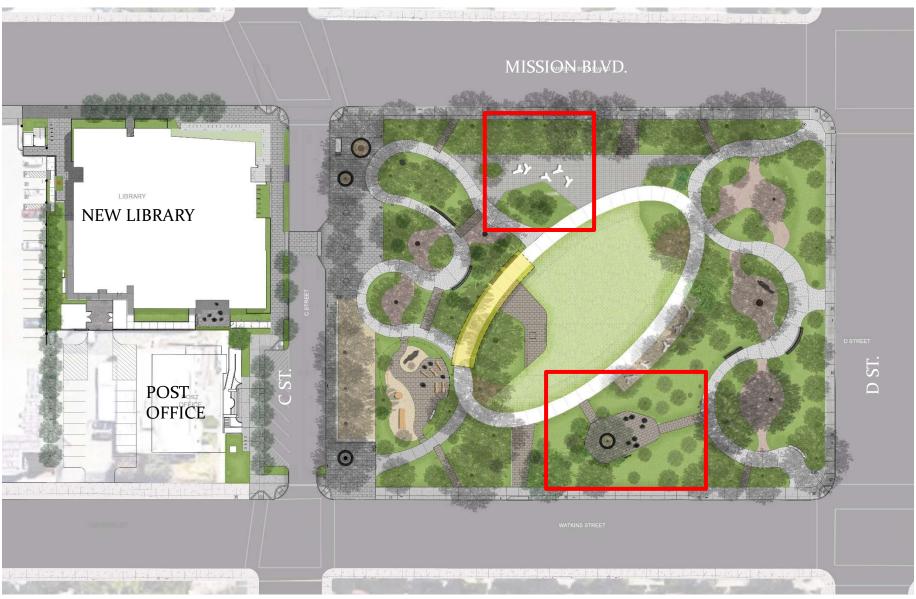




#### CHILDREN'S GARDEN AT HERITAGE PLAZA





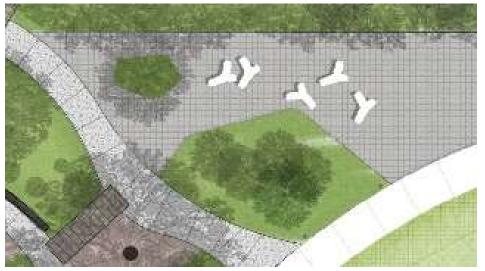




#### **OUTDOOR SEATING AREAS**

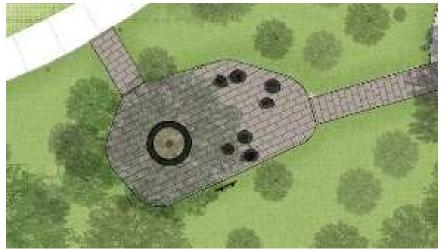










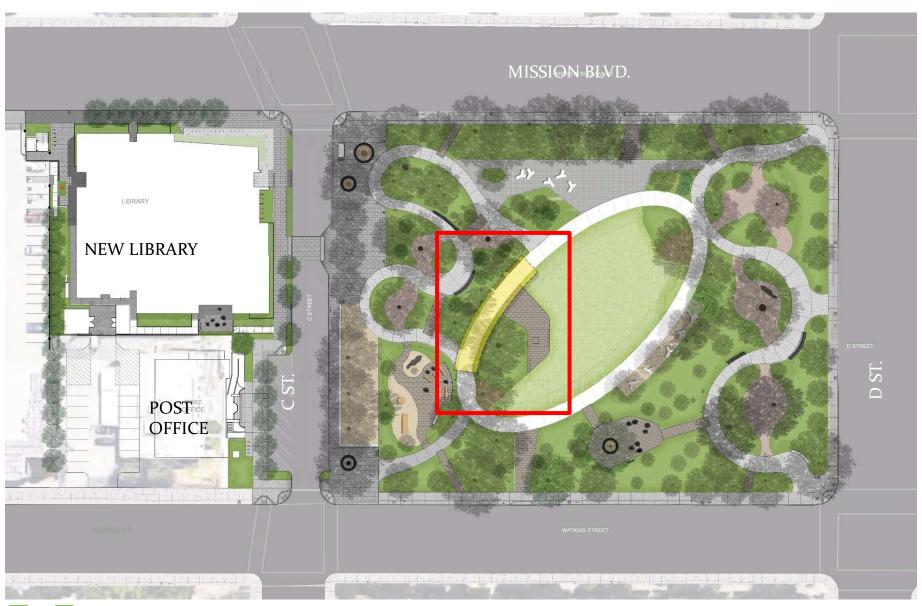




#### **OUTDOOR SEATING AREAS**





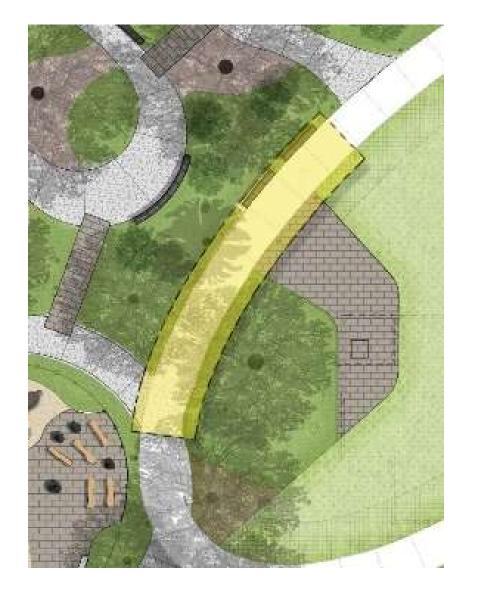




#### **OVERHEAD TRELLIS**

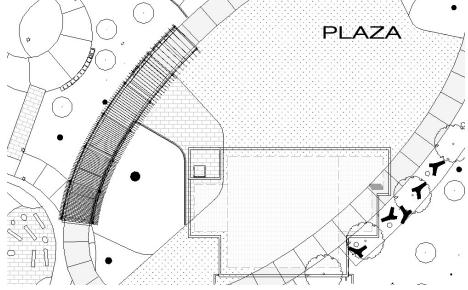










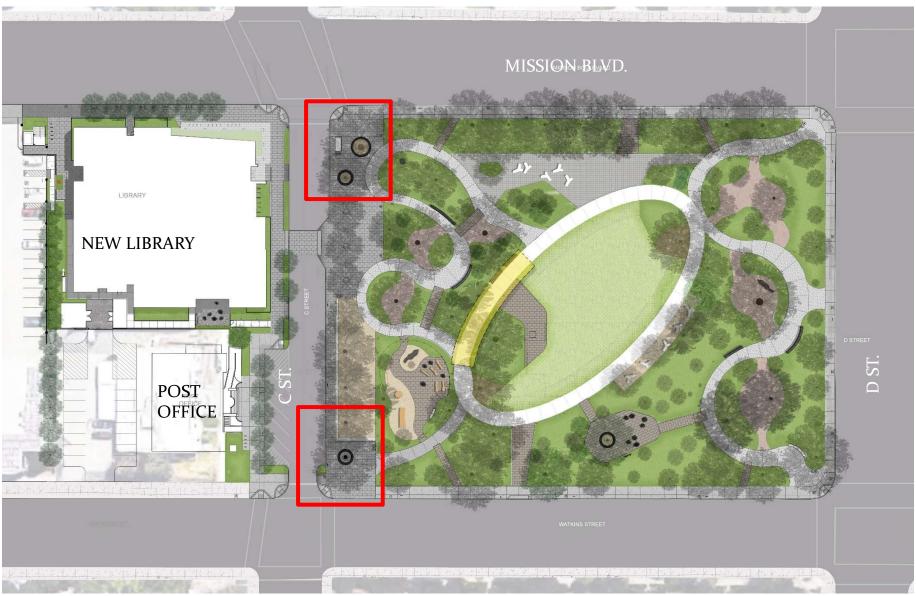




#### **OVERHEAD TRELLIS**









#### ENTRANCES TO PLAZA AT C STREET























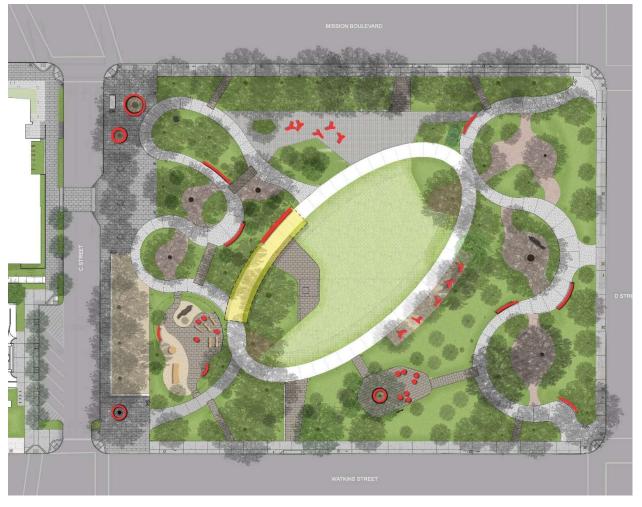




#### RECYCLED PRODUCT SEATING WITH ARMS

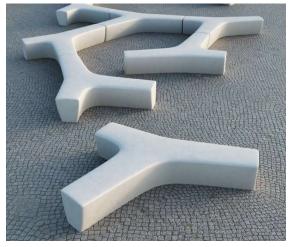










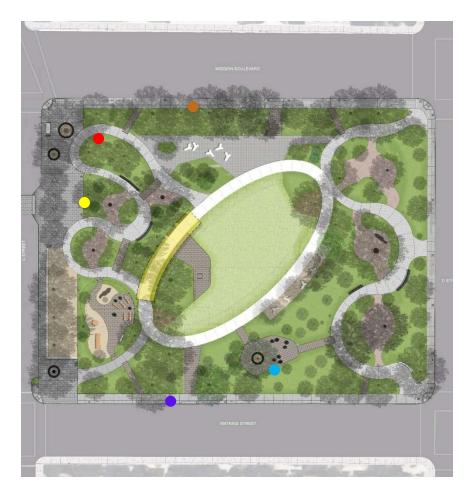




#### SCULPTURAL FURNITURE







JAPANESE AMERICAN INTERNMENT MEMORIAL MARKER, PREFERRED LOCATION

















HISTORICAL INTERPRETIVE ELEMENTS CONSERVED & NEW SIGNAGE, MARKERS & MONUMENTS









#### C ST. STREETSCAPE DESIGN





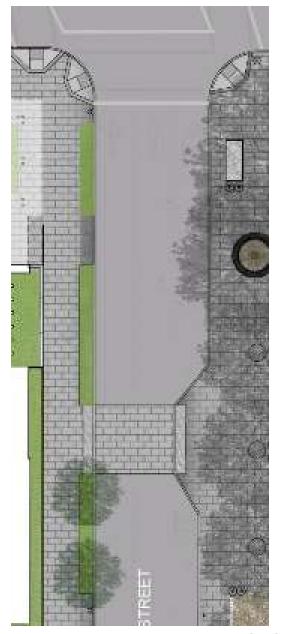




PLAZA & C STREET





















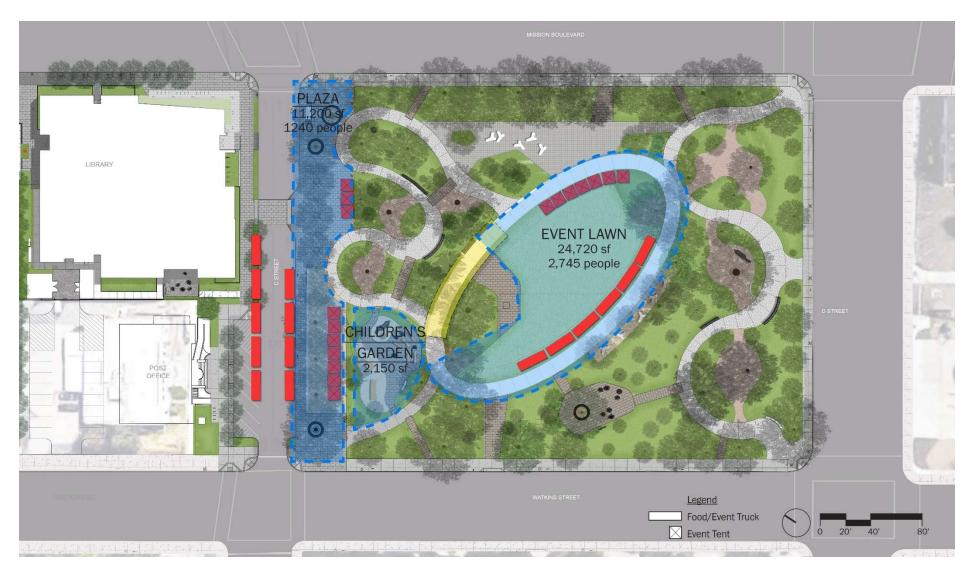










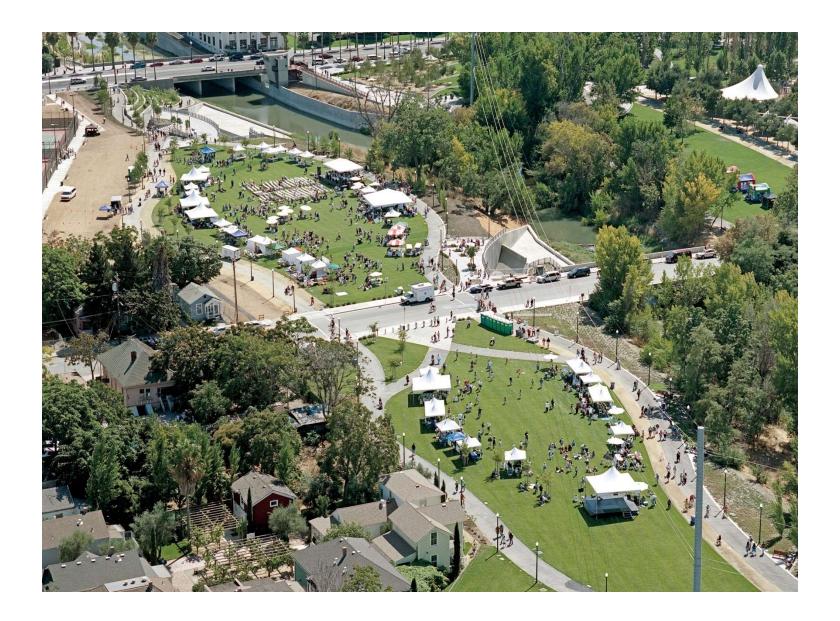




#### PROGRAMMING DIAGRAM













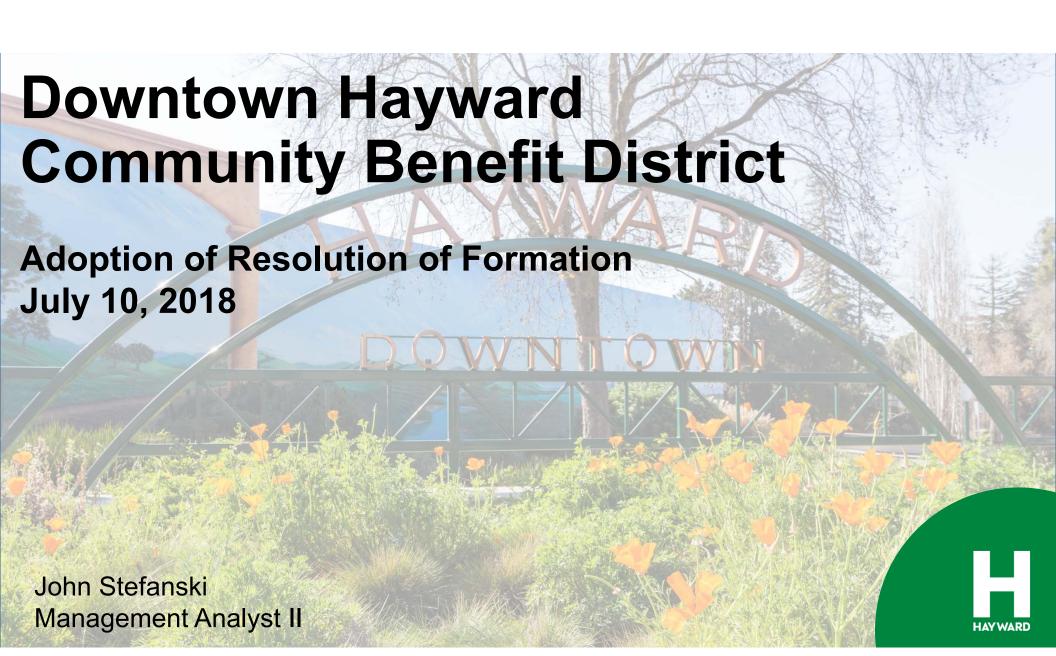




#### **QUESTIONS**

#### ITEM 9 - PH 18-063

# RESOLUTIONS OF FORMATION ESTABLISHING THE DOWNTOWN HAYWARD COMMUNITY BENEFIT DISTRICT AND APPROPRIATION OF FUNDS



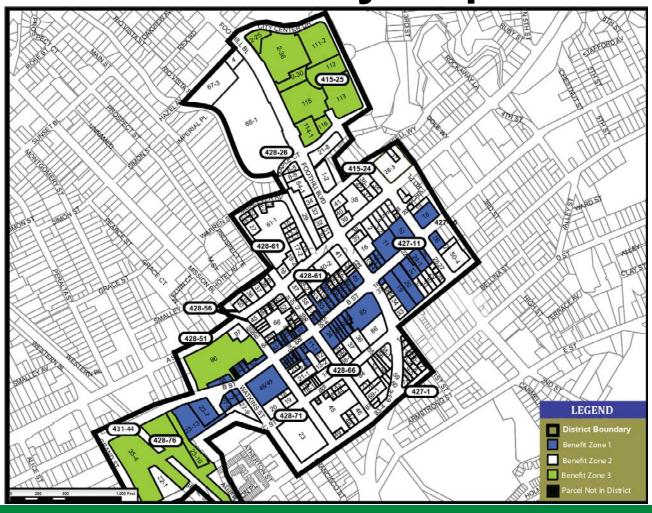
#### Recommendation

That the City Council conducts a public hearing and adopts the following:

- 1. Resolution of Formation (If no majority protest exists)
  - Includes direction for "Hardship Policy"
- 2. Resolution Appropriating the City's first year assessment of \$163,845 from the General Fund (if no majority protest exists).



# **Boundary Map**





#### **Downtown Hayward CBD**

The CBD will provide special benefits under four categories or "buckets" of services:

- 1. Sidewalk Operations, Beautification, Order (69% of total budget)
  - Ex. Regular sidewalk and gutter sweeping, security, & graffiti removal.
- 2. District Identity and Streetscape Improvements (15% of total budget)
  - Ex. Special event management, seasonal decorations, public art, bike rack installation
- 3. Administration (13% of total budget)
  - Ex. Staff and administrative costs, financial reporting, accounting
- 4. Contingency (3% of total budget)
  - Ex. City and County fees, reserves.
- Estimated first year annual budget: \$595,644



#### Path to Establishment

August 2014	Formation of Downtown Hayward CBD Steering Committee						
Fall 2014	Survey of Downtown Hayward Property Owners						
March 2015	Council adoption of Ordinance 15-12, codifying framework for establishing CBDs						
March 2015- May 2018	Petition Phase (50% of weighted ballots required, ~53% received)						
May 2018	Council adoption of Resolution of Intention, triggering formal election by property owners to form the Downtown Hayward CBD						
July 2018	Public Hearing, Counting of Ballots, Adoption of Resolution of Formation.						





- 1. Public hearing
- 2. Opening and tabulation of ballots by City Clerk
- 3. Presentation of final weighted ballot count
- 4. Adoption of resolutions\*

In order to adopt the Resolution of Formation, there must be a weighted majority of the returned ballots voting in favor of adoption (e.g. no majority protest exists).



#### **Process Moving Forward**

If approved tonight, the following will take place:

- July 2018
  File assessments with County Assessor for the next cycle of property tax bills.
- July-August 2018
  Steering Committee begins formation of non-profit management corporation and interim Board of Directors
- 3 September 2018
  Council approval of contract with nonprofit management corporation for
  administration of the district
- 4 September 2018 July 2028
  Downtown Hayward CBD term of operations (10 years)

#### **Questions & Comments?**



#### **ITEM 10 – PH 18-054**

PROPOSAL TO SUBDIVIDE A 5.1-ACRE SITE INTO 45
PARCELS TO ALLOW THE CONSTRUCTION OF 41
DETACHED SINGLE-FAMILY RESIDENCES WITH
COMMON OPEN SPACE AREAS AND RELATED SITE
IMPROVEMENTS AT 22626 4TH STREET (APNS 427-0036033-05, 427-0036-033-06, 427-0036-033-07, 427-0036055-19, & 427-0036-085-01) BY TONY DUTRA
(APPLICANT) ON BEHALF OF DUTRA ENTERPRISES
(OWNER), REQUIRING INTRODUCTION OF AN
ORDINANCE AND ADOPTION OF A RESOLUTION TO
APPROVE A VESTING TENTATIVE TRACT MAP, PLANNED
DEVELOPMENT (PD) REZONE, SITE PLAN REVIEW, AND
ADOPT A MITIGATED NEGATIVE DECLARATION (MND)
WITH MITIGATION MONITORING AND REPORTING
PROGRAM (MMRP) APPLICATION NO. 201704074

# 4<sup>TH</sup>/B STREET RESIDENTIAL DEVELOPMENT PROJECT

CITY COUNCIL PUBLIC HEARING JAY LEE, ASSOCIATE PLANNER JULY 10, 2018



ELEVATION '4B-R' ELEVATION '1A' ELEVATION '4A' ELEVATION '1B' ELEVATION '4A'

#### INTRODUCTION & BACKGROUND

**Applicant/Owner: Dutra Enterprises** 

#### **Requested Entitlements**

- 1. PD Rezone: RS to PD for lot size, lot coverage & setbacks
- 2. Tentative Tract Map: subdivide 5 existing lots into 45 new lots
- 3. Site Plan Review: 41 SFRs, common open space & private streets

# INTRODUCTION & BACKGROUND: EXISTING



#### INTRODUCTION & BACKGROUND: REVISIONS



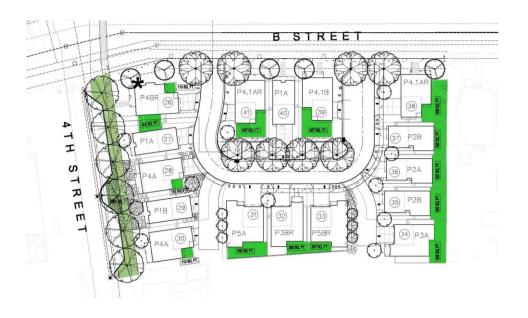


#### INTRODUCTION & BACKGROUND: REVISIONS

<b>HEART Outreach Results</b>	Comments/Revisions
Homes blend into neighborhood	Retained Victorian & Craftsman styles
Preference for Plan 2 & 5	Incorporated diversity of plan types throughout development
Varied opinions on colors/materials	Incorporated greater variety of colors
More windows	Incorporated additional articulation on side elevations of corner lots
Varied opinions on garage doors	Incorporated enhanced doors & trellises

# PROPOSED PROJECT: OVERVIEW





# PROPOSED PROJECT: ARCHITECTURE

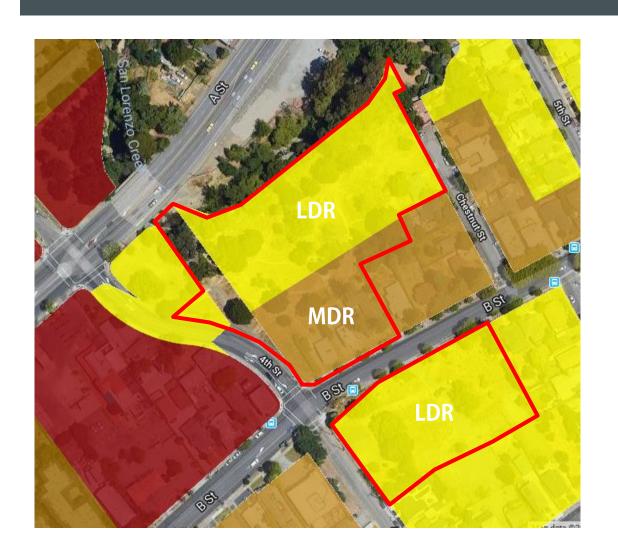








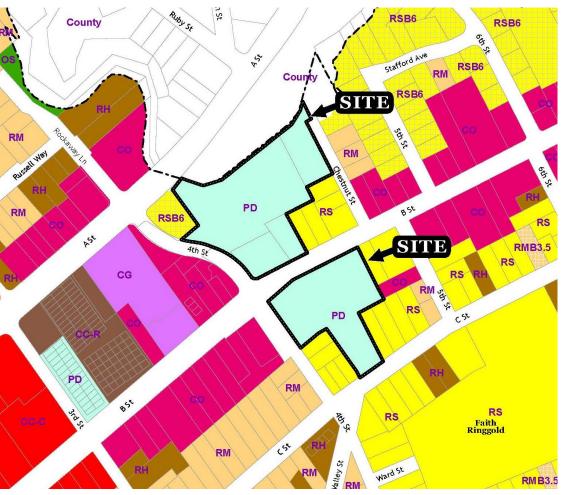




#### **General Plan Policies**

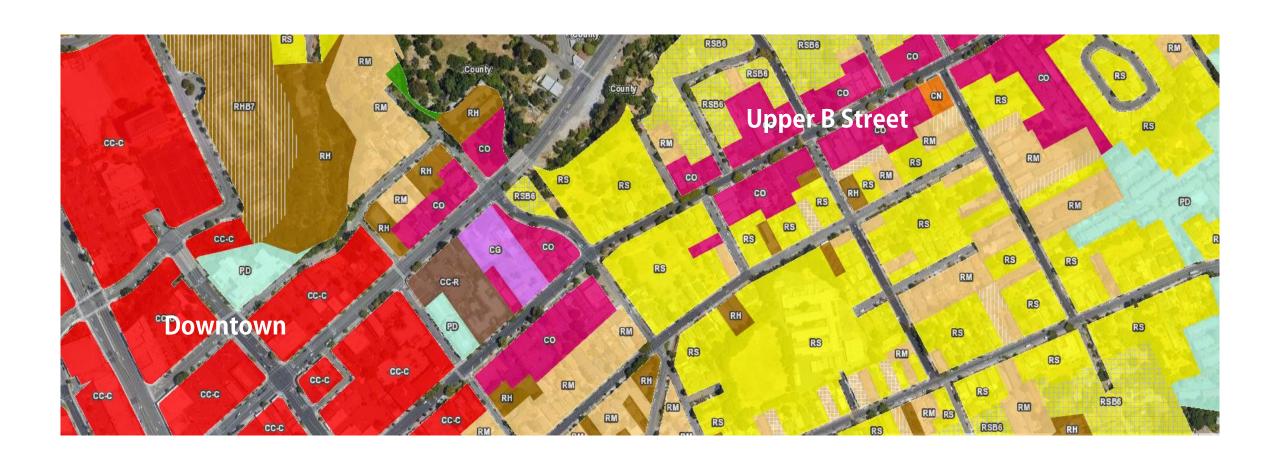
- 1. Diversity of housing types
- 2. Residential uses close to services
- 3. Growth and infill development





#### **Zoning**

Development Standard	HMC Requirement	Proposed Project		
Min. Lot Size	5,000 sq. ft.	2,012 sq. ft.		
Max. Lot Coverage	40%	53%		
Min. Front Yard Setback	20 ft.	5 ft.		
Min. Side Yard Setback	5 ft. or 10% of lot width (10 ft. max)	4 ft.		
Min. Rear Yard Setback	20 ft.	4 ft.		



#### **Other Land Use Policies**

- 1. Hayward Foothills Trail Special Design Overlay District
- 2. Strategic Initiatives
  - Complete Communities
  - Complete Streets

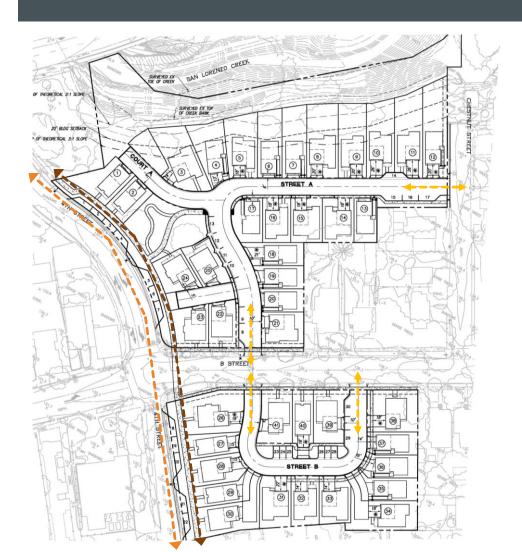


# STAFF ANALYSIS: ARCHITECTURE



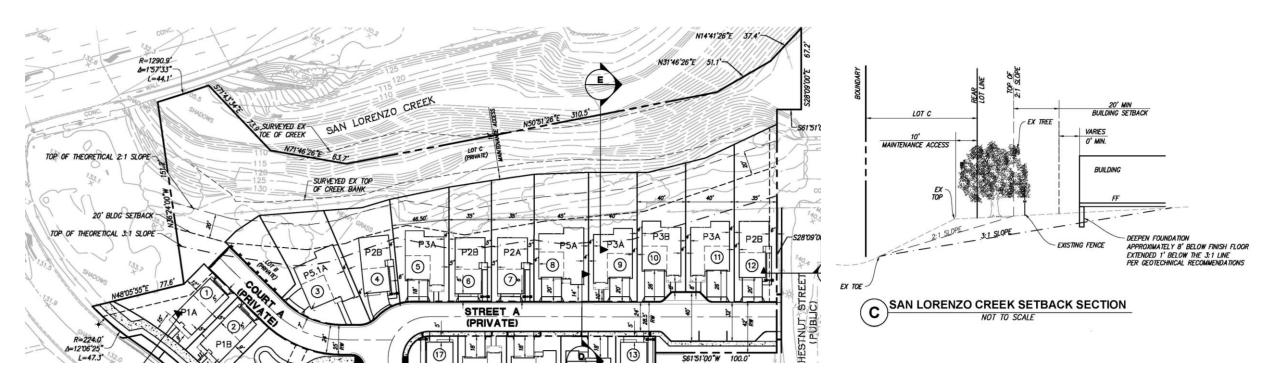
ELEVATION '4B-R' ELEVATION '1A' ELEVATION '4A' ELEVATION '1B' ELEVATION '4A'

# STAFF ANALYSIS: CIRCULATION & PARKING



Parking Standard	Required	Proposed			
Off-Street	82 spaces	82 spaces			
Driveway	N/A	30 spaces			
Street	N/A	30 spaces			

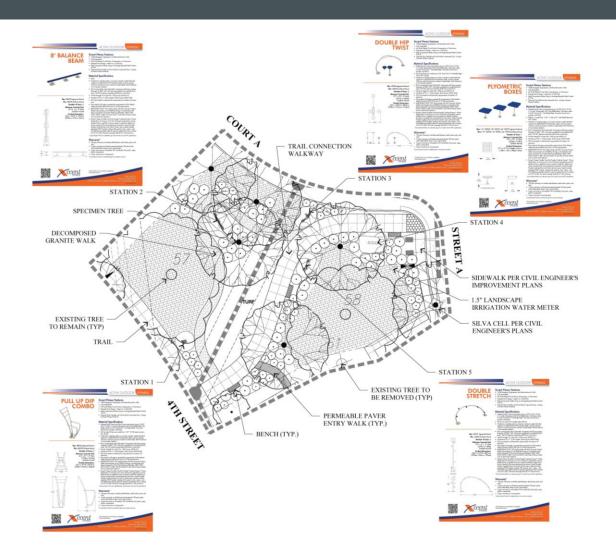
# STAFF ANALYSIS: CREEK PROTECTION

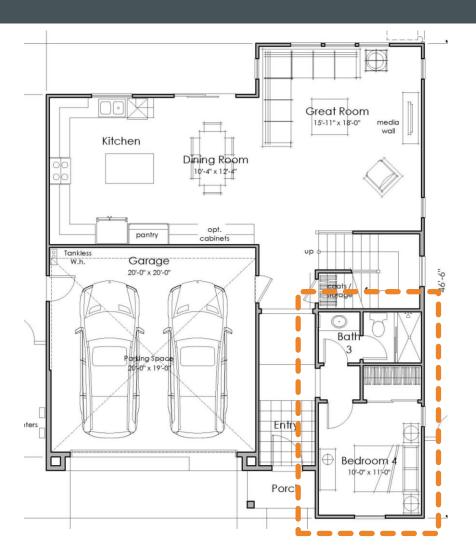


# STAFF ANALYSIS: AFFORDABLE HOUSING

- Applicants can provide on-site units or pay in-lieu fee per updated AHO (adopted 11/28/17 and effective 2/1/18)
- Projects deemed complete by 11/28/17 but receiving approval after 2/1/18 eligible to pay 50% of new in-lieu fee
- Project submitted on 7/12/17 and deemed complete on 11/21/17

# **STAFF ANALYSIS: PD AMENITIES**





#### **CEQA: TRAFFIC**

Table 16 Proposed Project Trip Generation

	Dwelling Daily		A	M Peak Ho	our Trips	PM Peak Hour Trips		
Land Use	Units	Trips	In	Out	Total	ln	Out	Total
Single-Family Homes <sup>1</sup>	41	458 <sup>1</sup>	9	25	34 <sup>2</sup>	27	16	43 <sup>3</sup>

Table 17 Existing plus Project Conditions Intersection Level of Service

No.	Intersection	Control	Peak Hour	Existing Conditions		Existing Plus Project Conditions		Change in Delay <sup>2</sup>	Significant	
				Delay	LOS	Delay	LOS	(Sec)	Impact?	
1.	4th Street and A Street	Signal	AM	19.5	В	19.7	В	+0.2	No	
			PM	23.8	С	24.2	С	+0.4	No	
2.	4th Street and B Street	4th Street and B	Signal	AM	12.3	В	12.8	В	+0.5	No
			PM	8.9	Α	9.2	Α	+0.3	No	
3.	4th Street and C Street	All-Way Stop	AM	12.9	В	13.1	В	+0.2	No	
		Control	PM	11.6	В	11.8	В	+0.2	No	

- Less-than-significant impact to traffic (LOS & queuing)
- Mitigation measures for driveway/transit conflicts
- Pedestrian/bus bulbouts, crosswalk improvements, & driveway signage
- COA: Bike sharrows & signage along 4<sup>th</sup> Street

# **CEQA: CREEK-RELATED ISSUES**

- Habitat already fragmented by urban development and project site not expected to support wildlife movement
- No structures within creek bank and mitigation measures (lessthan-significant impacts to geology & soils and hydrology & water quality)

# STAFF RECOMMENDATION

#### **Staff Recommendation**

- 1. Introduce ordinance to adopt requested zone change
- 2. Adopt resolution to approve PD Preliminary Plan, Vesting Tentative Tract Map No. 8427, & Site Plan Review Application No. 201704074
- 3. Adopt Mitigated Negative Declaration (MND) with Mitigation Monitoring & Reporting Program (MMRP)

# STAFF RECOMMENDATION

**Questions?** 

#### **ITEM 11 – PH 18-056**

PROPOSAL TO CONSTRUCT A SINGLE-FAMILY RESIDENCE ON A VACANT 0.25-ACRE HILLSIDE LOT LOCATED AT 26620 CALL AVENUE (APN 081D-1665-026-00) BY SOMNADH ALLU (APPLICANT/OWNER), REQUIRING ADOPTION OF A RESOLUTION TO APPROVE A SITE PLAN REVIEW WITH GRADING PERMIT AND ADOPT A MITIGATED NEGATIVE DECLARATION (MND) WITH MITIGATION MONITORING AND REPORTING PROGRAM (MMRP) APPLICATION NO. 201703214

# CALL AVENUE SINGLE-FAMILY RESIDENCE

CITY COUNCIL PUBLIC HEARING JAY LEE, ASSOCIATE PLANNER JULY 10, 2018



## INTRODUCTION

**Applicant/Owner: Somnadh Allu** 

## **Requested Entitlements**

- 1. Site Plan Review: 2,762 SF single-family home
- 2. Grading Permit: grading on hillside lot with slopes > 20%

# **PROJECT SITE**



# **REVISIONS**

**Old Design** 

**New Design** 





# **REVISIONS**

**Old Design** 



**New Design** 



# **GENERAL PLAN & ZONING**

# **Zoning**

Development Standard	HMC Requirement	Proposed Project
Min. Lot Size	10,000 sq. ft.	10,719 sq. ft.
Max. Lot Coverage	40%	28%
Min. Front Yard Setback	20 ft.	30 ft.
Min. Side Yard Setback	6 ft. 6 in. (10% of lot width)	7 ft.
Min. Rear Yard Setback	20 ft.	56 ft.
Max. Building Height	30 ft.	25 ft. 6 in.
Min. Off-Street Parking	3 enclosed spaces	3 enclosed spaces

# HILLSIDE DESIGN GUIDELINES



# CEQA

**Project Impact: Geology & Soils** 

Mitigation Measure: Recommendations and mitigation measures set forth in the Geotechnical Engineering Report prepared by Wayne Ting & Associates, dated March 2017, in regard to seismic design, site preparations, foundations, retaining walls, concrete slab-on-grade, and drainage.

## STAFF RECOMMENDATION

#### **Staff Recommendation**

- Recommend approval of Site Plan Review with Grading Permit Application No. 201703214
- 2. Recommend adoption of Mitigated Negative Declaration (MND) with Mitigation Monitoring & Reporting Program (MMRP)

# STAFF RECOMMENDATION

**Questions?** 

#### ITEM 12 - LB 18-041

# REVIEW OF POLLING AND DIRECTION ON POTENTIAL NOVEMBER 2018 BALLOT MEASURES



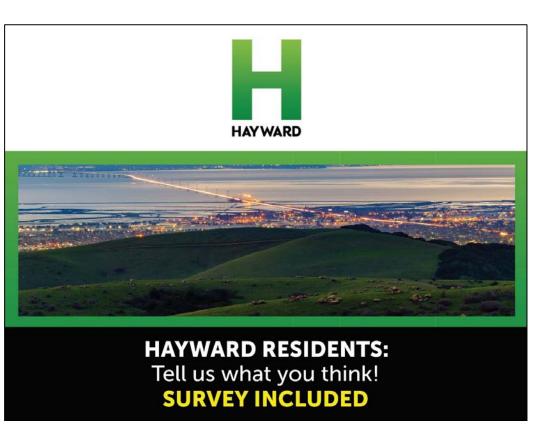
# **Presentation and Discussion Points**

Public Outreach and Engagement

Feasibility Polling Results

Staff Recommendation

# Public Outreach and Engagement

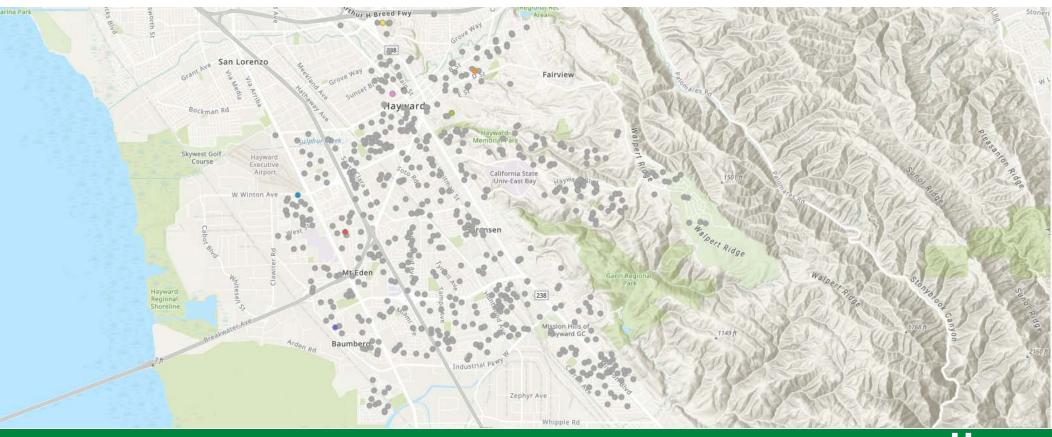


- Meetings and Presentations
- Hayward Listens Survey
  - Mailer #1 | Brochure and Reply Card
  - Digital Outreach and Engagement
  - Online at www.haywardlistens.com

# **Hayward Listens Survey Questions**

- 1. Is the City fulfilling its promise to provide essential city services?
  - a. Yes
  - b. No
  - c. I don't know
- 2. Are there other City services (beyond police, fire, library, street repairs and repaving, and emergency response and preparedness) that are a priority for you?
  - a. Open ended
- 3. What do you think about the proposals to increase the City's Transient Occupancy Tax (also known as the Hotel Tax) and/or the City's Real Property Transfer Tax?
  - a. I support the City's proposals
  - b. I have concerns
- 4. Other comments or questions?

# Geographic Distribution of Hayward Listens Responses



# **Hayward Listens Survey Results**

- Qualitative not quantitative
- Is the City fulfilling its promise to provide essential city services?
  - Yes 390 (50.85 percent)
  - No 176 (22.95 percent)
  - Don't know 201 (26.20 percent)
- What do you think about the proposals to increase the City's TOT and RPTT?
  - I support the City's proposals 339 (44.2 percent)
  - I have concerns 428 (55.8 percent)
- Open-ended results available at: <a href="https://www.hayward-ca.gov/HaywardListens.com">www.hayward-ca.gov/HaywardListens.com</a>
- Alignment with the feasibility surveys



#### City of Hayward:

Real Property Transfer Tax and Transient Occupancy Tax Feasibility Survey

June 2018

#### Overview and Research Objectives

The City of Hayward commissioned Godbe Research to conduct a survey of local voters with the following research objectives:

- Assess potential voter support for a real property transfer tax and transient occupancy tax to support City of Hayward services with funding that cannot be taken by the State;
- Prioritize projects and programs to be funded with the proceeds;
- > Test the influence of informational and critical statements on potential support; and
- ➤ Use demographic and/or voter behavioral characteristics to validate the representativeness of the sample.

#### Methodology Overview

GODBE RESEARCH
Gain Insight

Data Collection Landline (66), cell phone (34), text to online

(433), and email to online (71) interviewing

Universe 43,596 likely November 2018 voters in the

City of Hayward

Fielding Dates
June 7 through June 14, 2018

Interview Length
20 minutes

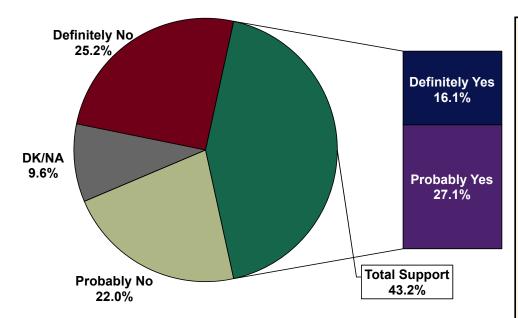
Sample Size 604

➤ Margin of Error ± 3.96%



Key Findings

#### Uninformed Support for Real Property Transfer Tax

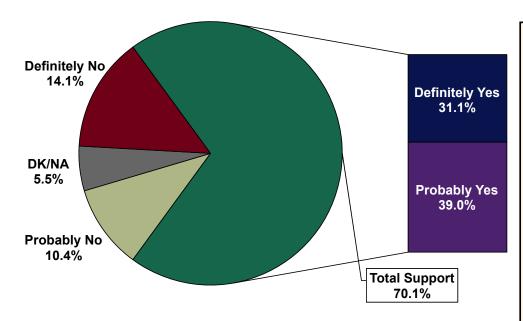


To support City of Hayward services, with revenue that cannot be taken by the State, including:

- fixing potholes and repairing streets and sidewalks;
- emergency and firefighter response times;
- neighborhood police patrols;
- disaster preparedness;
- extended library hours and afterschool programs; and
- unrestricted general revenue purposes;

shall Hayward increase the rate of its real property transfer tax, collected once upon purchase of real estate, from \$4.50 to \$10 per \$1,000, providing \$14.8 million dollars annually, until repealed by voters, all funds benefiting Hayward?

#### Uninformed Support for Transient Occupancy Tax

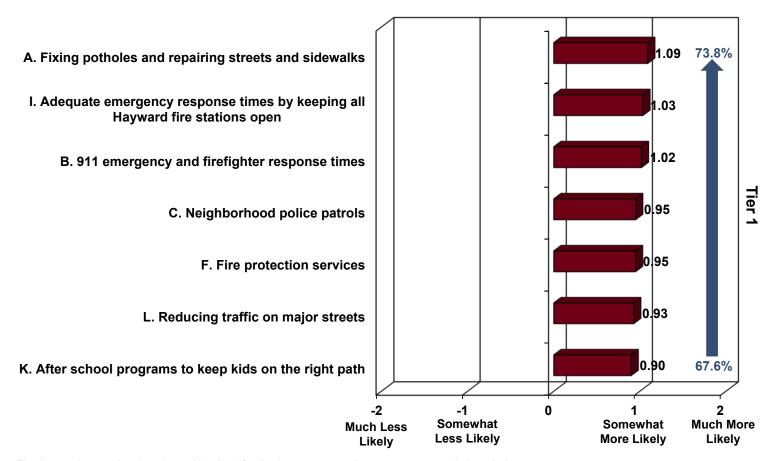


To support City of Hayward services, with revenue that cannot be taken by the State, including:

- fixing potholes and repairing streets and sidewalks;
- 911 emergency and firefighter response times;
- neighborhood police patrols;
- disaster preparedness;
- extended library hours and afterschool programs; and
- unrestricted general revenue purposes;

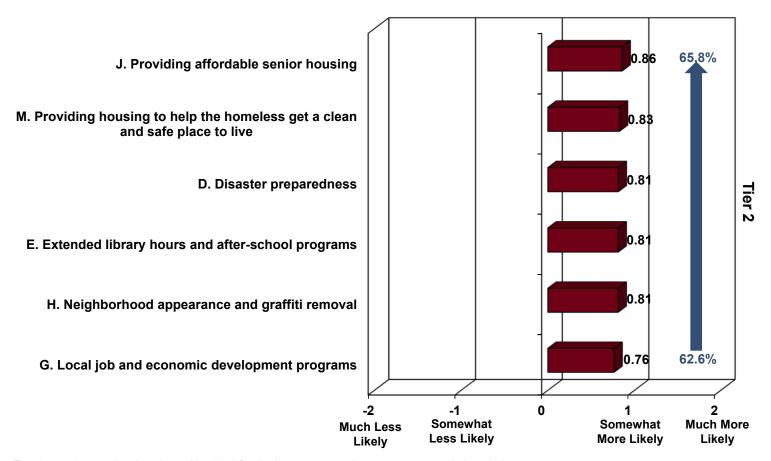
shall the City of Hayward increase the ongoing transient occupancy tax paid only by hotel and motel guests from 8.5% to 12%, providing \$3 million dollars annually, with all funds staying in Hayward?

#### Features of the Measure I



Note: The above rating questions have been abbreviated for charting purposes, and responses were recoded to calculate mean scores: "Much More Likely" = +2, "Somewhat More Likely" = +1, "No Effect" = 0, "Somewhat Less Likely" = -1, and "Much Less Likely" = -2.

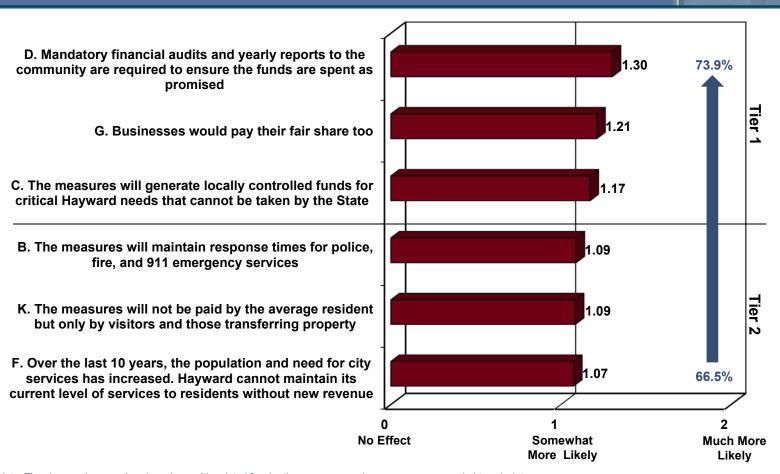
#### Features of the Measure II



Note: The above rating questions have been abbreviated for charting purposes, and responses were recoded to calculate mean scores: "Much More Likely" = +2, "Somewhat More Likely" = +1, "No Effect" = 0, "Somewhat Less Likely" = -1, and "Much Less Likely" = -2.

#### Informational Statements I

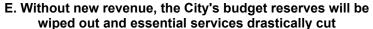
GODBE RESEARCH
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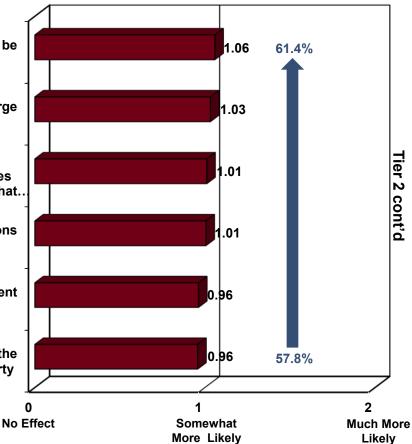
Note: The above rating questions have been abbreviated for charting purposes, and responses were recoded to calculate mean scores: "Much More Likely" = +2, "Somewhat More Likely" = +1, and "No Effect" = 0.

#### Informational Statements II

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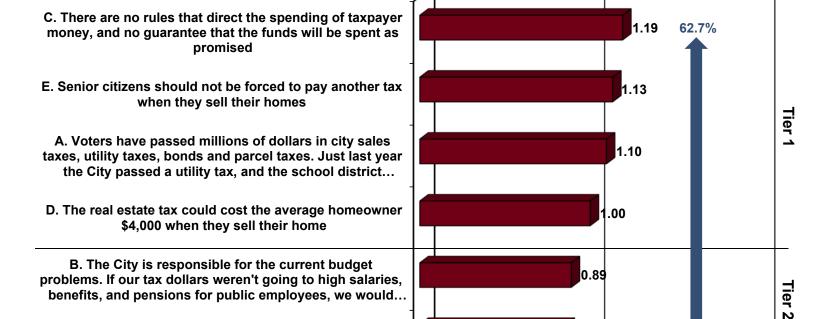
- L. Oakland, Santa Clara, and San Mateo, already charge hotel and motel guests 12 percent or more
- I. Oakland, Berkeley, Alameda, San Leandro and Emeryville all have higher real estate transfer tax rates than Hayward, and Hayward has been losing money that...
- H. The City has reformed employee benefits and pensions to reduce costs to city taxpayers
  - A. We need to increase the rates to maintain our current levels of public safety
- J. The real estate transfer measure will not be paid by the average resident but only by those transferring property



Note: The above rating questions have been abbreviated for charting purposes, and responses were recoded to calculate mean scores: "Much More Likely" = +2, "Somewhat More Likely" = +1, and "No Effect" = 0.

#### **Critical Statements**

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No Effect

0.86

1

Somewhat

More Likely

52.5%

**Much More** 

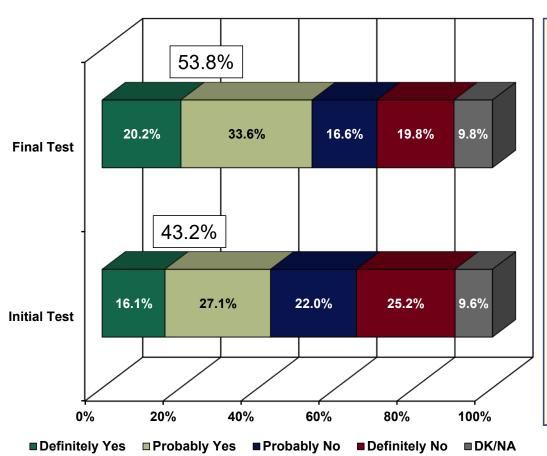
Likely

Note: The above rating questions have been abbreviated for charting purposes, and responses were recoded to calculate mean scores: "Much More Likely" = +2, "Somewhat More Likely" = +1, and "No Effect" = 0.

F. There are higher priorities for taxpayer funding like

school and classroom improvements

#### Informed Support for Real Property Transfer Tax



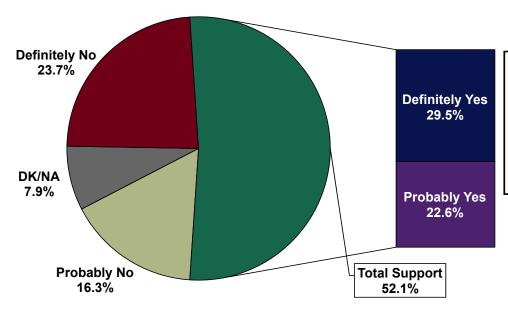
To support City of Hayward services, with revenue that cannot be taken by the State, including:

- fixing potholes and repairing streets and sidewalks;
- emergency and firefighter response times;
- neighborhood police patrols;
- disaster preparedness;
- extended library hours and after-school programs; and
- unrestricted general revenue purposes;

shall Hayward increase the rate of its real property transfer tax, collected once upon purchase of real estate, from \$4.50 to \$10 per \$1,000, providing \$14.8 million dollars annually, until repealed by voters, all funds benefiting Hayward?

# 2017 Survey -- Support for Alternative Real Estate Transfer Tax Rate - \$9 per \$1000

#### GODBE RESEARCH Gain Insight

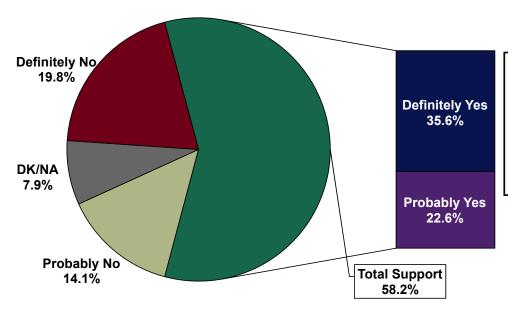


Instead of increasing the real estate property transfer tax paid only by sellers of property at the time of sale to \$11 per \$1000, what if the rate was increased from \$4.50 per \$1,000 to \$9 per \$1,000?

If the election were held today, would you vote yes or no on this measure?

# 2017 Survey -- Support for Alternative Real Estate Transfer Tax Rate - \$7 per \$1000

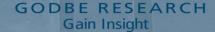
#### GODBE RESEARCH Gain Insight

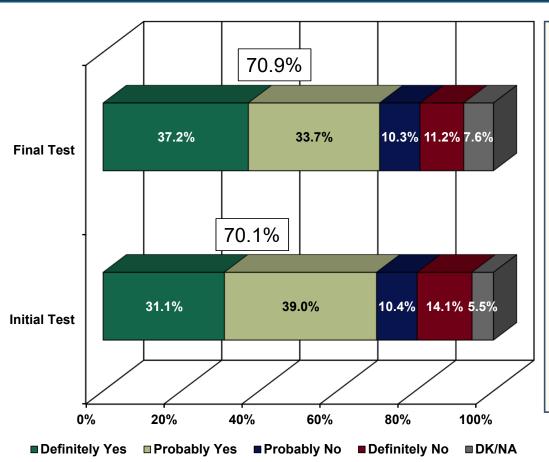


Instead of increasing the real estate property transfer tax paid only by sellers of property at the time of sale to \$9 per \$1000, what if the rate was increased from \$4.50 per \$1,000 to \$7 per \$1,000?

If the election were held today, would you vote yes or no on this measure?

#### Informed Support for Transient Occupancy Tax





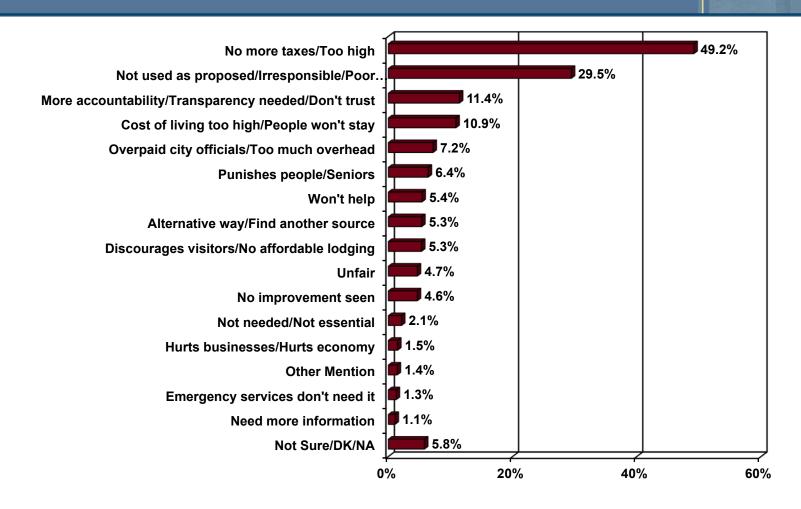
To support City of Hayward services, with revenue that cannot be taken by the State, including:

- fixing potholes and repairing streets and sidewalks:
- 911 emergency and firefighter response times;
- neighborhood police patrols;
- disaster preparedness;
- extended library hours and after-school programs; and
- unrestricted general revenue purposes;

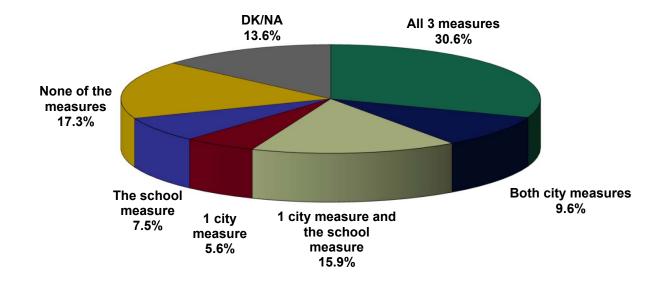
shall the City of Hayward increase the ongoing transient occupancy tax paid only by hotel and motel guests from 8.5% to 12%, providing \$3 million dollars annually, with all funds staying in Hayward?

#### Reasons for Not Supporting Tax Measures

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#### Breakdown of Vote Among Competing Measures



- > The survey revealed a base of voter support for real property transfer tax increase and a very solid based of support for a transient occupancy tax increase.
- > Top tier features of the measures (listed below) suggest that some of the items in the ballot questions could be revised to address respondent priorities.
  - Fixing potholes and repairing streets and sidewalks
  - Adequate emergency response times by keeping all Hayward fire stations open
  - 911 emergency and firefighter response times
  - Neighborhood police patrols
  - Fire protection services
  - Reducing traffic on major streets
  - After school programs to keep kids on the right path
- > Top tier informational statements included:
  - Mandatory financial audits and yearly reports to the community are required to ensure the funds are spent as promised
  - Businesses would pay their fair share too
  - The measures will generate locally controlled funds for critical Hayward needs that cannot be taken by the State
  - The measures will maintain response times for police, fire, and 911 emergency services

- The measures will not be paid by the average resident but only by visitors and those transferring property
- Over the last 10 years, the population and need for city services has increased. Hayward cannot maintain its current level of services to residents without new revenue
- Without new revenue, the City's budget reserves will be wiped out and essential services drastically cut
- Oakland, Santa Clara, and San Mateo, already charge hotel and motel guests 12 percent or more
- Oakland, Berkeley, Alameda, San Leandro and Emeryville all have higher real estate transfer tax rates than Hayward, and Hayward has been losing money that would go to fund local city services
- The City has reformed employee benefits and pensions to reduce costs to city taxpayers
- ➤ Given the survey findings, the current simple-majority required for approval, Godbe Research recommends that the City of Hayward continue the process to prepare for a November 2018 election, and that the real property transfer tax rate be set at no higher than \$9 per \$1,000.



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# Recommendations and Next Steps

- Recommending placement of two measures on the November 2018 ballot to:
  - Increase the Transient Occupancy Tax (TOT) from 8.5 percent to 12 percent; and
  - Increase the Real Property Transfer Tax (RPTT) from \$4.50 per \$1,000 of property value to \$8.50 per \$1,000 of property value
    - For example, a \$4 RPTT increase equates to a \$2,000 increase in closing costs on the sale/purchase of a \$500,000 home
- Requesting direction on ballot question(s) to bring back to City Council for consideration and potential approval on July 17.

# **Recommended TOT Ballot Question**

To support City of Hayward services, with revenue that cannot be taken by the State, including:

- Fixing potholes and repairing streets and sidewalks;
- 911 emergency and firefighter response times;
- Neighborhood and police patrols;
- Disaster preparedness;
- Extended library hours and after-school programs; and
- Unrestricted general revenue purposes;

Shall the City of Hayward increase the ongoing transient occupancy tax paid only by hotel and motel guests from 8.5% to 12 % providing \$3 million dollars annually, with all funds staying in Hayward?

# **Recommended RPTT Ballot Question**

To support City of Hayward services, with revenue that cannot be taken by the State, including:

- Fixing potholes and repairing streets and sidewalks;
- 911 emergency and firefighter response times;
- Neighborhood and police patrols;
- Disaster preparedness;
- Extended library hours and after-school programs; and
- Unrestricted general revenue purposes;

Shall the City of Hayward increase the rate of its real property transfer tax, collected once upon purchase of real estate, from \$4.50 to \$8.50 per \$1,000, providing \$7.4 million dollars annually, until repealed by voters, all funds benefiting Hayward?

# Questions

