Council Economic Development Committee

July 6, 2020



How to Provide Public Comments

The Council Economic Development Committee is accepting public comments prior to the meeting via email or during the meeting via the Zoom link or Zoom dial-in information listed on the published agenda.

If you are making your comments during the meeting please note:

- Click the "Raise Hand" button to request to speak when the Staff Liaison calls for public comments on an eligible agenda item. You will be permitted to speak during your turn and muted after the allotted time (3 minutes).
- When joining by phone, click *9 to raise a hand to speak. Press *6 to unmute. We kindly request speakers to mute or turn down the meeting video when it is their opportunity to speak as it may cause interference with the speaker system.
- Use headphones/mic for better sound quality and less background noise
- Decorum: Please be mindful that virtual meetings are public and will be recorded. All meeting rules of procedure and decorum, including speaker time limits, will apply. The Staff Liaison, via the host, may remove individuals for persistent disruption or any conduct or statements that threaten the safety of any person(s) at the meeting.



Approval of Minutes from July 6, 2020 Regular Meeting



VACANT PROPERTIES UPDATE

DEVELOPMENT SERVICES DEPARTMENT

CODE ENFORCEMENT DIVISION





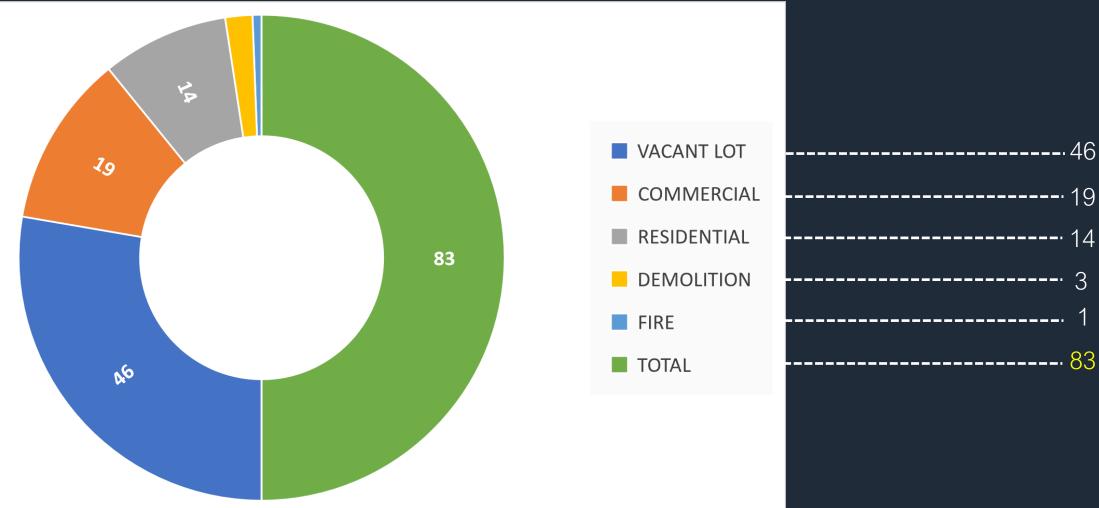
ADOPTION OF VACANT PROPERTY STANDARDS

CHAPTER 10 ARTICLE 29



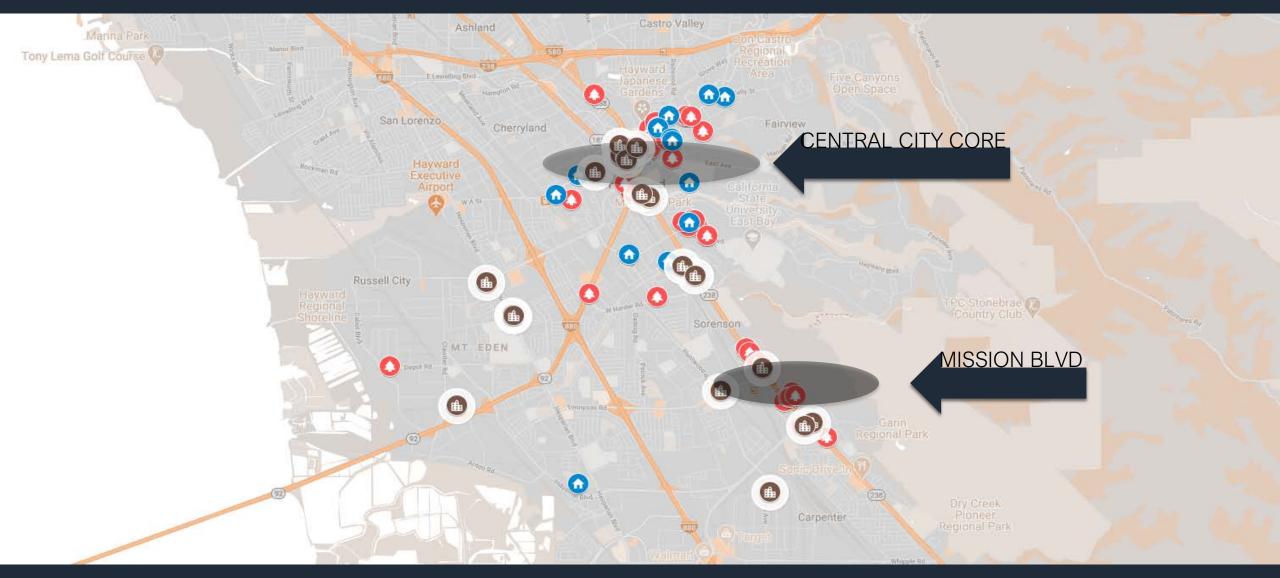


VACANT PROPÉRTIES BY TYPE 2020



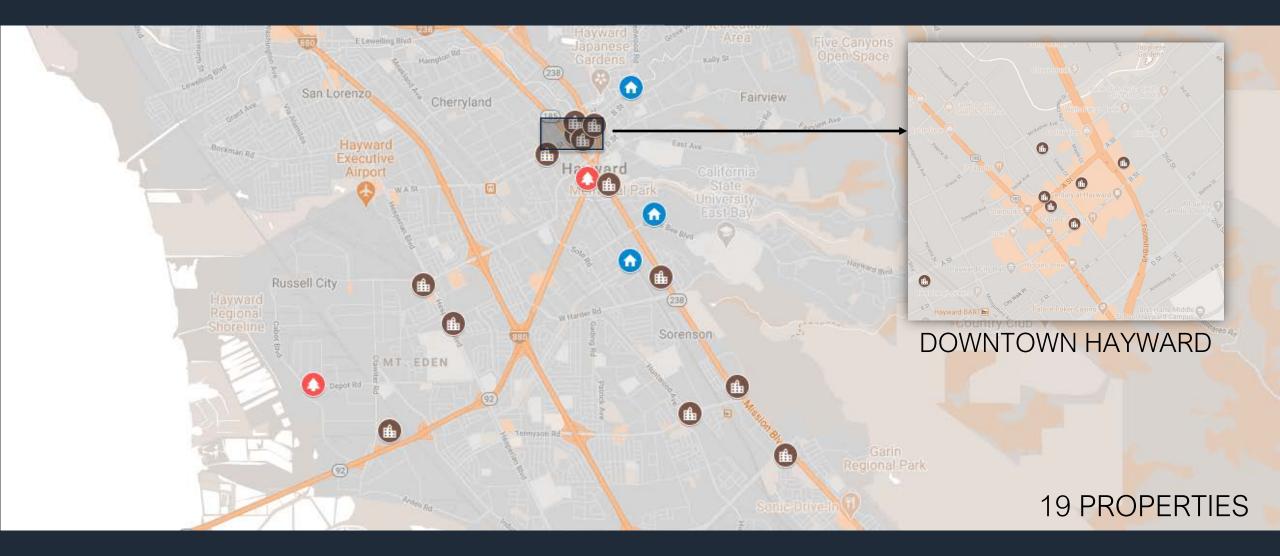


CONCENTRATION AREAS





INITIAL PROGRAM PRIORITY 2020





PROPERTIES RESOLVING



HOLIDAY BOWL

MAPLE AND MAIN



PROPERTIES ENTERING DUE TO COVID-19



TACOS EL GRULLENCE AT UPPER B ST



FIRESTONE AT MISSION BLVD



Program Registration and Fees



Active Registration:\$48,450

Pending Registration Fees: \$163,200

Anticipated full registration count: December 2020



ADJUSTED PROGRAM TIMELINES







Update on COVID-19 Small Business Resiliency Grant Program and Upcoming Small Business Assistance Programs



October 5, 2020



COVID-19 Business Resiliency Grant 2020

- Program utilized \$380,000 in General Fund dollars reallocated from other Economic Development programs
 - Issued \$5,000 grants to businesses meeting criteria
 - 25 or fewer employees, or independent restaurants regardless of employee count
 - Business can be located anywhere in Hayward
 - Demonstrated economic injury due to crisis
- 76 businesses received assistance
- 8 additional businesses received funding from the Relief Fund



COVID-19 Business Resiliency Grant 2020

- Over 700 applications were received in the first day that the application was available (11 hours)
- The first 700 applications reported over \$43,000,000 in economic injury
- Over 1,600 applications were received in the first week.



Resiliency Grantee Highlights

- 20 different industry types are represented by the businesses that received grants including:
 - 3 bakeries, 8 Manufacturers, 27 Restaurants, 1 Grocery, 13 Retailers, 4 Cafes, 6 Barbershops/Beauty Salons, and 3 Entertainment uses
- The 76 grantees employ 649 people
- Some grantees responded with efforts to support the community:
 - Parkers Crazy Cookies, a commercial bakery, donated over 500 cookies to Hayward shelter
 - Yogurtland donated N95 masks to Hayward Fire





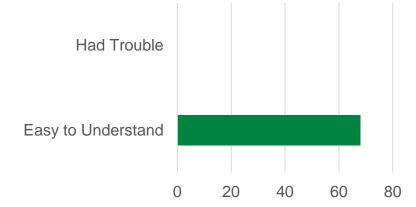
- After Grant recipients received their funding, a survey was sent to each business seeking feedback and information on:
 - The grant program process
 - How the Business used the funds
 - Re-opening Plans

Grant Application Process

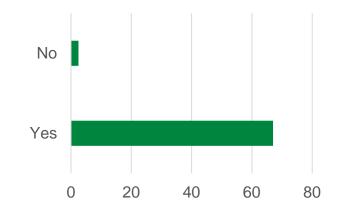
How did you find out about the program?



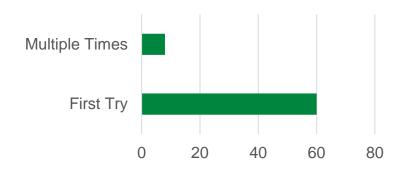
What did you think of the application forms?



Was the City Webpage easy to find?



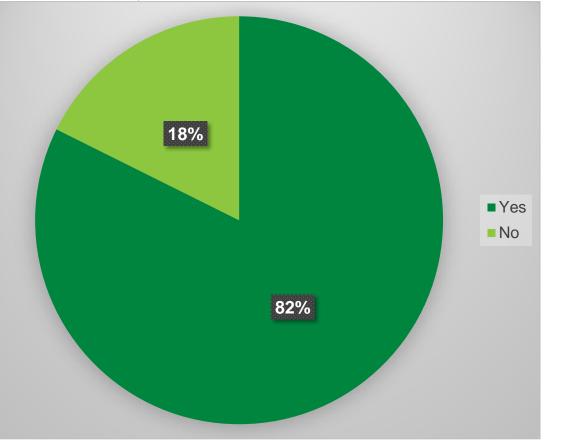
Were you able to submit your application on the first try or did it take multiple trys?



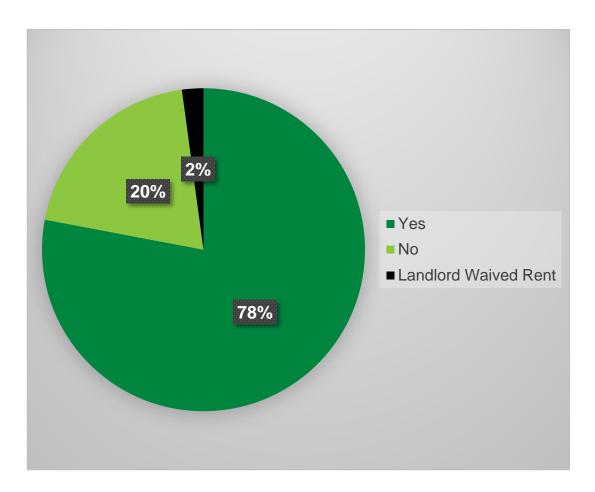


How did the Business use the Grant Funds

Did you use the funds to keep your employees?



Did you use the funds to pay your rent?



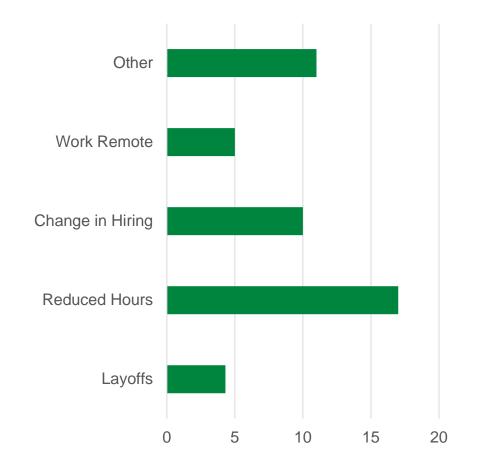


How has the business changed operations due to COVID

What changes in operations has your business had to make?



What changes in workforce has your business had to make?

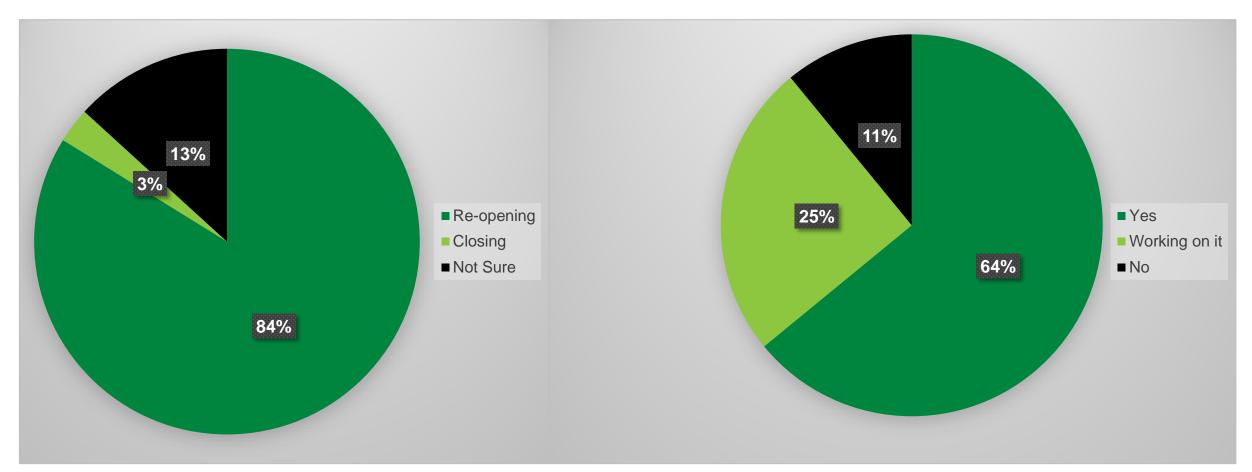


HAY WARD

Re-opening Plans

Will you be re-starting operations?

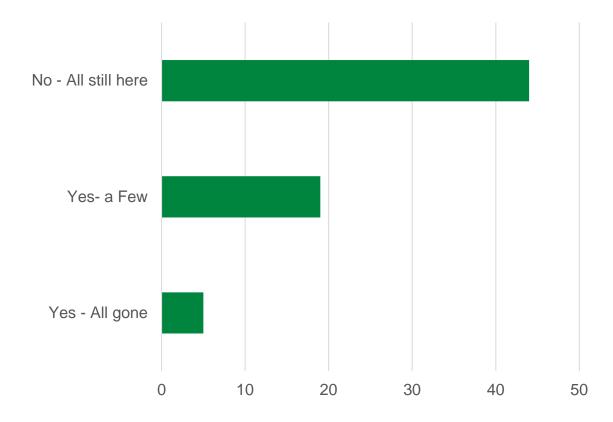
Have you created a re-opening plan?



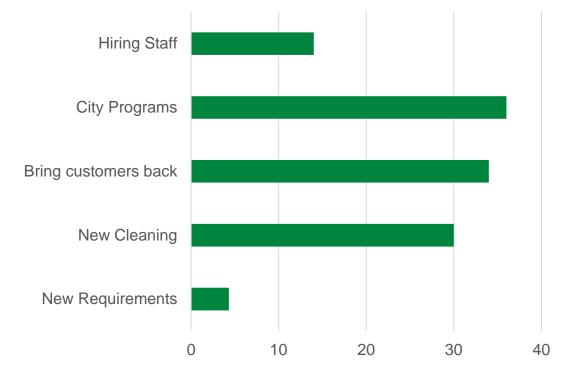


Re-opening Plans

Will you need to hire new staff?



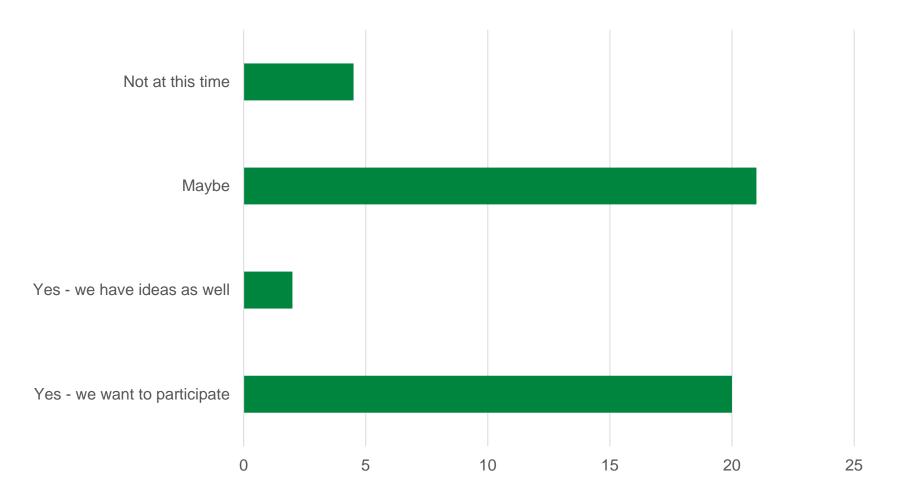
What help do you need to plan for reopening?





Re-opening Plans

For Restaurants – Are you interested in participating in City activities to bring customers back?



Any other comments you would like to share?

"Thank you so much for the City's support! We may have not survived without the grant."

"We are incredibly grateful for the grant as it allowed us to pay at least 1 month of rent for our commercial building when we are reduced to less than 25% of average revenue. Once we are in a position to do so, we intend to pay if forward back to the Hayward community."

"More than just the money, receiving the Hayward grant gave us confidence and hope at a time when it was really, really needed."





Small Business Assistance Grant Program

- \$100,000 CDBG Funding
- \$50,000 CARES Act Funding from Community Services Division
- Issue \$5,000 grants to businesses meeting criteria
 - 5 or fewer employees
 - Business can be located anywhere in Hayward
 - Have a brick and mortar location
 - Have a valid business license
- 30 Businesses will be able to be served this year



Eligible Expenses for Reimbursement

Same as Previous Years Additional Items - 2021

- Inventory
- Equipment
- Furniture
- Signage
- Websites

- Masks
- Gloves
- Sanitizer
- Plexiglass dividers
- Outdoor dining related infrastructure or other items needed for the business to operate in accordance with new industry guidelines



Selection of Businesses



Initially identify businesses from the database of Resiliency Grant Applications



Continue to use principles identified in the <u>Commitment for an Inclusive, Equitable and</u> <u>Compassionate Community</u> document to identify and invite businesses to participate in the program



Expect to have the 30 businesses identified and selected by the end of December to allow businesses adequate time to submit receipts for reimbursement.



Next Steps



Update Application forms in both English and Spanish



Review List of Businesses from Previous Grant Process



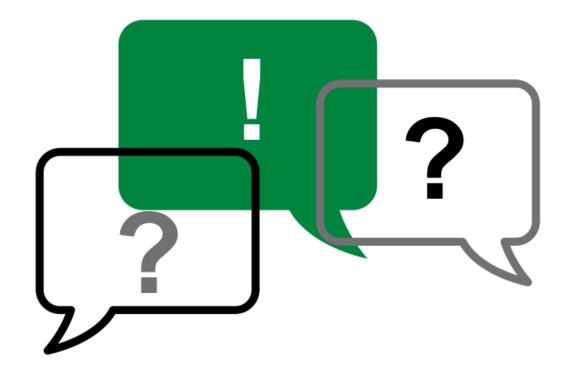
Contact Businesses and Confirm Interest in Participating in Program



Report back to CEDC on Grantees and Impacts of program



Questions





Future Meeting Topics



Committee Member/Staff Announcements



Adjournment

