ATTACHMENT II



GODBE RESEARCH Gain Insight

CITY OF HAYWARD

2017 RPTT & TOT Feasibility Survey

Topline Report n=813 19-minutes Likely November 2018 Voters

November 14, 2017

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METHODOLOGY

Sample Universe:

- 36,272 Likely November 2018 Voters

Sample Size:

n=813 Likely November 2018 Voters (Split Sample A, n=410; Split Sample B, n=403)

Data Collection Methodology:

n=172 Landline

n=102 Cell Phone

n=198 Online from email invitation

n=341 Online from text invitation

Marin of Error:

- Likely November 2018 Voters + 3.04% (Split Sample A, + 4.81%; Split Sample B, + 4.85%)

Interview Dates: November 5 to November 12, 2017

INITIAL BALLOT TESTS

		Likely Nove	Likely November 2018 Vo		
		Column N %	Count	Mean	
1. Sample A: To maintain City of Hayward services, with	Definitely Yes	21.7%	89		
funding that cannot be taken by the State, including:	Probably Yes	25.4%	104		
neighborhood police patrols;	Probably No	17.5%	72		
 911, firefighter and paramedic response times; preserving youth and anti-gang programs; 	Definitely No	26.2%	107		
• emergency and disaster preparedness;	DK/NA	9.2%	38		
• fixing potholes and repairing city streets;	Total Yes	47.1%	193		
shall the City of Hayward increase the ongoing, real estate	Total No	43.7%	179		
transfer tax rate from \$4.50 per \$1,000 to \$11 per \$1,000 paid only by buyers and sellers of property at the time of sale, providing \$17 million dollars annually with all funds benefiting Hayward?					
 2. Sample B: To maintain City of Hayward services, with funding that cannot be taken by the State, including: neighborhood police patrols; 	Definitely Yes	20.2%	81		
	Probably Yes	22.2%	89		
	Probably No	18.7%	75		
 911, firefighter and paramedic response times; preserving youth and anti-gang programs; 	Definitely No	29.0%	117		
• emergency and disaster preparedness;	DK/NA	9.9%	40		
• fixing potholes and repairing city streets;	Total Yes	42.3%	171		
shall the City of Hayward increase the ongoing, real estate	Total No	47.7%	192		
transfer tax rate from \$4.50 per \$1,000 to \$11 per \$1,000 paid only by buyers and sellers of property at the time of sale, providing \$17 million dollars annually with all funds benefiting Hayward?					
3. Sample B: To maintain City of Hayward services, with	Definitely Yes	31.6%	127		
unding that cannot be taken by the State, including:	Probably Yes	37.8%	152		
 neighborhood police patrols; 011 firstighter and paramedia reasonable times; 	Probably No	9.9%	40		
 911, firefighter and paramedic response times; preserving youth and anti-gang programs; 	Definitely No	14.5%	58		
• emergency and disaster preparedness;	DK/NA	6.2%	25		
fixing potholes and repairing city streets;	Total Yes	69.4%	280		
shall the City of Hayward increase the ongoing transient	Total No	24.4%	98		
occupancy tax paid only by hotel and motel guests from 8.5% to 12%, providing \$3 million dollars annually, with all funds staying in Hayward?					

FEATURES OF THE MEASURE

		Likely Nove	mber 2018	3 Voter
		Column N %	Count	Mean
	Much More Likely	41.2%	335	
	Smwht More Likely	28.0%	228	
	No Effect	20.3%	165	
Q4A. Police service levels, response times, and neighborhood patrols	Smwht Less Likely	4.1%	33	
	Much Less Likely	5.0%	41	
	DK/NA	1.4%	11	
	Total More Likely	69.2%	562	
	Much More Likely	39.0%	317	
	Smwht More Likely	29.7%	242	
	No Effect	21.9%	178	
Q4B. Fire protection services	Smwht Less Likely	2.3%	19	
	Much Less Likely	5.0%	40	
	DK/NA	2.1%	17	
	Total More Likely	68.7%	558	
	Much More Likely	36.1%	293	
Q4C. Emergency and disaster preparedness	Smwht More Likely	30.9%	252	
	No Effect	23.2%	188	
	Smwht Less Likely	3.0%	25	
	Much Less Likely	5.2%	42	
	DK/NA	1.6%	13	
	Total More Likely	67.0%	545	
	Much More Likely	27.5%	223	
	Smwht More Likely	26.8%	218	
	No Effect	28.9%	235	
Q4D. City lighting	Smwht Less Likely	8.3%	68	
	Much Less Likely	6.9%	56	
	DK/NA	1.6%	13	
	Total More Likely	54.3%	441	
	Much More Likely	32.3%	263	
	Smwht More Likely	28.9%	235	
	No Effect	23.9%	194	
Q4E. Local job and economic development programs	Smwht Less Likely	6.1%	49	
	Much Less Likely	6.0%	49	
	DK/NA	2.8%	23	
	Total More Likely	61.2%	497	
	Much More Likely	29.4%	239	
	Smwht More Likely	30.5%	233	
	No Effect	26.1%	240	
Q4F. Neighborhood appearance and graffiti removal	Smwht Less Likely	5.7%	46	
	Much Less Likely	6.8%	40 55	
	DK/NA	1.5%		
			12	
	Total More Likely	59.9%	487	

		Likely Nove	nber 2018	8 Voter
		Column N %	Count	Mear
	Much More Likely	25.8%	210	
	Smwht More Likely	27.2%	221	
	No Effect	28.2%	229	
Q4G. Library hours and access to books, computers, and the nternet	Smwht Less Likely	7.7%	62	
ntemet	Much Less Likely	8.8%	71	
	DK/NA	2.3%	19	
	Total More Likely	53.1%	431	
	Much More Likely	41.5%	337	
	Smwht More Likely	30.1%	245	
	No Effect	20.9%	170	
Q4H. 911 and paramedic services	Smwht Less Likely	1.6%	13	
	Much Less Likely	4.7%	38	
	DK/NA	1.2%	10	
	Total More Likely	71.6%	582	
	Much More Likely	19.9%	162	
Q4I. Animal control and protection services	Smwht More Likely	29.2%	238	
	No Effect	29.7%	242	
	Smwht Less Likely	8.5%	69	
	Much Less Likely	10.7%	87	
	DK/NA	2.0%	16	
	Total More Likely	49.1%	399	
	Much More Likely	41.8%	340	
	Smwht More Likely	30.7%	250	
	No Effect	17.4%	141	
Q4J. Adequate emergency response times by keeping all Hayward fire stations open	Smwht Less Likely	3.6%	29	
layward me stations open	Much Less Likely	4.6%	38	
	DK/NA	1.8%	15	
	Total More Likely	72.6%	590	1
	Much More Likely	45.6%	370	
	Smwht More Likely	30.3%	247	
	No Effect	16.2%	132	1
Q4K. Fix potholes and repair city streets and sidewalks	Smwht Less Likely	2.4%	19	Ì
	Much Less Likely	5.0%	40	Ì
	DK/NA	0.5%	4	
	Total More Likely	75.9%	617	l
	Much More Likely	35.7%	290	l
	Smwht More Likely	23.5%	191	
	No Effect	26.2%	213	Ì
Q4L. Providing affordable senior housing	Smwht Less Likely	6.1%	49	
	Much Less Likely	6.9%	56	
	DK/NA	1.6%	13	
	Total More Likely	59.2%	481	

FEATURES OF THE MEASURE -- RANKED BY MEAN SCORE

	Likely Nover	Likely November 2018 V		
	Column N %	Count	Mean	
Q4K. Fix potholes and repair city streets and sidewalks			1.10	
Q4H. 911 and paramedic services			1.03	
Q4J. Adequate emergency response times by keeping all Hayward fire stations open			1.03	
Q4A. Police service levels, response times, and neighborhood patrols			0.98	
Q4B. Fire protection services			0.97	
Q4C. Emergency and disaster preparedness			0.91	
Q4E. Local job and economic development programs			0.78	
Q4L. Providing affordable senior housing			0.76	
Q4F. Neighborhood appearance and graffiti removal			0.71	
Q4D. City lighting			0.60	
Q4G. Library hours and access to books, computers, and the internet			0.55	
Q4I. Animal control and protection services			0.40	

INFORMATIONAL STATEMENTS

		Likely Nover	nber 2018	3 Voter
		Column N %	Count	Mear
	Much more likely to vote Yes	27.6%	224	
	Smwht more likely to vote Yes	28.1%	228	
Q5A. We need to increase the rate(s) to maintain our current evels of public safety	No effect	36.8%	299	
evers of public safety	DK/NA	7.6%	62	
	Total More Likely to Vote Yes	55.6%	452	
	Much more likely to vote Yes	39.5%	321	
	Smwht more likely to vote Yes	25.5%	207	
Q5B. The measure/s will maintain response times for police, fire, and 911 emergency services	No effect	31.5%	256	
ine, and arreinergency services	DK/NA	3.6%	29	
	Total More Likely to Vote Yes	64.9%	528	
	Much more likely to vote Yes	36.0%	293	
	Smwht more likely to vote Yes	29.9%	243	
Q5C. The measure/s will generate locally controlled funds for critical Hayward needs that cannot be taken by the State	No effect	29.7%	241	
	DK/NA	4.4%	36	
	Total More Likely to Vote Yes	65.9%	536	
	Much more likely to vote Yes	44.5%	362	
Q5D. Mandatory financial audits and yearly reports to the	Smwht more likely to vote Yes	23.9%	194	
community are required to ensure the funds are spent as promised	No effect	27.7%	225	
	DK/NA	3.8%	31	
	Total More Likely to Vote Yes	68.5%	557	
	Much more likely to vote Yes	32.0%	260	
	Smwht more likely to vote Yes	29.4%	239	
Q5E. Without new revenue, the City's budget reserves will be wiped out and essential services drastically cut	No effect	32.8%	267	
wiped out and essential services drastically out	DK/NA	5.8%	47	
	Total More Likely to Vote Yes	61.4%	499	
	Much more likely to vote Yes	28.7%	233	
Q5F. Over the last 10 years, the population and need for city	Smwht more likely to vote Yes	31.8%	258	
services has increased. Hayward cannot maintain its current	No effect	33.5%	272	
evel of services to residents without new revenue	DK/NA	6.0%	49	
	Total More Likely to Vote Yes	60.5%	492	
	Much more likely to vote Yes	39.1%	318	
	Smwht more likely to vote Yes	26.7%	217	
Q5G. Businesses would pay their fair share too	No effect	30.3%	247	
	DK/NA	3.8%	31	
	Total More Likely to Vote Yes	65.8%	535	
	Much more likely to vote Yes	27.1%	220	
	Smwht more likely to vote Yes	30.1%	244	
Q5H. The City has reformed employee benefits and pensions to reduce costs to city taxpayers	No effect	34.5%	280	
	DK/NA	8.4%	68	
	Total More Likely to Vote Yes	57.1%	464	

		Likely Nover	nber 2018	3 Voter
		Column N %	Count	Mean
	Much more likely to vote Yes	30.1%	245	
Q5I. Oakland, Berkeley, Alameda, San Leandro and Emeryville	Smwht more likely to vote Yes	27.5%	223	
all have higher real estate transfer tax rates than Hayward, and Hayward has been losing money that would go to fund local	No effect	35.3%	287	
city services	DK/NA	7.1%	58	
•	Total More Likely to Vote Yes	57.6%	468	
	Much more likely to vote Yes	24.4%	199	
Q5J. Over the last 10 years the City has been a wise steward of	Smwht more likely to vote Yes	25.4%	207	
taxpayer dollars using strong fiscal management and	No effect	41.1%	334	
improving the quality of life in Hayward	DK/NA	9.1%	74	
	Total More Likely to Vote Yes	49.9%	405	
	Much more likely to vote Yes	32.5%	133	
	Smwht more likely to vote Yes	24.3%	100	
Q5K. The measure will not be paid by the average resident but only by those transferring property	No effect	37.7%	155	
only by those it ansiering property	DK/NA	5.4%	22	
	Total More Likely to Vote Yes	56.8%	233	
	Much more likely to vote Yes	34.6%	140	
	Smwht more likely to vote Yes	29.9%	121	
Q5L. The measures will not be paid by the average resident but only by visitors and those transferring property	No effect	29.3%	118	
ony sy there and those transferring property	DK/NA	6.2%	25	
	Total More Likely to Vote Yes	64.6%	260	
	Much more likely to vote Yes	34.0%	137	
	Smwht more likely to vote Yes	26.1%	105	
Q5M. Oakland, Santa Clara and San Mateo, already charge hote and motel guests 12 percent or more	No effect	36.0%	145	
and moter guests 12 percent of mote	DK/NA	3.9%	16	
	Total More Likely to Vote Yes	60.1%	242	

INFORMATIONAL STATEMENTS -- RANKED BY MEAN SCORE

	Likely Nover	nber 2018	8 Voter
	Column N %	Count	Mean
Q5D. Mandatory financial audits and yearly reports to the			
community are required to ensure the funds are spent as			1.18
promised			
Q5G. Businesses would pay their fair share too			1.09
Q5B. The measure/s will maintain response times for police,			1.08
fire, and 911 emergency services			1.00
Q5C. The measure/s will generate locally controlled funds for			1.07
critical Hayward needs that cannot be taken by the State			1.07
Q5L. The measures will not be paid by the average resident but			1.06
only by visitors and those transferring property			1.00
Q5E. Without new revenue, the City's budget reserves will be			0.99
wiped out and essential services drastically cut			0.00
Q5M. Oakland, Santa Clara and San Mateo, already charge hotel			0.98
and motel guests 12 percent or more			0.00
Q5F. Over the last 10 years, the population and need for city			
services has increased. Hayward cannot maintain its current			0.95
level of services to residents without new revenue			
Q5K. The measure will not be paid by the average resident but			0.94
only by those transferring property			
Q5I. Oakland, Berkeley, Alameda, San Leandro and Emeryville			
all have higher real estate transfer tax rates than Hayward, and			0.94
Hayward has been losing money that would go to fund local			
city services			
Q5H. The City has reformed employee benefits and pensions to			0.92
reduce costs to city taxpayers			
Q5A. We need to increase the rate(s) to maintain our current			0.90
levels of public safety			
Q5J. Over the last 10 years the City has been a wise steward of			0.00
taxpayer dollars using strong fiscal management and			0.82
improving the quality of life in Hayward			

CRITICAL STATEMENTS

		Likely Nover	nber 2018	3 Voter
		Column N %	Count	Mean
	Much more likely to vote No	36.7%	299	
Q6A. Voters have passed millions of dollars in city sales taxes,	Smwht more likely to vote No	23.9%	195	
utility taxes, bonds and parcel taxes. Just last year the City passed a utility tax, and the school district passed a property	No effect	32.6%	265	
parcel tax on top of that.	DK/NA	6.7%	55	
	Total More Likely to Vote No	60.7%	493	
	Much more likely to vote No	29.9%	243	
Q6B. The City is responsible for the current budget problems.	Smwht more likely to vote No	23.0%	187	
If our tax dollars weren't going to high salaries, benefits, and pensions for public employees, we would not need the	No effect	38.4%	312	
measure/s	DK/NA	8.8%	72	
	Total More Likely to Vote No	52.8%	429	
	Much more likely to vote No	22.1%	180	
Q6C. Instead of increasing taxes, public services in Hayward should be paid from the City's current revenues and reserves, even if services have to be cut	Smwht more likely to vote No	21.8%	177	
	No effect	43.2%	351	
	DK/NA	12.9%	105	
	Total More Likely to Vote No	43.9%	357	
	Much more likely to vote No	42.0%	341	
Q6D. There are no rules that direct the spending of taxpayer	Smwht more likely to vote No	23.0%	187	
money, and no guarantee that the funds will be spent as	No effect	24.2%	197	
promised	DK/NA	10.8%	88	
	Total More Likely to Vote No	65.0%	528	
	Much more likely to vote No	31.6%	257	
	Smwht more likely to vote No	24.9%	202	
Q6E. The real estate tax could cost the average homeowner \$4,000 when they sell their home	No effect	33.8%	275	
where they sell their nome	DK/NA	9.7%	79	
	Total More Likely to Vote No	56.4%	459	
	Much more likely to vote No	40.0%	325	
	Smwht more likely to vote No	23.2%	189	
Q6F. Senior citizens should not be forced to pay another tax when they sell their homes	No effect	30.5%	248	
	DK/NA	6.3%	51	
	Total More Likely to Vote No	63.2%	514	

CRITICAL STATEMENTS -- RANKED BY MEAN SCORE

	Likely Nove	Likely November 2018 Vo		
	Column N %	Count	Mean	
Q6D. There are no rules that direct the spending of taxpayer				
money, and no guarantee that the funds will be spent as			1.20	
promised				
Q6F. Senior citizens should not be forced to pay another tax			1.10	
when they sell their homes			1.10	
Q6A. Voters have passed millions of dollars in city sales taxes,				
utility taxes, bonds and parcel taxes. Just last year the City			1.04	
passed a utility tax, and the school district passed a property			1.04	
parcel tax on top of that.				
Q6E. The real estate tax could cost the average homeowner			0.97	
\$4,000 when they sell their home			0.97	
Q6B. The City is responsible for the current budget problems.				
If our tax dollars weren't going to high salaries, benefits, and			0.91	
pensions for public employees, we would not need the			0.91	
measure/s				
Q6C. Instead of increasing taxes, public services in Hayward				
should be paid from the City's current revenues and reserves,			0.76	
even if services have to be cut				

INFORMED BALLOT TEST

		Likely Nove	Likely November 2018 Vo		
		Column N %	Count	Mean	
7. Sample A: To maintain City of Hayward services, with	Definitely Yes	24.3%	100		
funding that cannot be taken by the State, including:	Probably Yes	25.7%	105		
neighborhood police patrols;	Probably No	18.7%	77		
 911, firefighter and paramedic response times; preserving youth and anti-gang programs; 	Definitely No	23.6%	97		
e emergency and disaster preparedness;	DK/NA	7.7%	32		
fixing potholes and repairing city streets;	Total Yes	50.0%	205		
shall the City of Hayward increase the ongoing, real estate	Total No	42.3%	173		
ransfer tax rate from \$4.50 per \$1,000 to \$11 per \$1,000 paid only by buyers and sellers of property at the time of sale, providing \$17 million dollars annually with all funds benefiting layward? 3. Sample B: To maintain City of Hayward services, with					
 8. Sample B: To maintain City of Hayward services, with funding that cannot be taken by the State, including: neighborhood police patrols; 	Definitely Yes	22.0%	89		
	Probably Yes	25.0%	101		
	Probably No	20.0%	81		
911, firefighter and paramedic response times; preserving youth and anti-gang programs;	Definitely No	26.6%	107		
emergency and disaster preparedness;	DK/NA	6.4%	26		
fixing potholes and repairing city streets;	Total Yes	47.0%	189		
shall the City of Hayward increase the ongoing, real estate	Total No	46.6%	188		
transfer tax rate from \$4.50 per \$1,000 to \$11 per \$1,000 paid only by buyers and sellers of property at the time of sale, providing \$17 million dollars annually with all funds benefiting Hayward?					
9. Sample B: To maintain City of Hayward services, with	Definitely Yes	37.2%	150		
unding that cannot be taken by the State, including:	Probably Yes	33.9%	137		
neighborhood police patrols; 911, firefighter and paramedic response times;	Probably No	8.6%	35		
 preserving youth and anti-gang programs; emergency and disaster preparedness; fixing potholes and repairing city streets; 	Definitely No	15.2%	61		
	DK/NA	5.0%	20		
	Total Yes	71.1%	286		
shall the City of Hayward increase the ongoing transient	Total No	23.9%	96		
occupancy tax paid only by hotel and motel guests from 8.5% to 12%, providing \$3 million dollars annually, with all funds staying in Hayward?					

TAX THRESHOLD

		Likely Nove	mber 2018	8 Voter
		Column N %	Count	Mean
	Definitely Yes	29.5%	240	
	Probably Yes	22.6%	184	
	Probably No	16.3%	133	
I0. Real Estate Transfer Tax Rate - \$9 per \$1,000	Definitely No	23.7%	192	
	DK/NA	7.9%	64	
	Total Yes	52.1%	424	
	Total No	40.0%	325	
	Definitely Yes	35.6%	290	
	Probably Yes	22.6%	184	
	Probably No	14.1%	114	
11. Real Estate Transfer Tax Rate - \$7 per \$1,000	Definitely No	19.8%	161	
	DK/NA	7.9%	64	
	Total Yes	58.3%	474	
	Total No	33.8%	275	
	Definitely Yes	48.0%	193	
	Probably Yes	25.3%	102	
	Probably No	7.4%	30	
12. Hotel Tax - 10%	Definitely No	14.0%	57	
	DK/NA	5.3%	21	
	Total Yes	73.3%	296	
	Total No	21.4%	86	

DEMOGRAPHICS

		Likely Nove	mber 2018	3 Voter
		Column N %	Count	Mean
	Yes	25.6%	208	
A. Do any children under the age of 18 live in your household?	No	73.3%	596	
	DK/NA	1.1%	9	
	Male	44.8%	365	
B. Respondent's Gender	Female	54.4%	442	
	Other	0.7%	6	
	18-29	12.8%	104	
	30-39	14.4%	117	
0.4	40-49	14.2%	116	
C. Age	50-64	31.0%	252	
	65+	27.5%	224	
	Not coded	0.0%	0	
	Japanese	0.5%	4	
	Chinese	1.9%	16	
	Hispanic	18.7%	152	
	Jewish	1.8%	14	
	Armenian	0.0%	0	
D. Ethnic Surname	Vietnamese	1.0%	8	
	Italian	1.8%	15	
	Korean	0.2%	2	
	African American	7.8%	64	
	Not Coded	66.2%	538	
	Owner	58.6%	477	
E. Homeownership Status	Renter	41.4%	336	
	Democrat	64.6%	525	
	Republican	13.0%	106	
F. Party	Other	3.4%	28	
	DTS	18.9%	154	
	Dem 1	31.3%	254	
	Dem 2+	22.0%	179	
	Rep 1	5.3%	43	
	Rep 2+	3.3%	27	
	Other 1	10.4%	85	
G. Household Party Type	Other 2+	4.5%	36	
	Dem & Rep	4.3%	35	
	Dem & Other	14.8%	121	
	Rep & Other	3.0%	24	
	Dem, Rep & Other	1.1%	9	

		Likely Nove	Likely November 2018 Vot	
		Column N %	Count	Mean
	2013 to 2017	43.6%	354	
	2009 to 2012	15.4%	125	
	2005 to 2008	9.9%	81	
	2001 to 2004	7.1%	58	
H. Registration Date	1997 to 2000	3.5%	29	
	1993 to 1996	3.5%	28	
	1981 to 1992	9.1%	74	
	1980 or before	7.9%	64	
	Not Coded	0.0%	0	
I. Voting History		see deta	see detailed crosstabs	
	1	10.7%	87	
	2	8.0%	65	
	3	7.6%	62	
	4	6.4%	52	
	5	8.7%	71	
	6	6.2%	50	
	7	4.8%	39	
J. Times Voted in Last Elections	8	6.1%	50	
	9	3.4%	28	
	10	6.0%	49	
	11	7.8%	64	
	12	9.1%	74	
	13	14.8%	120	
	14	0.2%	1	
	15	0.2%	1	
K. Absentee Voter	0	31.5%	256	
	1	16.4%	133	
	2	7.4%	60	
	3	4.0%	33	
	4	6.0%	49	
	5	3.1%	25	
	6	4.5%	36	
	7	3.2%	26	
	8	3.3%	27	
	9	1.8%	15	
	10	3.8%	31	
	11	3.1%	25	
	12	4.1%	33	
	13	7.6%	62	
	14	0.2%	1	
	Yes	69.7%	567	
L. Permanent Absentee Voter	No	30.3%	246	

		Likely Nove	Likely November 2018 Voter		
		Column N %	Count	Mean	
M. Likely Absentee Voter	Yes	63.8%	519		
	Νο	36.2%	294		
N. Likely November 2018 Voter	Yes	100.0%	813		
	No	0.0%	0		
O. Likely June 2018 Voter	Yes	55.4%	451		
	No	44.6%	362		
Interview Type	Cell phone	13.6%	111		
	Landline	20.4%	166		
	Online	23.1%	188		
	Text	42.9%	349		