

CONFIDENTIAL Quotation

Quotation Number: Q200318-375

Quotation Date: 3/18/2020

Quotation Valid Until: 10/30/2018

P.O. Box 663 Downingtown, PA 19335

QUOTATION for:

City of Hayward Utilities & Environmental Services 777 B Street Hayward, CA 94541

Hayward, CA 94541 Attention: Daryl Lockhart

SHIP TO:

City of Hayward Attn: Teresa Tubbs/Store Keeper Public Works/Water Distribution 24505 Soto Road

Lin	ITEM NO.	DESCRIPTION	QTY	PRICE	Total
1	OC Oval 10x16	City of Hayward - Oval Lid Change Out Phase 2 C2) 10" x 16" Christy Oval Lid Reinforced Concrete M10 Standard Concrete Oval Lid, no probe hole	6,000	18.65	111,900.00
2	Install Lid	Meter Box Cover Installation: • Remove existing polymer lid • Install PVC "T" shape post. • Install MTU using plastic zip tie which will be attached to PVC "T" post • Install a new cement lid • Polymer lids will be returned to the City yard for disposal	6,000	21.75	130,500.00
3	Install MTU-C	Install PVC T-Post and MTU	6,000	4.00	24,000.00
4	Service	Oval Lid Field Audit • Cost for locating oval lid that's actually a non-oval lid Estimated at 200 accounts, Phase 1 actual total = 83	300	2.00	600.00
5	Service	PMI Work Order Mgmt System • Upload service addresses and create work orders • Track installations and photo documentation • Includes 2 installation handheld units NOTES and ASSUMPTIONS: 1) Does not include cost for PVC post or plastic zip tie 2) Lids are non-refundable 3) Shipping CPT Destination (No charge to City for shipping) ADDITIONAL TERMS: A. Payment Terms Net 20 Days from date of invoice B. Any amounts not paid after 20 days shall bear interest at 1 1/2% per month	6,000	2.00	12,000.00

Sales Contact: Bernard Dunham

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E-mail: info@deltaengsales.com

Subtotal \$279,000.00

Sales Tax (9.75%)^{\$10,910.25}

Total \$289,910.25