



DATE: May 5, 2020

TO: Mayor and City Council

FROM: Director of Maintenance Services

SUBJECT: Adopt a Resolution Awarding a Contract to Joe's Landscape and Concrete, in the Amount of \$103,215, for Vegetation Management of Specific City Owned and Maintained Properties

RECOMMENDATION

That Council adopts a resolution (Attachment II) awarding a Vegetation Management Contract for Route 238 Bypass Surplus Properties to Joe's Landscape and Concrete.

SUMMARY

The Maintenance Services Department conducted an RFQ to solicit quotes for Vegetation Management Services for eight Route 238 Bypass surplus properties, covering 235 acres. A total of seven quotes were received. Staff recommends awarding a contract to the lowest quote, submitted by Joe's Landscape and Concrete, in the amount of \$103,215.

BACKGROUND

The City acquired Caltrans Route 238 Bypass surplus properties in 2016¹. Over the years, the Maintenance Services Department has been maintaining the properties, to include vegetation management, structure maintenance, and homeless camp abatement.

DISCUSSION

This report requests approval of the annual vegetation management service contract. The purpose of the service is to mitigate fire hazards by completing weed abatement activities, reducing fire fuel materials, and creating fire breaks and other fire defensible spaces. The RFQ² was developed based on fire mitigation recommendations from the Hayward Fire

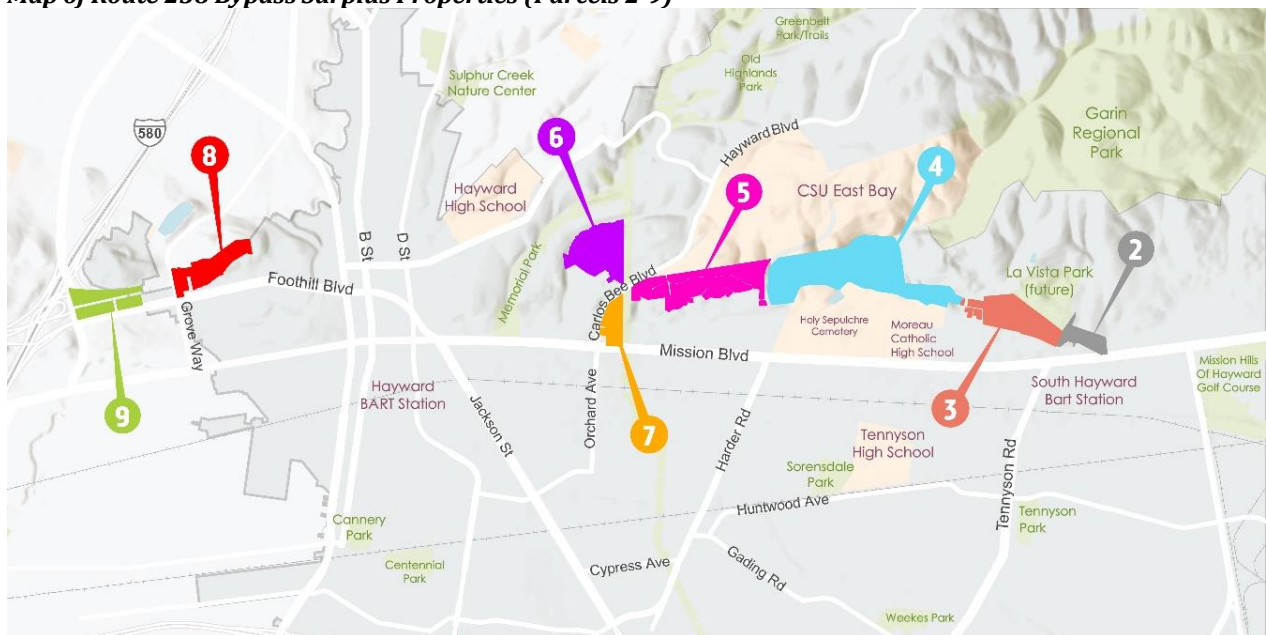
¹ [LB 16-007](#) - Draft Purchase and Sale Agreement with the California Department of Transportation for the City of Hayward to Acquire Excess Property in the 238 Bypass Corridor

² [RFQ 2009-120219.1](#) – Request for Quote, Vegetation and Rubbish Abatement Services Cal Trans Properties.

Department³. The following is a list of Route 238 Bypass surplus properties and their details.

PARCEL GROUP	STATUS	ENTITY	ESTIMATED DISPOSITION TIMELINE	ACRES
2	Executed Purchase & Sale Agreement	The True Life Companies (Mirza)	June 2020	11
3	Under Negotiation	Eden Housing and The Pacific Companies	Winter 2020/2021	28
4	Under Negotiation	Eden Housing and The Pacific Companies	Winter 2020/2021	80
5	Under Negotiation	Trumark Properties, LLC	Fall 2020	39
6	Under Negotiation	City of Hayward	Winter 2021	30
7	Under Negotiation	One Subaru of Hayward	June 2020	10
8	Master Development Planning	City of Hayward	Spring 2021	19
9	Master Development Planning	City of Hayward	Spring 2021	18
				235

Map of Route 238 Bypass Surplus Properties (Parcels 2-9)



Seven quotes were received. After submission, Los Loza withdrew their quote from consideration, leaving six quotes for consideration. A summary of the submittals is below.

VENDOR	BID AMOUNT	AREAS								
		2	3	4	5	6	7	8	9	
1 LOS LOZA LANDSCAPE	\$ 54,600.00	\$ 2,600.00	\$ 7,100.00	\$ 3,500.00	\$ 10,800.00	\$ 10,800.00	\$ 3,500.00	\$ 10,800.00	\$ 5,500.00	Withdrawn
2 JOE'S LANDSCAPE & CONCRETE	\$ 103,215.00	\$ 4,831.00	\$ 12,292.00	\$ 35,120.00	\$ 17,121.00	\$ 13,170.00	\$ 4,390.00	\$ 8,341.00	\$ 7,950.00	
3 WALDEN LANDSCAPES	\$ 117,500.00	\$ 5,500.00	\$ 14,000.00	\$ 40,000.00	\$ 19,500.00	\$ 15,000.00	\$ 5,000.00	\$ 9,500.00	\$ 9,000.00	
4 HN ENTERPRISES	\$ 162,208.70	\$ 8,214.40	\$ 24,082.80	\$ 10,139.00	\$ 32,301.60	\$ 32,528.00	\$ 6,033.00	\$ 38,112.00	\$ 10,797.90	
5 TOPE'S TREE SERVICE	\$ 197,950.00	\$ 8,325.00	\$ 24,050.00	\$ 73,075.00	\$ 34,225.00	\$ 26,825.00	\$ 9,250.00	\$ 17,575.00	\$ 4,625.00	
6 NEW IMAGE LANDSCAPE COMPANY	\$ 223,500.00	\$ 12,500.00	\$ 25,000.00	\$ 75,000.00	\$ 35,000.00	\$ 31,000.00	\$ 11,000.00	\$ 20,000.00	\$ 14,000.00	
7 AQUATIC HARVESTING	\$ 282,257.00	\$ 11,862.00	\$ 34,294.00	\$ 104,201.00	\$ 48,803.00	\$ 38,251.00	\$ 13,190.00	\$ 25,061.00	\$ 6,595.00	

³ [HFD Weed Clearance Information](#) – Hayward Fire Department guidelines for weed abatement.

Joe's Landscape and Concrete provided the lowest quote at \$103,215.

FISCAL and ECONOMIC IMPACT

Staff recommends accepting the lowest quote, submitted by Joe's Landscape and Concrete for \$103,215. The FY 2020 budget for this contact was previously approved by the City Council. No additional appropriation is required.

No economic impact is associated with this item.

STRATEGIC ROADMAP

This agenda item is not directly related to the Council's Strategic Roadmap.

NEXT STEPS

If approved, the City will issue a contract to Joe's Landscape and Concrete in an amount of \$103,215. Completion of this project is estimated by July 15, 2020.

Prepared by: Denise Blohm, Management Analyst

Recommended by: Todd Rullman, Director of Maintenance Services

Approved by:

A handwritten signature in black ink, appearing to read 'K. McAdoo', is written over a horizontal line.

Kelly McAdoo, City Manager