

Cover Memo

File #: RPT 16-050, Version: 1

DATE: May 9, 2016

- TO: Council Sustainability Committee
- **FROM:** Director of Utilities and Environmental Services

SUBJECT

Update on PAYS Implementation

RECOMMENDATION

That the Committee receives and comments on this report.

BACKGROUND

On June 23, 2015, the City Council passed a resolution authorizing the Green Hayward PAYS[®] (Pay-As-You-Save) On-Bill Conservation and Efficiency Financing Pilot Program. The purpose of this report is to provide an update on the progress of the Program. For more background on PAYS, including a FAQ, please visit <u>Hayward-ca.gov/PAYS <http://www.hayward-ca.gov/PAYS</u>.

DISCUSSION

The Committee last received an update on PAYS at its December 2015 meeting. Since then, two properties have signed contracts and the upgrades are scheduled to be completed by Bottom Line Utility Services (BLUS), the City's selected contractor, by mid-May. One of the properties will upgrade with basic measures, which includes toilets, showerheads, faucet aerators, and in-unit lighting. The other property will upgrade with basic measures as well as the water heater and common-area lighting.

In addition, BLUS has completed site visits and has proposed scopes of work at twelve properties. Contracts are pending for nine of these properties and three have declined to move forward. Two of the properties declined because they decided it was more cost effective to do the work themselves. One property did not give a reason for declining.

The number of units and dollar amount for these projects are summarized in Attachment I.

Summary of Outreach Activities since December

Since December, staff has worked with BKi, the City's Certification Agent, and BLUS to complete the following outreach to multifamily property owners:

- Letters to all property owners advertising PAYS and the Bay Area Multifamily Rebate Program
- Phone calls to all multifamily properties that have phone numbers listed
- Additional calls and follow up outreach to fifty targeted properties

NEXT STEPS

Staff will update the Committee on the progress of the PAYS[®] Program again at the November 2016 meeting. This update will include performance data for the properties that have completed upgrades.

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Recommended by: Alex Ameri, Director of Utilities and Environmental Services

Approved by:

Fran David, City Manager

Attachments:

Attachment I Summary of Projects