



CITY OF HAYWARD

Hayward City Hall
777 B Street
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Cover Memo

File #: CONS 21-508, **Version:** 1

DATE: September 28, 2021

TO: Mayor and City Council

FROM: Fire Chief

SUBJECT

Adopt a Resolution Authorizing the City Manager to Negotiate and Execute an Agreement with RedSky Emergency Vehicles for the Purchase of Two (2) Demers MXP150 Type I Ambulances for a Total Purchase Price of \$435,875.59 for the Mobile Integrated Health Unit

RECOMMENDATION

That the Council adopts a resolution (Attachment II) authorizing the City Manager to negotiate and execute a purchase agreement with RedSky Emergency Vehicles for two (2) Demers MXP150 Type I ambulances for a total purchase price of \$435,875.59 for the Mobile Integrated Health Unit.

SUMMARY

During the May 18, 2021 City Council meeting, Council adopted Resolution 21-080 directing staff to implement a mobile mental health response team pilot project as recommended by the Public Safety Policy Innovation Workshop. The resolution included funding for training, equipment, and vehicle acquisition to support project implementation. Over the past several months, an interdepartmental staff team has worked to develop the Hayward Evaluation and Response Teams (HEART) program model that offers crisis support for community members experiencing mental illness, substance abuse, and/or homelessness, while reducing police intervention (Attachment III). The HEART Mobile Integrated Health Unit will need an ambulance unit to be fully operational and provide the highest level of care to the Hayward community. Hayward Fire Department (HFD) staff have identified RedSky Emergency Vehicles as the sole provider of these Type I ambulances with a total purchase price of \$435,875.59 (Attachment IV).

ATTACHMENTS

Attachment I	Staff Report
Attachment II	Resolution
Attachment III	Hayward Evaluation and Response Teams (HEART) Program Model
Attachment IV	RedSky Emergency Vehicles Sole Source Justification