



CITY OF HAYWARD

Hayward City Hall
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Cover Memo

File #: CONS 21-594, **Version:** 1

DATE: November 16, 2021

TO: Mayor and City Council

FROM: CIO/Director of Information Technology

SUBJECT

Adopt a Resolution Authorizing the City Manager to Negotiate and Execute an Agreement for a Term of Five Years with LookingPoint for Implementation of Software Defined Network (SD-WAN) in an Amount Not-to-Exceed \$1,000,708

RECOMMENDATION

That Council adopts a resolution (Attachment II) authorizing the City Manager to negotiate and execute an agreement for a term of five years with LookingPoint for the implementation of a software defined wide area network (SD-WAN) in an amount not-to-exceed \$1,000,708.

SUMMARY

SD-WAN is software-defined wide area networking that allows communication over the Internet using encryption between all city locations, mobile users, and applications in the cloud. The City has an extensive and complex network that supports every department and provides internet and telephone systems throughout the enterprise. In the past 18 months, there has been a growing need to support the increased remote and mobile workforce as City staff and residents more frequently work from home. SD-WAN helps resolve this challenge by increasing network access, balancing internet traffic, increasing security, as well as adding redundancy and resiliency.

On September 9, 2021 the City issued a Request for Proposals (RFP) to 135 qualified companies to design, install, configure, and support a complete SD-WAN solution for the City. The chosen provider, LookingPoint, is a local business and their solution offers a high-level of support and on-site monitoring. The City has worked with LookingPoint in the past and has found their work to be dependable and reasonably priced. The cost of the agreement with LookingPoint will not exceed \$1,000,708 and is covered by the City's ARPA stimulus funds allocation. Authorizing this agreement does not require an additional appropriation.

ATTACHMENTS

Attachment I	Staff Report
Attachment II	Resolution