



DATE: April 21, 2026

TO: Mayor and City Council

FROM: Director of Maintenance Services

SUBJECT: Adopt a Resolution Authorizing the City Manager to Negotiate and Execute a Five-Year Landscape Management Contract for the 92 Reliever Route with Los Loza, Inc. with a Maximum Compensation Not-to-Exceed \$387,000

RECOMMENDATION

That the City Council adopts a resolution (Attachment II), authorizing the City Manager to negotiate and execute a five-year landscape management contract for the 92 Reliever Route with Los Loza, Inc. (Los Loza) with a maximum compensation not-to-exceed \$387,000.

SUMMARY

Maintenance Services' Landscape Division maintains street trees and municipal landscaping throughout the City along with landscape and vegetation management in select areas. To support staff workload, the Division routinely uses external contractors to complete landscape and vegetation maintenance. In January 2026, staff released a Request for Quote (RFQ) for landscape and vegetation maintenance along Route 92/Clawiter-Whitesell Interchange and Reliever Route. Staff received and reviewed three (3) bids and recommend awarding this contract to Los Loza with a maximum compensation not-to-exceed \$387,000.

FISCAL IMPACT

This is a planned annual cost that is included in the annual Maintenance Services Department operating budget. The existing contract has expired, which triggered the release of a new RFQ. There will be no new impact to the General Fund of this item.

BACKGROUND AND DISUCSSION

On January 13, 2026, staff released RFQ 26-016 for maintenance along Route 92/Clawiter-Whitesell Interchange and Reliever Route. The scope of work included various landscape, vegetation, and bioretention activities. On February 25, 2026, staff received and evaluated three (3) bids, ranging from \$63,000 to \$92,000 annually. Staff recommends awarding the contract to Los Loza, the lowest bidder. Los Loza is a Hayward landscaping company with the level of service required to maintain Bay Friendly certification. Likewise, Los Loza has been previously

awarded other City contracts and has demonstrated superb ability to provide adequate maintenance, quick response times in case of emergencies, and excellent customer service. The expected yearly cost, inclusive of 3% annual CPI increase and 10% contingency, is outlined below:

Cost Type	FY 27	FY 28	FY 29	FY 30	FY 31	Total
Contractual Services	\$63,360	\$65,261	\$67,219	\$69,235	\$71,312	\$336,387
Contingency	\$9,500	\$9,700	\$10,000	\$10,413	\$11,000	\$50,613
Total	\$72,860	\$74,961	\$77,219	\$79,648	\$82,312	\$387,000

ECONOMIC IMPACT

Routine landscape maintenance provides economic benefits, such as reduced blight, increased property values, and enjoyable outdoor spaces for recreational activities.

STRATEGIC ROADMAP AND SUSTAINABILITY FEATURES

This item is a routine operational item and does not directly support Council's Strategic Priorities or has significant sustainability features.

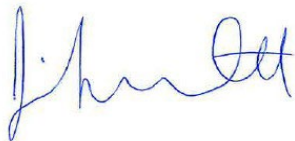
NEXT STEPS

If Council approves this item, the City Manager will execute an agreement with Los Loza, Inc. with a maximum compensation not-to-exceed \$387,000 for five years.

Prepared by: Manny Grewal, Management Analyst

Recommended by: Todd Rullman, Director of Maintenance Services

Approved by:



Jennifer Ott, City Manager