

HAYWARD CITY COUNCIL

RESOLUTION NO. 26-____

Introduced by Council Member _____

RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AMENDMENT NO.1 TO THE PROFESSIONAL SERVICES AGREEMENT WITH SAMSARA, INC. TO PROVIDE FLEET MANAGEMENT SOFTWARE AND TELEMATICS SERVICES WITH A MAXIMUM COMPENSATION AMOUNT NOT-TO-EXCEED \$150,000 AND AN EFFECTIVE TERM LENGTH THROUGH FISCAL YEAR 2028-29

WHEREAS, the Fleet Division is responsible for the management of over 450 vehicles and pieces of equipment; and

WHEREAS, staff routinely uses fleet management software and telematics to support vehicle diagnostics and reporting; and

WHEREAS, based on Samsara's proposal to Sourcewell's competitive bidding process for fleet management technologies and related software solutions solicitation (Contract 020221-SAM), on June 6, 2023, City Council adopted Reso. 23-139 authorizing the City Manager to execute a professional services agreement (PSA) with Samsara, Inc. (Samsara) with a maximum compensation amount not-to-exceed \$105,465 through FY26; and

WHEREAS, Sourcewell has issued a new contract with Samsara through another competitive bidding process for the same scope of work (Contract 102924-SAM) and staff recommends issuing an amendment to increase and extend the PSA to continue receiving telematics services; and

WHEREAS, Fleet Division's annual adopted operating budgets will fund this item without additional impact to the General Fund in the respective years of the services rendered.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Hayward that the City Manager is hereby authorized to execute Amendment No. 1 to the professional services agreement with Samsara with a maximum compensation amount not-to-exceed \$150,000, for a total not-to-exceed maximum compensation amount of \$255,465, and an effective term length through FY29.

