



COUNCIL BUDGET & FINANCE COMMITTEE MEETING
Meeting Minutes of February 18, 2026

Call to Order: 5:33 p.m.

Members Present: Mayor Salinas and Councilmember Bonilla Jr.

Members Absent: Councilmember Syrop

Staff: Jennifer Ott, DeAnna Hilbrants, Michael Barnes, Nicholas Mullins, and Franchesca Hatfield

Guests: None

Public Comments: Hayward Concerned Citizens: Please make a concerted effort to list overtime on the budget every time it is presented. It has been a challenge for previous Councils

1. Approval of Meeting Minutes from January 21, 2026
Action: Minutes reviewed and approved by Councilmember Bonilla Jr. and Mayor Salinas

2. Receive an Oral Report and Provide Comment on the Fiscal Year 2025-26 Monthly Budget Update and Five-Year Financial Forecast
 - Finance Director DeAnna Hilbrants and Senior Management Analyst Nicholas Mullins presented
 - Councilmember Bonilla Jr. Questions:
 - A. What is driving the \$3 million dollar increase in Other Revenue?
Response: That increase reflects the OPEB Reimbursement from the trust.
 - B. Is it useful to see salary and benefit costs monthly?
Response: Yes.
 - C. Is the \$4.7 million amount driven by the payouts?
Response: That accounts for some of the amount, but it is a cumulative amount.
 - Mayor Salinas Questions:
 - A. In terms of this fiscal year, where are we at?
Response: We're about 7 months in.
 - B. Will we have a clearer picture of or revenue next month?
Response: Yes, we'll have a clearer picture but due to accrual posting it will take time.
 - C. Are all of those the revenue generators?

Response: Yes.

D. Are Intergovernmental Revenues when departments bill each other?

Response: No, departments billing each other is captured in Fees and Charges for Services, Intergovernmental represents revenues from the County, State, and Federal government transfers to the City.

E. What is the indicator for lower Real Property Transfer Tax? Are not enough homes being sold?

Response: Yes.

F. Does Real Property Transfer Tax get assessed when it is a new property?

Response: Yes.

G. Do we pay OPEB every 6 months?

Response: We pay OPEB monthly.

H. Is Measure C trending high because it is in the mission of Measure C dollar usage or just because?

Response: The dollars spent are to support the mission of Measure C but they still need to stay within the budgeted limits for Measure C dollars.

I. At what point do we get the \$1 million in additional cannabis tax?

Response: The City can't mark it as budgeted revenue until we receive it and is dependent upon the results of the pending lawsuit.

Action: The Committee received the presentation and provided feedback.

3. Review and Comment on Draft City of Hayward Financial Policies

- Finance Director DeAnna Hilbrants presented
- Councilmember Bonilla Jr. Questions:
 - A. Would borrowing from Measure C be an example of an Internal Loan?
Response: No. Internal Loans are primarily related to receiving funds from loans that have regulations, for example receiving a loan from the Water Fund.
 - B. How are we going to educate the City on this policy when it is adopted?
Response: Typically, staff would bring the policy for adoption prior to budget adoption and staff would use the policy as guard rails while developing the budget each fiscal year.
- Mayor Salinas Questions:
 - A. When will this go to the full City Council?
Response: February 28, 2026.

Action: The Committee received the report.

Committee Members/Staff Announcements: None.

Adjournment: The meeting was adjourned at 6:48 p.m.